

OAC Management Team Report
Quarter 2, 2021 (April - June)

John Cutlip: Central Services (Pennsylvania)
Tom Fox: Personnel & Development (Maryland)
Brian Harmon: Field Director (Michigan)

HERE IS A SUMMARY REPORT FROM CENTRAL SERVICES DIRECTOR, JOHN CUTLIP:



Since the last quarterly report, God has provided OAC/USA with new staff, a wonderful family staff conference and increased ministry opportunities now that the COVID restrictions have lifted. Final work is being done on our new OAC Central Services office location in the Bangor, PA area. Lord willing, we will be moving in on August 3rd. The Nazareth PO Box D address will remain the same.

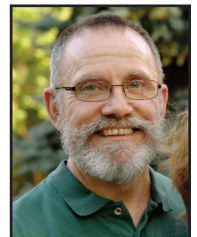
To keep you up-to-date on some of the important in-house activity this past quarter, the following reports are part of this report which include:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Budget summary detail report for the current year
- Current Cash Flow report

PERSONNEL DEVELOPMENT DIRECTOR, TOM FOX submits the following:

Management Team cohesiveness

- It was such a blessing to be face to face with Brian and John for a week and a half from April 28 through May 7 at both OR-CAN and the Family Staff Retreat.
- Weekly calls have been minimized recently due to travel and ministry responsibilities



OACUSA Website

- Jeff Clausen continues to maintain the website and updates information in a timely manner
- I need to be diligent to forward staff newsletters to Jeff to post on staff pages

2021 Orientation-Candidate School (OR-CAN) planned

- Fort Wayne, IN, 4/28/21 to 5/01/21
 - As you know, the OR-CAN was very successful in Scott & Christine Domont completing the course and voted in as our newest staff
 - The Management Team agreed that the new format being condensed into four longer days while being “under roof” with the candidates was quite valuable.

2021 Family Staff Retreat

- Higher Ground Conference & Retreat Center, W. Harrison, IN, 5/02/21 to 5/07/21
 - I have received several very positive comments regarding the Family Staff Retreat. I perceive that having comfortable accommodations with much time devoted to prayer, be in God's word together, and have plenty of time for fellowship proved to be a good venue and format.

Contact cards

- No new contact cards to date
- Dan Beaudoin (NorCal Branch) informs me that John Wardlaw, Central SC, who took SET in Baltimore in 2019 is sensing God's call in his life to pursue opportunity with OAC.
 - I am praying for John and want God to impress upon John's heart His calling in John's life.



HERE IS A SUMMARY REPORT FROM OUR FIELD DIRECTOR, BRIAN HARMON:

Health concerns: Christine Wilson is recovering from surgery due to a blockage in her digestive tract; Diane Burley is home recovering from open heart surgery, and is also really struggling with plantar fasciitis; Susanne Schafli has chosen a natural path for fighting her cancer. They have discovered another mass in her abdomen, not sure what it is. Please be praying for recovery and healing for these dear staff members.

Dan Beaudoin and Brenten Powers will be doing a weekly AM radio broadcast in their area starting July 23rd. This will be in addition to their monthly "live" call-in radio broadcast that they have been doing for some time. Their desire is to use this opportunity for evangelism outreach. This may also be an opportunity that will help them build their support teams.

An encouraging testimony: Last week, I was preaching in Northern Michigan. Eighteen teenagers gave their lives to Christ. The Spirit of the Lord was working through His Word and we praise Him for His goodness.

Eric Briscoe has 7 weeks scheduled with teams coming to Boston this summer. He feels he has a lead on a new office space in Dorchester. Praying for God's provision.

Financial health of our staff: Tom Fox and I are scheduled to have Zoom meetings with the Copell, Domont, Goss, Itzel, and Powers families this coming week. We will be discussing fundraising helps and training options. The management team's (MT) desire is to have the new OAC staff families take a course with Kingdom Come Ministries (KCM). The training will start in early August (20 hours over 2 weeks). KCM supplies weekly individual coaching until staff reach their goal. The OAC BOD has allocated some funds for this purpose. The MT desires to enable and encourage our staff to prioritize 100% funding. The tools KCM offer will help in this endeavor. Please be praying for our staff to be faithful, not discouraged, and blessed in this important area.

