

# Open Air Campaigners Management Team Report



Quarter 4, 2024  
(October - December)

# SUMMARY REPORT FROM CENTRAL SERVICES

## JOHN CUTLIP (PENNSYLVANIA)



In addition to the daily ongoing ministry tasks attended to during this quarter, a couple of special projects here at Central Services also took place including:

- \* I ordered and picked up a major supply of newsprint paper in the Lancaster, Pennsylvania area. We have a relationship of many years with a paper company named Colony Paper who custom cuts newsprint for us as needed. I was able to pick up about 7,500 sheets of this material for our inventory which will be distributed to our USA staff and others involved in open-air ministry around the country..
- \* I was able to participate in the Tampa, Florida Brach Directors conference hosted by Richard and Diane Burley during the first week of December.

Some in-house information follow these Management Team reports to keep you in the loop which nclude:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Budget summary detail report for the current year
- Current Cash Flow report
- Web stats showing visitor information activity broken down by each month

# SUMMARY REPORT FROM PERSONNEL DEVELOPMENT

## TOM FOX



At the Branch Director's Conference in Tampa, FL, I established the dates and location of the 2025 Staff Retreat: March 31, 2025, to 4/4/2025 at the Mount Hermon Conference & Retreat Center, CA.

### Contact Cards:

- 10/11/24 - Joey Colombo, Burlington, MA. Joey looked like a positive candidate at first; however, after getting the application he responded that he was looking for a ministry with a salary.
- 12/21/24 – John Suhoney, Clearfield, PA. John and I had a long discussion about his calling to ministry and interest in pursuing staff status. John noted his wife is agreeable to his being on staff, but John mentioned he is not sure if his wife is fully committed to the Lord. I told him we need more assurance of her spiritual state. I talked with Chip Wolfe, who is discipling John each week and Kara is meeting with Kim Wolfe. Will be following up with the Wolfe's as well as stay in touch with John Suhoney.

### Applications:

- Moises & Barbara Escobar: Moises ("Moses")
  - o Moises and Barbara have decided to wait until next year when their daughter graduates from high school to attend OR-CAN. Will continue contact with Moses up to daughter's graduation.

### Ministry Partnership Staff Development & National Training Development Fund (MPSD & NTD)

- MPSD
  - o The Board of Directors passed the 2025 budget which includes adding \$50,000 to this fund
- NTD
  - o SET 2025 dates are July 7, 2025 to July 11, 2025 hosted at Belcroft Bible Church

**Branch Short Term Housing Fund:** No funding has come in to replenish what was paid out of NOF to cover promised funds from 2023.

**2025 Staff Retreat:** Flight details are starting to trickle in from staff. Dan Beaudion and I will begin Zoom meetings to discuss and plan logistics for shuttles, outings, etc. for the retreat. David and Monica Proaño have confirmed their attendance to the staff retreat. An invitation has been sent to our Canadian associates.

### Recruitment:

- **Christan Ministry Seminar (CMS)** at Emmaus Bible College, Dubuque, IA dates set for 2/10/25-2/12/25. Carmen and I will be attending and have Scott Domont join us. I have submitted proposals for speaking at the CMS.

# SUMMARY REPORT FROM FIELD DIRECTOR BRIAN HARMON:



**God is still faithful.** “Know therefore that the LORD your God is God; he is the faithful God, keeping his covenant of love to a thousand generations of those who love him and keep his commandments.”  
(Deuteronomy 7:9)

**In Short:** OACUSA has a staff that is made up of people that are faithful, confident in their calling, glorifying God in their personal lives and public ministry. I am grateful to be a part of this crew. As branch directors, we spent a week together in Tampa in early December. What a blessed time together. We had everyone in attendance (minus Kurt Schafli, due to a knee injury). We also had Greg Hunter and Hugh Holmes (OAC board members) join us there for a few days. Also, Scott Domont joined us. He was shadowing us for the week, as he may be recommended to take over the Michigan Branch Director position for me in the near future. As a group, we discussed the vision moving forward for OACUSA. I urged our directors to pray, look for, and be intentional to find someone that is a God-gifted/God-called evangelist so they can disciple them. Each branch director is going to be seeking the Lord for this man. We need to be faithful in this area. I believe *our staff, as a whole, is being faithful to the charge God has laid on our organization “Open Air Campaigners is an evangelistic ministry of preaching the Gospel to lost people and mobilizing the body of Christ primarily through effective open-air outreach.”*

**2024 has been a blessed year.** The “Meeting Report Stat Sheet” that Erin Chervenak compiles monthly shows: Open Air Meetings (3,274) Open Air Attendance (48,516) Open Air Professions (222) Other Meeting Held (1,780) Other Attendance (44,150) Other Professions (211) Literature Distribution (79,326). One of our staff’s stats are not in yet, but these are close numbers... All glory to God. Praise the Lord!

