

OAC Management Team Report

Quarter 3, 2018 (July-September)

Eric Briscoe: Field Director (Boston, MA)

John Cutlip: Central Services (Nazareth, PA)

Bob Ewerth: Personnel & Development (Philadelphia, PA)

It's been a good quarter as we look back and count our blessings. Lot's of good ministry has taken place by our staff in the open air and we continue to thank God for what He is doing through us.

In August, a major donation of over \$13,000 came in from a friend of the ministry who passed away back in 2015. At that time, a gift of nearly \$14,000 was sent to us. This additional August gift was a result of the finalization of his estate which is a great encouragement and help to our national operating fund.

Our national website continues to be developed and we are thankful for the oversight of Tom Fox who is working with John Risner who does the daily maintenance and development. Just today, John informed me that he has initiated a Google analytics program to track the activity on our web so starting next quarter, I will be including an overview report on what's happening as far as OAC web activity is concerned.

As reported in last quarter's report, the CPA firm who started gathering information and conducting site work here in Nazareth has now completed their task and so our official 2017 financial audit is complete, a copy is attached to this report for you, we are thankful for God's every provision to us.

Russ Hodder has gotten us off to a good start on the Truceless Warfare book update to bring our OAC history current from where Jim Duffecy left off in 1983. There is still much work to be done as proofing needs to be done and additional incoming stories from many of our overseas branches need to be integrated. I've been in touch with several staff around the world and good input is being received but it will take quite a while to finalize everything as this project is in addition to other tasks that need attention so your patience would be appreciated.

Last month, I was able to attend a local one-day seminar on developing and maintaining a security environment as it relates to our office and web-related activities. It was interesting to learn that 91% of security problems organizations encounter are due to in-house errors as opposed to outside threats and so there were some very helpful and practical ideas gleaned which will help us maintain a climate of safety in this regard.

To keep you up-to-date on some of the important in-house activity, the following reports are included with this quarter three report which include:

- Current incoming support levels received from donors for our staff
- Inventory valuation for open-air supplies we have on hand to sell
- Budget Summary detail report for the current year
- Current Cash Flow report

Here is a summary report from Personnel Development Director, Bob Ewerth:

1. Chapel speaker at Echo Ranch Bible Camp in Juneau Alaska
2. Morning service speaker at Geiger Memorial Brethren Church
3. Endowment meetings with Bernie Bostwick of Ambassador Advisers
4. Sunday School program at Olive Street Pres. Church
5. Chapel speaker at Pioneers for Christ Camp
6. Country Fair programs with the Central Schwenkfelder Church 20+ static board meetings and many pocket meetings
7. Davis College pastor's conference
8. O.D.C.A. Chapel speaker
9. Church of the Open Door kids mission's speaker

Here is a summary report from Field Director, Eric Briscoe: During July and August, I worked with seven local churches for a week doing a five-day club in their neighborhoods as well as adult meetings in the Boston area. Carol King was with me for five of these weeks and Erin Chervenak was with me for six of the weeks. New staff man Jay Ricci was able to come out one Friday night. He is still working full-time for a law firm while raising his support. John and Becky Risner and their two children came up for a week and worked with Calvary Baptist of Dedham which Gordon Loop pastors. Ed Neimann also joined me for a different week working with a local church. This was good exposure for these staff people as it showed the value of working with a local church. In August I also took teens to camp in Nova Scotia. In September, Diane and I spent two days with the Jeff & Kelli Karlich in Columbus Ohio, ministering at Ohio State University. Jeff and Kelli seem very committed to this work and have some steady income which they did not have before while they are raising support. Kelli is very gifted in administration and could possibly be of some help on the national level. Brian Harmon and I also spent four days at God's Bible School in Cincinnati teaching open-air evangelism and taking the students out to preach. This school has our training included in their curriculum. Brian's three oldest children also helped out with training during the week. Included with this report is a copy of our recent prayer letter with corresponding pictures to give you a visual of what's been happening.

Respectfully submitted,

John Cutlip
Director, Central Services
Open Air Campaigners - USA



Eric & Diane Briscoe

Open Air Campaigners - Boston

SEPTEMBER 2018

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"I have no greater joy than to hear that my children walk in the truth" III John 4

Dear Praying Partners,

AS I THINK ABOUT APPLYING THIS VERSE to the earthly family God has given Diane and me, I am also filled with a joy that sees the Lord Jesus at work bringing our earthly family to a knowledge of His truth. Our week together in New Hampshire for our family consecration saw two more grandchildren, Peyton and Kody, recite Scripture with understanding throughout the week. We closed the week with letters read by all their aunts and uncles, parents and Diane and me and finally a prayer of dedication. Thank you, Tom and Joyce Harmon, for setting an example.