Mike Wilson and Scott Domont are in Boston with Eric Briscoe. They have a team from Michigan they took with them. Chris McKinley and John Copell are ministering with them this week as well.

Tom Fox is investing time in finishing his doctrinal studies. He will be going to AZ (August 30th) for a few weeks as part of his doctrinal work. Tom is still putting in many hours with OAC national and local ministry. Appreciate his lead in researching fundraising tools to offer our staff.

David Proaño (OAC International President) has expressed interest and asked for help in planning visits with each of the OACUSA staff. I will be discussing further with him this week. I will be helping coordinate those visits. I expect David will be visiting just the OACUSA Branches, not each staff family.

Looking ahead to this fall and OAC “fishing holes”... We are praying for wisdom for our staff concerning Covid-19 restrictions and/or vaccine requirements. There are a number of locations that our staff do outreach that may not let us in, unless we are fully vaccinated. Pray that these are not decisions that we will have to make and if so, that God would give wisdom.

Until the net is full, thank you for serving our staff. Trusting the Lord for 2021 (James 5:7).

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through June, 2021

Paul and Carmina Adams
Monthly Top = 6599

Appointed to OAC staff in 1996

January	181%
February	93%
March	110%
April	89%
May	109%
June	103%

Year-To-Date Support Average = 114%

Frank Baldus
Monthly Top = 4950

Appointed to OAC staff in 2011

January	7%
February	34%
March	52%
April	21%
May	50%
June	38%

Year-To-Date Support Average = 34%

Dan & Rebecca Beaudoin
Monthly Top = 6904

Appointed to OAC staff in 2015

January	85%
February	44%
March	46%
April	36%
May	34%
June	57%

Year-To-Date Support Average = 50%

David and Joy Braun
Monthly Top = 6599

Appointed to OAC staff in 1985

January	108%
February	19%
March	32%
April	11%
May	40%
June	25%

Year-To-Date Support Average = 39%

Eric and Diane Briscoe
Monthly Top = 6599

Appointed to OAC staff in 1982

January	181%
February	50%
March	103%
April	99%
May	90%
June	95%

Year-To-Date Support Average = 103%

Richard & Diane Burley
Monthly Top = 6599

Appointed to OAC staff in 2002

January	53%
February	26%
March	16%
April	30%
May	41%
June	21%

Year-To-Date Support Average = 31%

Michael & Renae Bussen
Monthly Top = 6599

Appointed to OAC staff in 1990

January	166%
February	71%
March	86%
April	69%
May	128%
June	77%

Year-To-Date Support Average = 100%

Erin Chervenak
Monthly Top = 4950

Appointed to OAC staff in 2015

January	72%
February	15%
March	49%
April	33%
May	29%
June	49%

Year-To-Date Support Average = 41%

John & Tiffany Copell
Monthly Top = 6500

Appointed to OAC staff in 2020

January	9%
February	0%
March	11%
April	10%
May	14%
June	17%

Year-To-Date Support Average = 10%

John and Sue Cutlip
Monthly Top = 7391

Appointed to OAC staff in 1980

January	115%
February	100%
March	100%
April	100%
May	100%
June	100%

Year-To-Date Support Average = 103%

Zane & Laurie Dempsie
Monthly Top = 8071

Appointed to OAC staff in 2008

January	65%
February	67%
March	32%
April	40%
May	33%
June	46%

Year-To-Date Support Average = 47%

Scott & Christine Domont
Monthly Top = 7507

Appointed to OAC staff in 2021

May	22%
June	0%

Year-To-Date Support Average = 11%

Bob and Deidra Ewerth
Monthly Top = 6599

Appointed to OAC staff in 1976

January	37%
February	50%
March	41%
April	20%
May	39%
June	35%

Year-To-Date Support Average = 37%

Tom Fox
Monthly Top = 6599

Appointed to OAC staff in 2009

January	45%
February	36%
March	37%
April	30%
May	26%
June	27%

Year-To-Date Support Average = 34%

Sue and Harold Goss
Monthly Top = 5000

Appointed to OAC staff in 2020

January	0%
February	8%
March	5%
April	5%
May	5%
June	4%

Year-To-Date Support Average = 5%

Brian & Kimberlee Harmon

Appointed to OAC staff in 2010

Monthly Top = 8240

January	462%
February	131%
March	144%
April	283%
May	139%
June	100%

Year-To-Date Support Average = 210%

Russ Hodder

Appointed to OAC staff in 1977

Monthly Top = 4950

January	143%
February	60%
March	58%
April	53%
May	80%
June	45%

Year-To-Date Support Average = 73%

Ryan & Tasia Itzel

Appointed to OAC staff in 2020

Monthly Top = 6750

January	24%
February	32%
March	36%
April	27%
May	19%
June	10%