**Until the net is full, thank you for serving our staff.** Trusting the Lord, with patience. (James 5:7).

# **Open Air Campaigners**

**CONFIDENTIAL**

**Staff Support %**

**From January through December, 2024**

**Paul and Carmina Adams**

Appointed to OAC staff in 1996

Monthly Top = \$6,810

<b>January</b>	<b>188%</b>
<b>February</b>	<b>94%</b>
<b>March</b>	<b>120%</b>
<b>April</b>	<b>136%</b>
<b>May</b>	<b>110%</b>
<b>June</b>	<b>111%</b>
<b>July</b>	<b>145%</b>
<b>August</b>	<b>139%</b>
<b>September</b>	<b>108%</b>
<b>October</b>	<b>111%</b>
<b>November</b>	<b>96%</b>
<b>December</b>	<b>144%</b>

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**Year-To-Date Support Average = 125%****Frank Baldus**

Appointed to OAC staff in 2011

Monthly Top = \$5,108

<b>January</b>	<b>145%</b>
<b>February</b>	<b>48%</b>
<b>March</b>	<b>61%</b>
<b>April</b>	<b>72%</b>
<b>May</b>	<b>47%</b>
<b>June</b>	<b>60%</b>
<b>July</b>	<b>45%</b>
<b>August</b>	<b>58%</b>
<b>September</b>	<b>63%</b>
<b>October</b>	<b>45%</b>
<b>November</b>	<b>40%</b>
<b>December</b>	<b>88%</b>

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**Year-To-Date Support Average = 64%****Dan & Rebecca Beaudoin**

Appointed to OAC staff in 2015

Monthly Top = \$7,125

<b>January</b>	<b>75%</b>
<b>February</b>	<b>65%</b>
<b>March</b>	<b>46%</b>
<b>April</b>	<b>90%</b>
<b>May</b>	<b>44%</b>
<b>June</b>	<b>58%</b>
<b>July</b>	<b>64%</b>
<b>August</b>	<b>82%</b>
<b>September</b>	<b>52%</b>
<b>October</b>	<b>48%</b>
<b>November</b>	<b>103%</b>
<b>December</b>	<b>65%</b>

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**Year-To-Date Support Average = 66%**

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**David and Joy Braun**  
Monthly Top = \$6,810

Appointed to OAC staff in 1985

<b>January</b>	<b>130%</b>
<b>February</b>	<b>13%</b>
<b>March</b>	<b>13%</b>
<b>April</b>	<b>13%</b>
<b>May</b>	<b>13%</b>
<b>June</b>	<b>12%</b>
<b>July</b>	<b>30%</b>
<b>August</b>	<b>15%</b>
<b>September</b>	<b>12%</b>
<b>October</b>	<b>12%</b>
<b>November</b>	<b>25%</b>
<b>December</b>	<b>18%</b>

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**Year-To-Date Support Average = 26%**

**Eric and Diane Briscoe**  
Monthly Top = \$6,810

Appointed to OAC staff in 1982

<b>January</b>	<b>151%</b>
<b>February</b>	<b>104%</b>
<b>March</b>	<b>125%</b>
<b>April</b>	<b>104%</b>
<b>May</b>	<b>121%</b>
<b>June</b>	<b>106%</b>
<b>July</b>	<b>115%</b>
<b>August</b>	<b>147%</b>
<b>September</b>	<b>129%</b>
<b>October</b>	<b>105%</b>
<b>November</b>	<b>74%</b>
<b>December</b>	<b>140%</b>

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**Year-To-Date Support Average = 118%**

