

# **OAC Management Team Report**

## **Quarter 1, 2023**

### **(January - March)**

# SUMMARY REPORT FROM CENTRAL SERVICES

## JOHN CUTLIP (PENNSYLVANIA)



In addition to the daily ministry tasks attended to during this quarter, a number of special projects here at Central Services were also completed including:

- \* Receiving of supplies constructed by Chip Wolfe in Texas which he personally delivered
- \* Completed a major form update on our local database to make a number of data entry tasks more streamlined.
- \* Provided a major foundation with details they requested in order to have future donations sent to us via ACH electronically instead of paper check.
- \* Assisted Eric Briscoe with a number of administrative tasks related to the annual Miami Outreach ministry
- \* Wrapped up final office renovations from water damage sustained during a storm a couple years ago
- \* Moved funds not immediately needed sitting in a couple of our OAC checking account over to the Vanguard Money Market account so they could begin earning some interest.
- \* Created a new online form for SET students who sign up to participate in this training which will allow them to directly initiate registration and deposit/payments instead of our office having to key in this information. This will allow for a more secure payment protocol and at the same time reduce our office time for these transactions.

Mike Bussen continues to battle health issues which reduce his time in the office but with God's help has been able to keep up with his share of the workload. His wife, Renae, often comes in to assist with tasks which helps much.

Some in-house information to keep you in the loop include:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Budget summary detail report for the current year
- Current Cash Flow report

# SUMMARY REPORT FROM PERSONNEL DEVELOPMENT

## TOM FOX



### No new Contact Cards

- o I continued follow up from previous Contact Cards
  - ♣ John & Amanda Wardlaw – on hold pending caregiving of family
  - ♣ Moises Escobar – volunteering with Rick Moore in Dallas – working on application
  - ♣ Proctor Hayes – no new development – seeking God clear direction

### Ministry Partnership Staff Development & National Training Development Fund (MPSD & NTD)

- MPSD
  - o Update on Kingdom Come Training to equip our newest staff to be fully funded:
    - ♣ McKinney – coaching in progress - now at 41% (started at 29%)
    - ♣ Domont coaching in progress - from 82% to 92%
    - ♣ Powers: coaching in progress - from 62% to 65%
- NTD
  - o SET 2023 – Baltimore SET is July 10 through 14 (check-in on 7/9, check-out 7/15)
    - ♣ We currently have 3 students signed up.
  - o Recon for potential Dallas SET (2024?) in April with Brian Harmon
  - o Recon for potential NorCal SET (2024?) in August with Brian Harmon

Branch Short Term Housing Fund – major donor (Holloway) agreed to finance Airbnb house rentals which will be less expensive than hotel rooms

Staff Conference 2023 – September 11 -15. Check-in and kick off dinner on Monday ending with breakfast and check-out on Friday

# SUMMARY REPORT FROM FIELD DIRECTOR BRIAN HARMON:



**Overall**, as I talk with our staff, they are encouraged in the Lord; convinced of their calling; faithful in their areas of ministry.

**Kurt Schafli** has been in Switzerland (he is still there, as he awaits a passport situation to be cleared up). He has been struggling with his after-cancer health...but has felt good enough to travel. This is a great encouragement to him and answer to our prayers.

**Paul and Carmiña Adams** are encouraged and doing well. Carmiña has started chemo (second treatment) to fight the cancer. We are praying for a complete healing for her. You can follow her journey here: <https://www.caringbridge.org/visit/carminaadams>

**Miami Spring Break:** Eric Briscoe, along with Ed Neimann, Richard Burley, Diane Burley, and a team from Liberty University had a wonderful time of ministry in Miami. The students that went were of great caliber.

**Mark and Angela Kennedy** are doing well. God has built their support team over the last couple months. They still need more financial support. I look forward to spending a week with them in April (19 – 25).

**Rick and Dovie Moore** will be hosting us (Brian Harmon and Tom Fox) for a week in April (13 – 19). It will be good to spend time with them in their area of ministry. While we are there, we will be looking into the possibility of developing Dallas, so we can host a S.E.T. there in coming years.

**High School Programs in Michigan:** There are currently 3 schools (a total of six “clubs”) per week. These lunch hour Bible programs take place on Tuesdays, Wednesdays, and Thursdays. Prayer request: Two other high schools (through students) have approached me with a desire to start programs in their schools. God bless us and open these doors to the Gospel. Pray for DeWitt HS and Williamston HS.