Year-To-Date Support Average = 25%

Rebecca Jefferson

Appointed to OAC staff in 2015

Monthly Top = 4950

January	64%
February	34%
March	32%
April	34%
May	28%
June	10%

Year-To-Date Support Average = 34%

Steve & Connie Johnson

Appointed to OAC staff in 2015

Monthly Top = 6599

January	1%
February	3%
March	1%
April	1%
May	1%
June	1%

Year-To-Date Support Average = 1%

Mark & Angela Kennedy
Monthly Top = 6751

Appointed to OAC staff in 2004

January	34%
February	67%
March	27%
April	40%
May	30%
June	42%

Year-To-Date Support Average = 40%

Carol King
Monthly Top = 4950

Appointed to OAC staff in 2009

January	56%
February	16%
March	17%

Year-To-Date Support Average = 30%

Sue MacNeil
Monthly Top = 4950

Appointed to OAC staff in 2000

January	8%
February	8%
March	9%
April	9%
May	9%
June	8%

Year-To-Date Support Average = 9%

Betty Naggy-Masten
Monthly Top = 6599

Appointed to OAC staff in 1970

January	0%
February	0%
March	3%
April	0%
May	0%
June	3%

Year-To-Date Support Average = 1%

Chris & Bonnie McKinley
Monthly Top = 6904

Appointed to OAC staff in 2016

January	18%
February	10%
March	24%
April	0%
May	31%
June	18%

Year-To-Date Support Average = 17%

Juan & Dawn Monzon
Monthly Top = 7205

Appointed to OAC staff in 1990

January	0%
February	4%
March	2%
April	0%
May	0%
June	0%

Year-To-Date Support Average = 1%

Rick and Dovie Moore
Monthly Top = 6599

Appointed to OAC staff in 2007

January	102%
February	52%
March	54%
April	48%
May	57%
June	88%

Year-To-Date Support Average = 67%

Ed & Debbie Neimann
Monthly Top = 6599

Appointed to OAC staff in 2016

January	0%
February	0%
March	23%
April	32%
May	31%
June	30%

Year-To-Date Support Average = 19%

Peter and Isabel O'Driscoll
Monthly Top = 7055

Appointed to OAC staff in 1996

January	82%
February	7%
March	16%
April	0%
May	10%
June	8%

Year-To-Date Support Average = 21%

Chuck Phelps
Monthly Top = 4950

Appointed to OAC staff in 1970

January	30%
February	24%
March	23%
April	22%
May	22%
June	22%

Year-To-Date Support Average = 24%

Brenten & Lena Powers
Monthly Top = 7500

Appointed to OAC staff in 2020

January	27%
February	29%
March	28%
April	17%
May	20%
June	29%

Year-To-Date Support Average = 25%

Ken & Kathy Teeter
Monthly Top = 6599

Appointed to OAC staff in 2011

January	33%
February	36%
March	74%
April	23%
May	19%
June	79%

Year-To-Date Support Average = 44%

Karen Williams
Monthly Top = 6599

Appointed to OAC staff in 1984

January	38%
February	12%
March	14%
April	44%
May	6%
June	15%

Year-To-Date Support Average = 22%

Mike & Christine Wilson
Monthly Top = 7205

Appointed to OAC staff in 2016

January	8%
February	11%
March	8%
April	8%
May	13%
June	15%

Year-To-Date Support Average = 11%

Chip & Kim Wolfe
Monthly Top = 7390

Appointed to OAC staff in 2000

January	78%
February	55%
March	45%
April	56%
May	48%
June	51%

Year-To-Date Support Average = 56%

Open Air Campaigners 2nd Quarter 2021 Inventory Valuation Summary

	Item Description	On Hand	Sales Price	Retail Value
Inventory				
bk (from Nazareth) (Board Kit)	Board Kit	33	50.00	1,650.00
blrt (Blacklight tube, 18 inch two-prong)	Blacklight tube, 18 inch two-prong	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	LED Blacklight Unit - Nazareth warehouse	15	195.00	2,925.00
box (Paint Box)	Paint Box	426	7.00	2,982.00
boxTX (Texas inventory to sell - Paint Box)	Texas inventory to sell - Paint Box	4	0.00	0.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	55	2.00	110.00
cbi (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	371	3.00	1,113.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	199	8.00	1,592.00
ct (Chalk & Talk)	Chalk & Talk	94	5.00	470.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdoi (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	50	10.00	500.00
dvdsn (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	18	10.00	180.00
ec (EvanGcube Object Lesson)	EvanGcube Object Lesson	60	6.00	360.00
eccp (EvanGcube Carry Pouch)	EvanGcube Carry Pouch	9	8.00	72.00
eccpw (EvanGcube carry pouch / WITH CARRY STRAP)	EvanGcube carry pouch / WITH CARRY STRAP	2	8.00	16.00
ecck (EvanGcube Key Chain)	EvanGcube Key Chain	20	6.00	120.00
ess (Evangelistic Sketch Board Sermons)	Evangelistic Sketch Board Sermons	12	5.00	60.00