**Richard & Diane Burley**  
Monthly Top = \$6,810

Appointed to OAC staff in 2002

<b>January</b>	<b>54%</b>
<b>February</b>	<b>51%</b>
<b>March</b>	<b>42%</b>
<b>April</b>	<b>37%</b>
<b>May</b>	<b>42%</b>
<b>June</b>	<b>30%</b>
<b>July</b>	<b>65%</b>
<b>August</b>	<b>46%</b>
<b>September</b>	<b>83%</b>
<b>October</b>	<b>44%</b>
<b>November</b>	<b>49%</b>
<b>December</b>	<b>103%</b>

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**Year-To-Date Support Average = 54%**

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**Michael & Renae Bussen**

Appointed to OAC staff in 1990

Monthly Top = \$6,810

<b>January</b>	<b>79%</b>
<b>February</b>	<b>89%</b>
<b>March</b>	<b>197%</b>
<b>April</b>	<b>107%</b>
<b>May</b>	<b>101%</b>
<b>June</b>	<b>105%</b>
<b>July</b>	<b>76%</b>
<b>August</b>	<b>82%</b>
<b>September</b>	<b>92%</b>
<b>October</b>	<b>69%</b>
<b>November</b>	<b>101%</b>
<b>December</b>	<b>88%</b>

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**Year-To-Date Support Average = 99%****Erin Chervenak**

Appointed to OAC staff in 2015

Monthly Top = \$5,108

<b>January</b>	<b>79%</b>
<b>February</b>	<b>77%</b>
<b>March</b>	<b>63%</b>
<b>April</b>	<b>59%</b>
<b>May</b>	<b>78%</b>
<b>June</b>	<b>57%</b>
<b>July</b>	<b>60%</b>
<b>August</b>	<b>59%</b>
<b>September</b>	<b>57%</b>
<b>October</b>	<b>62%</b>
<b>November</b>	<b>53%</b>
<b>December</b>	<b>101%</b>

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**Year-To-Date Support Average = 67%****Rebecca & Jimmy Coates**

Appointed to OAC staff in 2015

Monthly Top = \$5,108

<b>January</b>	<b>27%</b>
<b>February</b>	<b>24%</b>
<b>March</b>	<b>15%</b>
<b>April</b>	<b>33%</b>
<b>May</b>	<b>19%</b>
<b>June</b>	<b>26%</b>
<b>July</b>	<b>27%</b>
<b>August</b>	<b>28%</b>
<b>September</b>	<b>27%</b>
<b>October</b>	<b>24%</b>
<b>November</b>	<b>18%</b>
<b>December</b>	<b>31%</b>

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**Year-To-Date Support Average = 25%**

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**John and Sue Cutlip**  
Monthly Top = \$9,500

Appointed to OAC staff in 1980

<b>January</b>	<b>161%</b>
<b>February</b>	<b>113%</b>
<b>March</b>	<b>88%</b>
<b>April</b>	<b>107%</b>
<b>May</b>	<b>90%</b>
<b>June</b>	<b>69%</b>
<b>July</b>	<b>105%</b>
<b>August</b>	<b>80%</b>
<b>September</b>	<b>72%</b>
<b>October</b>	<b>86%</b>
<b>November</b>	<b>72%</b>
<b>December</b>	<b>86%</b>

**Year-To-Date Support Average = 94%**

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**Zane & Laurie Dempsie**  
Monthly Top = \$8,329

Appointed to OAC staff in 2008

<b>January</b>	<b>83%</b>
<b>February</b>	<b>54%</b>
<b>March</b>	<b>52%</b>
<b>April</b>	<b>54%</b>
<b>May</b>	<b>37%</b>
<b>June</b>	<b>52%</b>
<b>July</b>	<b>50%</b>
<b>August</b>	<b>46%</b>
<b>September</b>	<b>39%</b>
<b>October</b>	<b>69%</b>
<b>November</b>	<b>41%</b>
<b>December</b>	<b>75%</b>

**Year-To-Date Support Average = 54%**

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**Scott & Christine Domont**  
Monthly Top = \$7,747

Appointed to OAC staff in 2021

<b>January</b>	<b>160%</b>
<b>February</b>	<b>114%</b>
<b>March</b>	<b>103%</b>
<b>April</b>	<b>180%</b>
<b>May</b>	<b>138%</b>
<b>June</b>	<b>157%</b>
<b>July</b>	<b>293%</b>
<b>August</b>	<b>142%</b>
<b>September</b>	<b>145%</b>
<b>October</b>	<b>317%</b>
<b>November</b>	<b>97%</b>
<b>December</b>	<b>148%</b>