**Mike and Christine Wilson** need our prayer. They are struggling in their marriage and in the area of financial stability. I am walking with them in this. Satan desires to make “statistics” out of us all. Pray for their family.

**Richard and Diane Burley** are trusting the Lord through some difficult health struggles. Diane is scheduled for a serious surgery in early May. She will be admitted for 10 days. The surgery is to deal with her aorta valve in the stomach area.

**Tom Fox** is in Africa right now. He is still able to carry on with national ministry while away. He is good at multi-tasking. We will be spending a week together in Dallas in April.

**Chip and Kim Wolfe** are looking for a home in PA (near the Central PA Branch). No timing or commitment to move, but they are considering a move to PA.

**Zane and Laurie Dempsie** have been brought up to full support. Praising the Lord for this! God has shown Zane that He wants him to continue doing the work of the evangelist in central PA. Becca and Jimmy Coates serving there with Zane.

**Ed and Debbie Neimann** serve in Pittsburgh, PA. Ed and Zane get together for ministry once a week as well. Ed is recovering from the throat surgery he had a month ago. The doctors are giving him good reports as he heals.

**Peter and Isabel O'Driscoll** still need our prayer. Isabel and 3 their daughters are not submitted to Christ. Peter is doing well. I spent some time with him in January. He is doing well spiritually, emotionally, and physically. The ministry God has opened up to Peter in these middle schools is amazing. In his words (a couple weeks back), "School ministry is pedal to the medal, wide open, it's a swirl."

**Until the net is full, thank you for serving our staff.** Trusting the Lord... (James 5:7).

# **Open Air Campaigners**

**CONFIDENTIAL**

**Staff Support %**

**From January through March, 2023**

**Paul and Carmina Adams**  
Monthly Top = 6599

Appointed to OAC staff in 1996

**January** 278%  
**February** 105%  
**March** 96%

**Year-To-Date Support Average = 160%**

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**Frank Baldus**  
Monthly Top = 4950

Appointed to OAC staff in 2011

**January** 103%  
**February** 46%  
**March** 57%

**Year-To-Date Support Average = 69%**

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**Dan & Rebecca Beaudoin**  
Monthly Top = 6904

Appointed to OAC staff in 2015

**January** 91%  
**February** 59%  
**March** 66%

**Year-To-Date Support Average = 72%**

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**David and Joy Braun**  
Monthly Top = 6599

Appointed to OAC staff in 1985

**January** 163%  
**February** 16%  
**March** 16%

**Year-To-Date Support Average = 65%**

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**Eric and Diane Briscoe**  
Monthly Top = 6599

Appointed to OAC staff in 1982

**January** 342%  
**February** 98%  
**March** 120%

**Year-To-Date Support Average = 187%**

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**Richard & Diane Burley**  
Monthly Top = 6599

Appointed to OAC staff in 2002

**January** 79%  
**February** 53%  
**March** 59%

**Year-To-Date Support Average = 64%**

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**Michael & Renae Bussen**  
Monthly Top = 6599

Appointed to OAC staff in 1990

**January** 145%  
**February** 94%  
**March** 84%

**Year-To-Date Support Average = 108%**

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**Erin Chervenak**  
Monthly Top = 4950

Appointed to OAC staff in 2015

**January**    **91%**  
**February**   **48%**  
**March**       **86%**

**Year-To-Date Support Average = 75%**

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**Rebecca & Jimmy Coates**  
Monthly Top = 4950

Appointed to OAC staff in 2015

**January**    **35%**  
**February**   **26%**  
**March**       **22%**

**Year-To-Date Support Average = 28%**

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**John and Sue Cutlip**  
Monthly Top = 8100

Appointed to OAC staff in 1980

**January**    **115%**  
**February**   **120%**  
**March**       **127%**

**Year-To-Date Support Average = 121%**

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**Zane & Laurie Dempsie**  
Monthly Top = 8071

Appointed to OAC staff in 2008

**January**    **91%**  
**February**   **43%**  
**March**       **34%**

**Year-To-Date Support Average = 56%**

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**Scott & Christine Domont**  
Monthly Top = 7507

Appointed to OAC staff in 2021

**January**    **129%**  
**February**   **86%**  
**March**       **88%**

**Year-To-Date Support Average = 101%**

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**Tom Fox**  
Monthly Top = 4950