fb (Fisherman's Basket)	Fisherman's Basket	210	10.00	2,100.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	54	10.00	540.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	34	10.00	340.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	39	10.00	390.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	27	10.00	270.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	Folding Sketchboard - Nazareth warehouse	19	170.00	3,230.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	107	5.00	535.00
gve (Gospel Visual Effects)	Gospel Visual Effects	22	5.00	110.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	103	12.00	1,236.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	53	6.00	318.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	Texas inventory to sell - Bible Coloring Book Object Lesson	2	0.00	0.00
hnb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	7	18.00	126.00
hnbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth warehouse)	Portable Hand-Held Board Carry Pouch - Nazareth warehouse	2	18.00	36.00
hiaj (Heaven In A Jar)	Heaven In A Jar	94	5.00	470.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	5.00	1,315.00
itg (Illustrating The Gospel)	Illustrating The Gospel	63	6.00	415.00
jaxTX (Texas inventory to sell - 4 ounce jar with lid)	Texas inventory to sell - 4 ounce jar with lid	15	0.00	0.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	200	2.00	400.00
loli (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	245	5.00	1,225.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	220	6.00	1,320.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	4,739	0.25	1,184.75
pb (Paint Brush)	Paint Brush	711	8.50	6,043.50
pbTX (Texas inventory to sell - Paint Brush)	Texas inventory to sell - Paint Brush	20	0.00	0.00
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	30	5.00	150.00
PS (Board message pre-sketch)	Board message pre-sketch	-3	5.00	-15.00
RANS (Rich Art BLACK quart)	Rich Art BLACK quart	248	25.00	6,200.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	207	20.00	4,140.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	485	1.00	485.00
rpbblack (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	19	7.00	133.00
rpbblu (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	32	7.00	224.00
rppgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	25	7.00	175.00
rpprd (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	24	7.00	168.00
rppyw (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	56	7.00	392.00
rpqbk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	49	10.00	490.00
rpqblu (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	59	10.00	590.00
rpqgrn (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	33	10.00	330.00
rpqred (Regular Paint (Quart) - Red)	Regular Paint (Quart) - Red	67	10.00	670.00
rpqyellow (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	30	10.00	300.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	33	4.00	132.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Need booklet	490	1.00	490.00
sm (Sketchboard Messages)	Sketchboard Messages	424	6.00	2,544.00
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	33	6.00	198.00
st (Sketch & Tell)	Sketch & Tell	5	6.00	30.00
STEPNS (Counseling Booklets*)	Counseling Booklets*	15,102	0.25	3,775.50
STEPSS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	11,364	0.12	1,363.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	81	8.00	648.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	64	3.00	192.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	8	4.00	32.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	16	20.00	320.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	-75	3.00	-225.00
tl (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	10	12.00	120.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	23	20.00	460.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	734	2.00	1,468.00
tr (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
trTX (Texas inventory to sell - Three ROPES Object Lesson)	Texas inventory to sell - Three ROPES Object Lesson	50	0.00	0.00
tw (Truceless Warfare Advances)	Truceless Warfare Advances	11	8.00	88.00
us (Ultimate Questions Booklet)	Ultimate Questions Booklet	93	2.00	186.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	7	2.00	14.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	2	0.50	1.00
yep (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	220	6.00	1,320.00
Total Inventory		39,135		63,137.18
TOTAL		39,135		63,137.18