**Year-To-Date Support Average = 166%**

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**Tom & Carmen Fox**  
Monthly Top = \$5,108

Appointed to OAC staff in 2009

<b>March</b>	<b>36%</b>
<b>April</b>	<b>32%</b>
<b>May</b>	<b>36%</b>
<b>June</b>	<b>40%</b>
<b>July</b>	<b>40%</b>
<b>August</b>	<b>50%</b>
<b>September</b>	<b>24%</b>
<b>October</b>	<b>45%</b>
<b>November</b>	<b>41%</b>
<b>December</b>	<b>41%</b>

**Year-To-Date Support Average = 39%**

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**Brian & Kimberlee Harmon**  
Monthly Top = \$12,384

Appointed to OAC staff in 2010

<b>January</b>	<b>361%</b>
<b>February</b>	<b>82%</b>
<b>March</b>	<b>147%</b>
<b>April</b>	<b>462%</b>
<b>May</b>	<b>100%</b>
<b>June</b>	<b>74%</b>
<b>July</b>	<b>79%</b>
<b>August</b>	<b>92%</b>
<b>September</b>	<b>84%</b>
<b>October</b>	<b>101%</b>
<b>November</b>	<b>81%</b>
<b>December</b>	<b>213%</b>

**Year-To-Date Support Average = 156%**

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**Ryan & Tasia Itzel**  
Monthly Top = \$6,966

Appointed to OAC staff in 2020

<b>January</b>	<b>101%</b>
<b>February</b>	<b>75%</b>
<b>March</b>	<b>76%</b>
<b>April</b>	<b>109%</b>
<b>May</b>	<b>93%</b>
<b>June</b>	<b>76%</b>
<b>July</b>	<b>93%</b>
<b>August</b>	<b>101%</b>
<b>September</b>	<b>84%</b>
<b>October</b>	<b>86%</b>
<b>November</b>	<b>83%</b>
<b>December</b>	<b>81%</b>

**Year-To-Date Support Average = 88%**

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**Steve & Connie Johnson**

Appointed to OAC staff in 2015

Monthly Top = \$6,810

<b>January</b>	<b>1%</b>
<b>February</b>	<b>1%</b>
<b>March</b>	<b>1%</b>
<b>April</b>	<b>1%</b>
<b>May</b>	<b>1%</b>
<b>June</b>	<b>1%</b>
<b>July</b>	<b>1%</b>
<b>August</b>	<b>1%</b>
<b>September</b>	<b>1%</b>
<b>October</b>	<b>1%</b>
<b>November</b>	<b>1%</b>
<b>December</b>	<b>1%</b>

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**Year-To-Date Support Average = 1%****Mark & Angela Kennedy**

Appointed to OAC staff in 2004

Monthly Top = \$6,967

<b>January</b>	<b>72%</b>
<b>February</b>	<b>55%</b>
<b>March</b>	<b>54%</b>
<b>April</b>	<b>52%</b>
<b>May</b>	<b>43%</b>
<b>June</b>	<b>63%</b>
<b>July</b>	<b>67%</b>
<b>August</b>	<b>65%</b>
<b>September</b>	<b>47%</b>
<b>October</b>	<b>56%</b>
<b>November</b>	<b>52%</b>
<b>December</b>	<b>68%</b>

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**Year-To-Date Support Average = 58%****Chris & Bonnie McKinley**

Appointed to OAC staff in 2016

Monthly Top = \$7,125

<b>January</b>	<b>63%</b>
<b>February</b>	<b>40%</b>
<b>March</b>	<b>69%</b>
<b>April</b>	<b>47%</b>
<b>May</b>	<b>42%</b>
<b>June</b>	<b>48%</b>
<b>July</b>	<b>49%</b>
<b>August</b>	<b>52%</b>
<b>September</b>	<b>53%</b>
<b>October</b>	<b>77%</b>
<b>November</b>	<b>63%</b>
<b>December</b>	<b>55%</b>

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**Year-To-Date Support Average = 55%**