Appointed to OAC staff in 2009

**January**    **60%**  
**February**   **48%**  
**March**       **40%**

**Year-To-Date Support Average = 49%**

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**Brian & Kimberlee Harmon**  
Monthly Top = 12000

Appointed to OAC staff in 2010

**January**    **179%**  
**February**   **82%**  
**March**       **78%**

**Year-To-Date Support Average = 113%**

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**Ryan & Tasia Itzel**  
Monthly Top = 6750

Appointed to OAC staff in 2020

<b>January</b>	<b>178%</b>
<b>February</b>	<b>76%</b>
<b>March</b>	<b>84%</b>

**Year-To-Date Support Average = 113%**

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**Steve & Connie Johnson**  
Monthly Top = 6599

Appointed to OAC staff in 2015

<b>January</b>	<b>1%</b>
<b>February</b>	<b>1%</b>
<b>March</b>	<b>5%</b>

**Year-To-Date Support Average = 2%**

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**Mark & Angela Kennedy**  
Monthly Top = 6751

Appointed to OAC staff in 2004

<b>January</b>	<b>60%</b>
<b>February</b>	<b>63%</b>
<b>March</b>	<b>66%</b>

**Year-To-Date Support Average = 63%**

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**Chris & Bonnie McKinley**  
Monthly Top = 6904

Appointed to OAC staff in 2016

<b>January</b>	<b>55%</b>
<b>February</b>	<b>49%</b>
<b>March</b>	<b>39%</b>

**Year-To-Date Support Average = 48%**

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**Juan & Dawn Monzon**  
Monthly Top = 7205

Appointed to OAC staff in 1990

<b>January</b>	<b>42%</b>
<b>February</b>	<b>2%</b>
<b>March</b>	<b>0%</b>

**Year-To-Date Support Average = 15%**

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**Rick and Dovie Moore**  
Monthly Top = 6599

Appointed to OAC staff in 2007

<b>January</b>	<b>81%</b>
<b>February</b>	<b>71%</b>
<b>March</b>	<b>45%</b>

**Year-To-Date Support Average = 66%**

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**Ed & Debbie Neimann**  
Monthly Top = 6599

Appointed to OAC staff in 2016

<b>January</b>	<b>25%</b>
<b>February</b>	<b>19%</b>
<b>March</b>	<b>20%</b>

**Year-To-Date Support Average = 21%**

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**Peter and Isabel O'Driscoll**  
Monthly Top = 7055

Appointed to OAC staff in 1996

**January**    **69%**  
**February**   **13%**  
**March**       **9%**

**Year-To-Date Support Average = 30%**

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**Brenten & Lena Powers**  
Monthly Top = 7500

Appointed to OAC staff in 2020

**January**    **56%**  
**February**   **59%**  
**March**       **59%**

**Year-To-Date Support Average = 58%**

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**Ken & Kathy Teeter**  
Monthly Top = 6599

Appointed to OAC staff in 2011

**January**    **29%**  
**February**   **28%**  
**March**       **24%**

**Year-To-Date Support Average = 27%**

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**Karen Williams**  
Monthly Top = 6599

Appointed to OAC staff in 1984

**January**    **40%**  
**February**   **10%**  
**March**       **12%**

**Year-To-Date Support Average = 21%**

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**Mike & Christine Wilson**  
Monthly Top = 7205

Appointed to OAC staff in 2016

**January**    **18%**  
**February**   **10%**  
**March**       **10%**

**Year-To-Date Support Average = 13%**

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**Chip & Kim Wolfe**  
Monthly Top = 7390

Appointed to OAC staff in 2000

**January**    **94%**  
**February**   **48%**  
**March**       **55%**

**Year-To-Date Support Average = 66%**

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**Open Air Campaigners**  
**2023 Inventory Valuation Summary**  
**Quarter 01**