Open Air Campaigners – USA
Quarterly Budget Overview - National Operating Fund (NOF)
2021

	2021 Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
NOF INCOME							
NOF related	26,500	14,691	18,651			\$ 33,342	6,842
Goods Sold	15,000	1,436	1,560			\$ 2,996	(12,004)
Shipping Income	3,000	367	276			\$ 643	(2,357)
Orientation-Candidate School	500	350	-			\$ 350	(150)
Seminars (SET)	3,000	-	-			\$ -	(3,000)
Service Charge	150,000	36,701	39,253			\$ 75,954	(74,046)
Staff Conference	-	-				\$ -	0
Reimbursement income	12,000	2,405	2,528			\$ 4,933	(7,067)
Misc (interest income, etc)	2,000	10	14			\$ 24	(1,976)
TOTAL NOF INCOME	\$ 212,000	\$ 55,960	\$ 62,282	\$ -	\$ -	\$ 118,242	(93,758)
NOF EXPENSES							
Affiliation (ECFA / OACI)	6,500	1,231	2,285			\$ 3,516	(2,984)
Assist / Encourage & Train Staff	2,000	1,315	1,611			\$ 2,926	926
Audit	8,000	-	-			\$ -	(8,000)
Branch Development (Directors meetings, etc)	5,000	-	-			\$ -	(5,000)
Cost of Goods Sold	15,000	-	4030			\$ 4,030	(10,970)
Evangelism & Discipleship	500	-	174			\$ 174	(326)
Bank & other fees	20,000	5,059	7,309			\$ 12,368	(7,632)
Insurance (Multi-Peril)	3,500	-	3,591			\$ 3,591	91
Insurance (Workman's Comp)	4,000	790	852			\$ 1,642	(2,358)
Meetings (Board / Management Team)	1,000	-	213			\$ 213	(787)
Miscellaneous	-	-	-			\$ -	0
Office Supply / Equipment / Repair	18,000	2,986	5539			\$ 8,525	(9,475)
Orientation / Candidate School	500	-	1,646			\$ 1,646	1,146
Payroll Taxes	70,000	21,835	12095			\$ 33,930	(36,070)
Communication (Phone/web/social media)	7,000	2,002	1,382			\$ 3,384	(3,616)
Postage	5,000	2,820	158			\$ 2,978	(2,022)
Promotion	4,000	4	340			\$ 344	(3,656)
Reimbursement expenses	5,000	322	2,022			\$ 2,344	(2,656)
Rent	15,000	3,420	2,670			\$ 6,090	(8,910)
Seminars	2,000	-	-			\$ -	(2,000)
Shipping / Handling	4,000	753	546			\$ 1,299	(2,701)
Staff Conference	-	606	33,201			\$ 33,807	33,807
Travel	11,000	1,132	2,130			\$ 3,262	(7,738)
Van Maintenance / Repairs	5,000	619	105			\$ 724	(4,276)
TOTAL NOF EXPENSES	212,000	44,894	81,899	0	0	\$ 126,793	(85,207)
		11,066	(19,617)	0	0	(8,551)	

Inc. minus exp.

\\finance\budget\overview



Report for:

June, 2021

CASH IN THE BANK = \$ 745,339

BB&T Checking	\$ 13,216
Fulton Checking	\$ 171,747
PayPal	\$ 8,119
PNC Checking	\$ 68,462
Schwab - Endowment	\$ 268,998
Money Market	\$ 214,797
	\$ 745,339

Designated For Staff & Branch Use = \$ 256,716

In Checking	\$ 256,316
In Money Market	\$ 400

Available For Immediate NOF Use = \$ 488,623

Committed to SETs	\$ (16,000)
Committed for Staff Assistance	\$ (10,000)
Committed to Rainy Day Fund	\$ (15,000)
Duffecy Endowment funds on hand	\$ (275,170)
Coming back to us next month from staff bills we paid on their behalf this month	\$ 912
Net cash available for national use (ie not designated for anything else)	\$ 173,365
	+
Duffecy Endowment Pledges not yet received - Future Income	\$ 700,000