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**Juan & Dawn Monzon**  
Monthly Top = \$7,436

Appointed to OAC staff in 1990

<b>January</b>	<b>1%</b>
<b>February</b>	<b>1%</b>
<b>March</b>	<b>1%</b>
<b>April</b>	<b>14%</b>
<b>May</b>	<b>1%</b>
<b>June</b>	<b>1%</b>
<b>July</b>	<b>1%</b>
<b>August</b>	<b>1%</b>
<b>September</b>	<b>1%</b>
<b>October</b>	<b>1%</b>
<b>November</b>	<b>1%</b>
<b>December</b>	<b>1%</b>

**Year-To-Date Support Average = 2%**

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**Rick and Dovie Moore**  
Monthly Top = \$6,810

Appointed to OAC staff in 2007

<b>January</b>	<b>84%</b>
<b>February</b>	<b>73%</b>
<b>March</b>	<b>42%</b>
<b>April</b>	<b>40%</b>
<b>May</b>	<b>45%</b>
<b>June</b>	<b>39%</b>
<b>July</b>	<b>36%</b>
<b>August</b>	<b>61%</b>
<b>September</b>	<b>41%</b>
<b>October</b>	<b>25%</b>
<b>November</b>	<b>53%</b>
<b>December</b>	<b>52%</b>

**Year-To-Date Support Average = 49%**

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**Ed & Debbie Neimann**  
Monthly Top = \$6,810

Appointed to OAC staff in 2016

<b>January</b>	<b>33%</b>
<b>February</b>	<b>13%</b>
<b>March</b>	<b>18%</b>
<b>April</b>	<b>18%</b>
<b>May</b>	<b>19%</b>
<b>June</b>	<b>19%</b>
<b>July</b>	<b>19%</b>
<b>August</b>	<b>20%</b>
<b>September</b>	<b>19%</b>
<b>October</b>	<b>19%</b>
<b>November</b>	<b>19%</b>
<b>December</b>	<b>19%</b>

**Year-To-Date Support Average = 20%**

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**Peter and Isabel O'Driscoll**

Appointed to OAC staff in 1996

Monthly Top = \$7,281

<b>January</b>	<b>69%</b>
<b>February</b>	<b>29%</b>
<b>March</b>	<b>18%</b>
<b>April</b>	<b>9%</b>
<b>May</b>	<b>18%</b>
<b>June</b>	<b>9%</b>
<b>July</b>	<b>9%</b>
<b>August</b>	<b>9%</b>
<b>September</b>	<b>25%</b>
<b>October</b>	<b>10%</b>
<b>November</b>	<b>17%</b>
<b>December</b>	<b>12%</b>

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**Year-To-Date Support Average = 20%****Brenten & Lena Powers**

Appointed to OAC staff in 2020

Monthly Top = \$7,740

<b>January</b>	<b>63%</b>
<b>February</b>	<b>36%</b>
<b>March</b>	<b>32%</b>
<b>April</b>	<b>71%</b>
<b>May</b>	<b>40%</b>
<b>June</b>	<b>41%</b>
<b>July</b>	<b>32%</b>
<b>August</b>	<b>40%</b>
<b>September</b>	<b>35%</b>
<b>October</b>	<b>35%</b>
<b>November</b>	<b>65%</b>
<b>December</b>	<b>36%</b>

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**Year-To-Date Support Average = 44%****Ken & Kathy Teeter**

Appointed to OAC staff in 2011

Monthly Top = \$6,810

<b>January</b>	<b>29%</b>
<b>February</b>	<b>26%</b>
<b>March</b>	<b>34%</b>
<b>April</b>	<b>120%</b>
<b>May</b>	<b>24%</b>
<b>June</b>	<b>96%</b>
<b>July</b>	<b>37%</b>
<b>August</b>	<b>37%</b>
<b>September</b>	<b>24%</b>
<b>October</b>	<b>31%</b>
<b>November</b>	<b>19%</b>
<b>December</b>	<b>30%</b>

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**Year-To-Date Support Average = 42%**