Inventory	Item Description	On Hand	Sales Price	Retail Value
bk (from Nazareth) (Board Kit)	Board Kit	26	70.00	1,820.00
blrt (Blacklight tube, 18 inch two-prong)	Blacklight tube, 18 inch two-prong	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	LED Blacklight Unit - Nazareth warehouse	5	200.00	1,000.00
BLU (via Wolfe) (LED Blacklight Unit - Central PA warehouse)	LED Blacklight Unit - Central PA warehouse	8	200.00	1,600.00
box (Paint Box)	Paint Box	14	7.00	98.00
boxTX (Texas inventory to sell - Paint Box)	Texas inventory to sell - Paint Box	4	0.00	0.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	65	2.00	130.00
cbi (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	306	3.00	918.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	137	10.00	1,370.00
ct (Chalk & Talk)	Chalk & Talk	89	5.00	445.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdol (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	49	10.00	490.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	17	10.00	170.00
ec (EvangCube Object Lesson)	EvangCube Object Lesson	40	6.00	240.00
eccp (EvangCube Carry Pouch)	EvangCube Carry Pouch	8	8.00	64.00
eccpws (EvangCube carry pouch / WITH CARRY STRAP)	EvangCube carry pouch / WITH CARRY STRAP	2	8.00	16.00
eckc (EvangCube Key Chain)	EvangCube Key Chain	20	6.00	120.00
ess (Evangelistic Sketch Board Sermons)	Evangelistic Sketch Board Sermons	3	5.00	15.00
fb (Fisherman's Basket)	Fisherman's Basket	204	10.00	2,040.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	41	10.00	410.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	41	10.00	410.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	30	10.00	300.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	28	10.00	280.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	Folding Sketchboard - Nazareth warehouse	17	200.00	3,400.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	101	5.00	505.00
gve (Gospel Visual Effects)	Gospel Visual Effects	18	5.00	90.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	69	12.00	828.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	44	6.00	264.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	Texas inventory to sell - Bible Coloring Book Object Lesson	2	0.00	0.00
hbh (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	6	18.00	108.00
hhbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth ware...	Portable Hand-Held Board Carry Pouch - Nazareth wareho...	2	18.00	36.00
hij (Heaven In A Jar)	Heaven In A Jar	87	5.00	435.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	5.00	1,315.00
itg (Illustrating The Gospel)	Illustrating The Gospel	77	5.00	385.00
jarTX (Texas inventory to sell - 4 ounce jar with lid)	Texas inventory to sell - 4 ounce jar with lid	15	0.00	0.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	200	2.00	400.00
loli (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	243	5.00	1,215.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	216	6.00	1,296.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	7,094	0.25	1,773.50
pb (Paint Brush)	Paint Brush	364	8.50	3,094.00
pbHARRIS (Paint Brush)	Paint Brush	8	5.00	40.00
pbTX (Texas inventory to sell - Paint Brush)	Texas inventory to sell - Paint Brush	20	0.00	0.00
pod-public (Problem of Death tract)	Problem of Death tract	4,829	0.40	1,931.60
pod-staff (Problem of Death tract - OAC staff discount applied)	Problem of Death tract - OAC staff discount applied	4,500	0.35	1,575.00
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	29	5.00	145.00
PS (Board message pre-sketch)	Board message pre-sketch	-9	5.00	-45.00
RANS (Rich Art BLACK quart)	Rich Art BLACK quart	216	25.00	5,400.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	177	20.00	3,540.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	424	1.00	424.00
rppblack (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	17	7.00	119.00
rppblu (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	26	7.00	182.00
rppgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	40	7.00	280.00
rpprd (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	26	7.00	182.00
rppyw (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	78	7.00	546.00
rpqblk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	63	13.00	819.00
rpqblu (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	46	13.00	598.00
rpqgrn (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	39	13.00	507.00
rpqred (Regular Regular Paint (Quart) - Red)	Regular Regular Paint (Quart) - Red	61	13.00	793.00
rpqyellow (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	31	13.00	403.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	26	4.00	104.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Nee...	478	1.00	478.00
sm (Sketchboard Messages)	Sketchboard Messages	396	6.00	2,376.00
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	33	6.00	198.00
st (Sketch & Tell)	Sketch & Tell	189	6.00	1,134.00
STEPSNS (Counseling Booklets*)	Counseling Booklets*	14,076	0.25	3,519.00
STEPSS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	9,964	0.12	1,195.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	67	8.00	536.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	64	3.00	192.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	8	4.00	32.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	15	20.00	300.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	409	3.00	1,227.00
tli (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	8	12.00	96.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	22	20.00	440.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	1,400	2.00	2,800.00
tri (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
trTX (Texas inventory to sell - Three ROPES Object Lesson)	Texas inventory to sell - Three ROPES Object Lesson	50	0.00	0.00
tw (Truceless Warfare Advances)	Truceless Warfare Advances	10	8.00	80.00
uq (Ultimate Questions Booklet)	Ultimate Questions Booklet	89	2.00	178.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	7	2.00	14.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	18	0.50	9.00
ypp (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	220	6.00	1,320.00