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**Karen Williams**

Appointed to OAC staff in 1984

Monthly Top = \$6,810

<b>January</b>	<b>41%</b>
<b>February</b>	<b>12%</b>
<b>March</b>	<b>9%</b>
<b>April</b>	<b>44%</b>
<b>May</b>	<b>9%</b>
<b>June</b>	<b>11%</b>
<b>July</b>	<b>40%</b>
<b>August</b>	<b>17%</b>
<b>September</b>	<b>10%</b>
<b>October</b>	<b>42%</b>
<b>November</b>	<b>8%</b>
<b>December</b>	<b>11%</b>

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**Year-To-Date Support Average = 21%****Mike & Christine Wilson**

Appointed to OAC staff in 2016

Monthly Top = \$7,436

<b>January</b>	<b>9%</b>
<b>February</b>	<b>9%</b>
<b>March</b>	<b>17%</b>
<b>April</b>	<b>9%</b>
<b>May</b>	<b>9%</b>
<b>June</b>	<b>9%</b>
<b>July</b>	<b>22%</b>
<b>August</b>	<b>9%</b>
<b>September</b>	<b>20%</b>
<b>October</b>	<b>3%</b>
<b>November</b>	<b>11%</b>
<b>December</b>	<b>11%</b>

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**Year-To-Date Support Average = 12%****Chip & Kim Wolfe**

Appointed to OAC staff in 2000

Monthly Top = \$7,626

<b>January</b>	<b>61%</b>
<b>February</b>	<b>45%</b>
<b>March</b>	<b>66%</b>
<b>April</b>	<b>64%</b>
<b>May</b>	<b>57%</b>
<b>June</b>	<b>69%</b>
<b>July</b>	<b>54%</b>
<b>August</b>	<b>60%</b>
<b>September</b>	<b>58%</b>
<b>October</b>	<b>71%</b>
<b>November</b>	<b>52%</b>
<b>December</b>	<b>82%</b>

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**Year-To-Date Support Average = 62%**

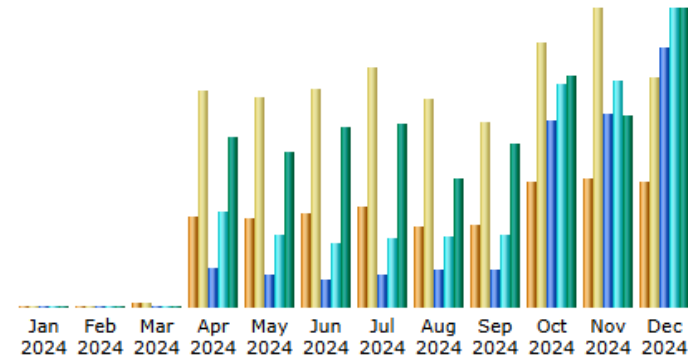
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**Open Air Campaigners  
2024 Inventory Valuation Summary  
Quarter 04**

	Item Description	On Hand	Sales Price	Retail Value
<b>Inventory</b>				
bk (from Nazareth) (Board Kit)	Board Kit	22	70.00	1,540.00
BLU (via Wolfe) (LED Blacklight Unit - Central PA warehouse)	LED Blacklight Unit - Central PA warehouse	19	200.00	3,800.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	55	2.00	110.00
cbi (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	271	3.00	813.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	49	10.00	490.00
ct (Chalk & Talk)	Chalk & Talk	88	5.00	440.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdol (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	46	10.00	460.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	16	10.00	160.00
ec (EvanGcube Object Lesson)	EvanGcube Object Lesson	14	6.00	84.00
eccp (EvanGcube Carry Pouch)	EvanGcube Carry Pouch	8	8.00	64.00
eccpws (EvanGcube carry pouch / WITH CARRY STRAP)	EvanGcube carry pouch / WITH CARRY STRAP	2	8.00	16.00
eckc (EvanGcube Key Chain)	EvanGcube Key Chain	20	6.00	120.00
fb (Fisherman's Basket)	Fisherman's Basket	202	10.00	2,020.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	47	10.00	470.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	45	10.00	450.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	50	10.00	500.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	52	10.00	520.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	Folding Sketchboard - Nazareth warehouse	8	200.00	1,600.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	98	5.00	490.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	26	12.00	312.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	40	6.00	240.00
hbb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	6	18.00	108.00
hhbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth ware...	Portable Hand-Held Board Carry Pouch - Nazareth wareho...	2	18.00	36.00
hij (Heaven In A Jar)	Heaven In A Jar	84	5.00	420.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	5.00	1,315.00
itg (Illustrating The Gospel)	Illustrating The Gospel	71	5.00	355.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	173	2.00	346.00
loli (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
LTLW (Living The Last Words of Jesus book)	Living The Last Words of Jesus book	20	25.00	500.00
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	239	5.00	1,195.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	214	6.00	1,284.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	3,427	0.25	856.75
pb (Paint Brush)	Paint Brush	187	8.50	1,589.50
pbHARRIS (Paint Brush)	Paint Brush	3	5.00	15.00
pod-public (Problem of Death tract)	Problem of Death tract	4,623	0.40	1,849.20
pod-staff (Problem of Death tract - OAC staff discount applied)	Problem of Death tract - OAC staff discount applied	4,390	0.35	1,536.50
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	25	5.00	125.00
RANS (from Nazareth) (Rich Art BLACK quart)	Rich Art BLACK quart	200	25.00	5,000.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	169	20.00	3,380.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	337	1.00	337.00
rppblk (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	58	7.00	406.00
rppblu (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	23	7.00	161.00
rppgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	36	7.00	252.00
rpprd (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	22	7.00	154.00
rppyw (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	72	7.00	504.00
rpqblk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	60	13.00	780.00
rpqblu (from Nazareth) (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	45	13.00	585.00
rpqgrn (from Nazareth) (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	37	13.00	481.00
rpqrd (from Nazareth) (Regular Regular Paint (Quart) - Red)	Regular Regular Paint (Quart) - Red	58	13.00	754.00
rpqyw (from Nazareth) (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	26	13.00	338.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	21	4.00	84.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Nee...	446	1.00	446.00
sm (Sketchboard Messages)	Sketchboard Messages	389	6.00	2,334.00
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	32	6.00	192.00
st (Sketch & Tell)	Sketch & Tell	182	6.00	1,092.00
STEPSNS (Counseling Booklets*)	Counseling Booklets*	13,505	0.25	3,376.25
STEPS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	9,614	0.12	1,153.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	65	8.00	520.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	63	3.00	189.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	7	4.00	28.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	14	20.00	280.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	93	3.00	279.00
tli (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	15	12.00	180.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	21	20.00	420.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	1,028	2.00	2,056.00
tri (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
tw (Truceless Warfare Advances)	Truceless Warfare Advances	10	8.00	80.00
uq (Ultimate Questions Booklet)	Ultimate Questions Booklet	83	2.00	166.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	5	2.00	10.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	50	0.50	25.00
yp (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	218	6.00	1,308.00
Total Inventory		42,348		55,352.13
<b>TOTAL</b>		<b>42,348</b>		<b>55,352.13</b>

## Monthly history

www.oacusa.org web stats



Month	Unique visitors	Number of visits	Pages	Hits	Bandwidth
Jan 2024	0	0	0	0	0
Feb 2024	0	0	0	0	0
Mar 2024	183	224	590	1,339	38.64 MB
Apr 2024	4,174	9,988	51,377	125,520	4.09 GB
May 2024	4,074	9,713	42,349	94,910	3.76 GB
Jun 2024	4,341	10,082	36,817	84,329	4.35 GB
Jul 2024	4,621	11,071	42,122	89,898	4.44 GB
Aug 2024	3,754	9,608	49,696	91,497	3.09 GB
Sep 2024	3,769	8,553	48,468	93,927	3.97 GB
Oct 2024	5,825	12,235	243,846	291,541	5.61 GB
Nov 2024	5,974	13,808	253,214	295,339	4.63 GB
Dec 2024	5,826	10,614	338,753	390,642	7.22 GB
Total	42,541	95,896	1,107,232	1,558,942	41.19 GB