**Open Air Campaigners  
2023 Inventory Valuation Summary  
Quarter 01**

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	<u>Item Description</u>	<u>On Hand</u>	<u>Sales Price</u>	<u>Retail Value</u>
Total Inventory		<u>48,567</u>		<u>62,542.53</u>
<b>TOTAL</b>		<u><b>48,567</b></u>		<u><b>62,542.53</b></u>

**Open Air Campaigners – USA**  
**Quarterly Budget Overview - National Operating Fund (NOF)**  
**2023**

	Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
<b>NOF INCOME</b>							
NOF related	50,200	31,511				\$ 31,511	(18,689)
Goods Sold	9,000	2,985				\$ 2,985	(6,015)
Shipping Income	2,000	825				\$ 825	(1,175)
Orientation-Candidate School	1,000	-				\$ -	(1,000)
MPSD	3,000	375				\$ 375	(2,625)
Service Charge	160,000	46,081				\$ 46,081	(113,919)
Staff Conference	-	-				\$ -	0
Reimbursement income	11,000	2,666				\$ 2,666	(8,334)
Misc (interest income, etc)	500	3,272				\$ 3,272	2,772
<b>TOTAL NOF INCOME</b>	<b>\$ 236,700</b>	<b>\$ 87,715</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 87,715</b>	<b>(148,985)</b>
<b>NOF EXPENSES</b>							
Affiliation ( ECFA / OACI)	7,500	1,400				\$ 1,400	(6,100)
Assist / Encourage & Train Staff	6,000	134				\$ 134	(5,866)
Audit	9,000					\$ -	(9,000)
Branch Development (Directors meetings, etc)	15,000					\$ -	(15,000)
Cost of Goods Sold	7,000	3,030				\$ 3,030	(3,970)
Evangelism & Discipleship	200	255				\$ 255	55
Bank & other fees	35,000	6,024				\$ 6,024	(28,976)
Insurance (Multi-Peril)	4,000	3,666				\$ 3,666	(334)
Insurance (Workman's Comp)	4,500	837				\$ 837	(3,663)
Meetings (Board / Management Team)	1,000	-				\$ -	(1,000)
Miscellaneous	-					\$ -	0
MPSD	3,000	1,575				\$ 1,575	(1,425)
Office Supply / Equipment / Repair	18,000	4,651				\$ 4,651	(13,349)
Orientation / Candidate School	1,000	-				\$ -	(1,000)
Payroll Taxes	80,000	38,617				\$ 38,617	(41,383)
Communication (Phone/web/social media)	7,000	1,368				\$ 1,368	(5,632)
Postage	5,000	1,697				\$ 1,697	(3,303)
Promotion	2,000	-				\$ -	(2,000)
Reimbursement expenses	5,500	1,389				\$ 1,389	(4,111)
Rent	13,000	730				\$ 730	(12,270)
Shipping / Handling	3,000	1,339				\$ 1,339	(1,661)
Staff Conference	-	-				\$ -	0
Travel	8,000	3,267				\$ 3,267	(4,733)
Van Maintenance / Repairs	2,000	-				\$ -	(2,000)
<b>TOTAL NOF EXPENSES</b>	<b>236,700</b>	<b>69,979</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>\$ 69,979</b>	<b>(166,721)</b>
		<b>17,736</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>17,736</b>	

Inc. minus exp.



Report for:  
March, 2023

**CASH IN THE BANK = \$ 831,541**

Truist Checking	\$ 22,660
Fulton Checking	\$ 106,578
PayPal	\$ 212
PNC Checking	\$ 5,839
Schwab - Endowment	\$ 327,170
Money Market	\$ 369,082
	<b>\$ 831,541</b>

**Designated For Staff & Branch Use = \$ 276,522**

In Checking	\$ 276,522
In Money Market	\$ -

**Available For Immediate NOF Use = \$ 555,272**

Committed to Short Term Branch Ministry	\$ (951)
Duffecy Endowment funds on hand	\$ (327,170)
Committed to MPSD-NTD	\$ (30,999)
Committed to Rainy Day Fund	\$ (15,000)
Committed for Staff Assistance	\$ (10,000)
Coming back to us next month from staff bills we paid on their behalf this month	\$ -
	<b>\$ (384,120)</b>
<b>Net cash available for national use (ie not designated for anything else)</b>	<b>\$ 171,152</b>
Duffecy Endowment Pledges not yet received - Future Income	<b>\$ 700,000</b>