**Open Air Campaigners – USA**  
**Quarterly Budget Overview - National Operating Fund (NOF)**  
**2024**

	Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
<b>NOF INCOME</b>							
NOF related	30,000	33,985	81,174	56,782	41,818	\$ 213,759	183,759
Goods Sold	9,000	2,930	3,256	4,607	2,364	\$ 13,157	4,157
Shipping Income	2,000	689	789	1,020	533	\$ 3,031	1,031
Orientation-Candidate School	1,000	-	-	-	-	\$ -	(1,000)
MPSD	-	800	1,275	2,276	-	\$ 4,351	4,351
Service Charge	160,000	41,847	47,149	47,194	54,136	\$ 190,326	30,326
Staff Conference	-	750	-	-	-	\$ 750	750
Reimbursement income	12,000	3,246	3,655	4,118	5,226	\$ 16,245	4,245
Misc (interest income, etc)	10,000	5,564	5,708	5,386	4,866	\$ 21,524	11,524
<b>TOTAL NOF INCOME</b>	<b>\$ 224,000</b>	<b>\$ 89,811</b>	<b>\$ 143,006</b>	<b>\$ 121,383</b>	<b>\$ 108,943</b>	<b>\$ 463,143</b>	239,143
<b>NOF EXPENSES</b>							
Affiliation ( ECFA / OACI)	7,000	1,500	3,293	1,500	1,834	\$ 8,127	1,127
Assist / Encourage & Train Staff	1,500	412	245	262	159	\$ 1,078	(422)
Audit	9,000	-	-	-	8,500	\$ 8,500	(500)
Branch Development (Directors meetings, etc)	5,000	-	-	-	11,001	\$ 11,001	6,001
Cost of Goods Sold	6,000	918	6,531	731	2,516	\$ 10,696	4,696
Evangelism & Discipleship	-	-	47	-	-	\$ 47	47
Bank & other fees	25,000	7,084	6,076	5,713	6,523	\$ 25,396	396
Insurance (Multi-Peril)	4,500	3,875	(340)	-	-	\$ 3,535	(965)
Insurance (Workman's Comp)	5,000	998	834	990	816	\$ 3,638	(1,362)
Meetings (Board / Management Team)	2,000	-	-	-	-	\$ -	(2,000)
Miscellaneous	-	-	-	-	-	\$ -	0
MPSD	-	350	1,300	11,495	-	\$ 13,145	13,145
Office Supply / Equipment / Repair	17,000	2,061	3,042	4,301	2,264	\$ 11,668	(5,332)
Orientation / Candidate School	1,000	-	-	-	-	\$ -	(1,000)
Payroll Taxes	95,000	22,797	21,201	20,002	19,271	\$ 83,271	(11,729)
Communication (Phone/web/social media)	6,000	1,644	1,074	1,172	2,392	\$ 6,282	282
Postage	5,000	2,044	1,053	1,244	724	\$ 5,065	65
Promotion	1,000	195	-	18	663	\$ 876	(124)
Reimbursement expenses	6,000	755	1,336	1,715	525	\$ 4,331	(1,669)
Rent	13,000	2,993	2,791	3,037	2,770	\$ 11,591	(1,409)
Shipping / Handling	4,000	975	1,197	982	492	\$ 3,646	(354)
Staff Conference	-	-	-	-	-	\$ -	0
Travel	11,000	4,034	3,104	4,554	1,564	\$ 13,256	2,256
<b>TOTAL NOF EXPENSES</b>	<b>224,000</b>	<b>52,635</b>	<b>52,784</b>	<b>57,716</b>	<b>62,014</b>	<b>\$ 225,149</b>	1,149
		<b>37,176</b>	<b>90,222</b>	<b>63,667</b>	<b>46,929</b>	<b>237,994</b>	

Inc. minus exp.



Report for:  
December, 2024

**CASH IN THE BANK = \$ 1,005,517**

Truist Checking	\$ 29,375
Fulton Checking	\$ 115,735
PayPal	\$ 9,550
PNC Checking	\$ -
Schwab - Endowment	\$ 452,315
Money Market	\$ 398,542
	\$ 1,005,517

**Designated For Staff & Branch Use = \$ 316,250**

**Total Funds Available For National Use = \$ 689,293**

Committed to Short Term Branch Ministry	\$ (62)
Duffecy Endowment funds on hand	\$ (489,165)
Committed to MPSD-NTD	\$ (1,878)
Committed to Rainy Day Fund	\$ (15,000)
Committed for Staff Assistance	\$ (10,000)
Coming back to us next month from staff bills we paid on their behalf this month	\$ 187
NOF committed funding	\$ (515,918)
<b>Net cash available for national use (ie not designated for anything else)</b>	<b>\$ 173,375</b>
Duffecy Endowment Pledges not yet received - Future Income	<b>\$ 700,000</b>