MINISTRY ON THE STREETS AND IN THE NEIGHBORHOODS reveals a trend that the family, as God designed it, is disappearing. On August 14, I had a conversation with a girl who was looking at the sketchboard trying to figure out what death/life meant. I explained the riddle and asked her if she believed in life after death. She said no, so I asked her if there was a purpose to life. She said that it was interesting that I asked that question as yesterday she spoke at Umass Boston telling her class life has no meaning, no purpose. I asked her what the most important thing in life was. She said people (a male friend was standing next to her). I said "What makes a relationship good or bad?" Together, we agreed that there has to be a standard that makes relationships either a great blessing or the worst nightmare. Again, we agreed that it cannot be left up to individuals to make rules that are only right in their own eyes.

"WHERE DID LIFE COME FROM that gives us a conscience with the basics of right and wrong so our relationships can be loving and not hateful?" She was not sure. I asked her if that meant there could be a moral, eternal, relational being we can know that gives meaning to life and wants us to know Him so that we can have a relationship with Him? She hesitated, smiled and said she and her friend had to leave. Pray for this couple and the many that think like they do, that they may come to the knowledge of the truth.

OUR SUMMER WAS VERY BUSY, as you can see by the following pictures. At the beginning of July, Diane was in the hospital for six days ending with the removal of her gall bladder. I was also treated for pneumonia the same week. We are recovering well, and we look forward to some time together in Maine from August 25 - September 4. Please continue to be in prayer for upcoming fall ministry and praise the Lord for the blessed summer we had.

In God's Grace,

Eric & Diane

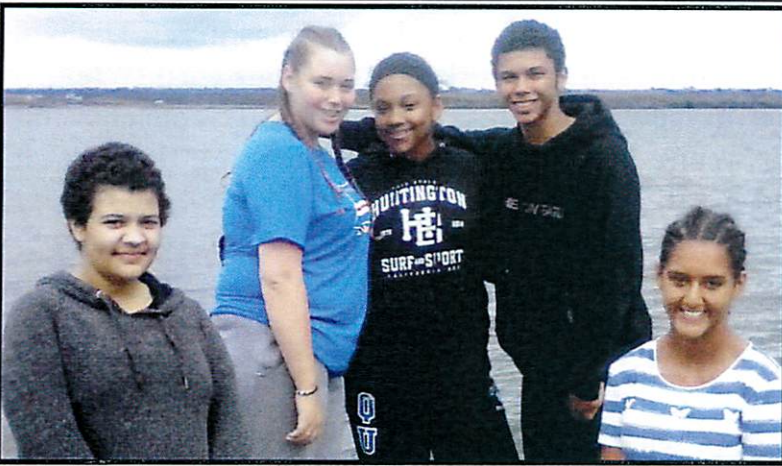
Eric & Diane Briscoe



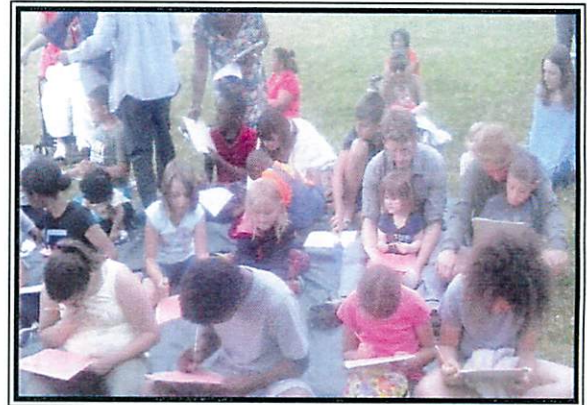
THIS 13-YEAR-OLD MUSLIM BOY FROM IRAQ CAME EVERYDAY TO OUR FIVE-DAY CLUB IN FRANKLIN HILL WHILE WE WERE WORKING WITH FAMILY LIFE FELLOWSHIP - I WAS ALSO ABLE TO MAKE A HOME VISIT - HE MAY GO TO CAMP WITH ME NEXT YEAR



OAC STAFF ERIN CHERVENAK AND CAROL KING DID A FANTASTIC JOB RUNNING THE FIVE-DAY CLUB IN PLYMOUTH MASSACHUSETTS WITH MAYFLOWER CONGREGATIONAL CHURCH WHILE DIANE WAS IN THE HOSPITAL



BOSTON TEENS IN YARMOUTH NOVA SCOTIA BEFORE ARRIVING AT CAMP PENIEL



OPEN-AIR MEETING IN BOSTON WITH SECOND CHURCH WITH LEVI AND CHRISTINE AND DAVID AND DAWN AND SEVEN OF OUR GRANDCHILDREN, KAITLYN, KYLEIGH, KODY, AVERY, EMMA, LEVI AND JAMES



PASTOR APONTE OF FIRST BAPTIST IN CHELSEA DOING THE CLOSING MESSAGE IN SPANISH



FIVE-DAY CLUB WITH CALVARY BAPTIST IN DEDHAM WITH A TEAM FROM CORYDON BAPTIST OF INDIANA. OAC FAMILY JOHN AND BECKY RISNER AND THEIR TWO CHILDREN CAME UP TO HELP FOR THE WEEK

CALVARY CHAPEL RAYNHAM DOING OPEN-AIR MEETINGS AT REVERE BEACH - IT STARTED TO RAIN SO WE WERE ABLE TO SET UP UNDER THE PAVILLION





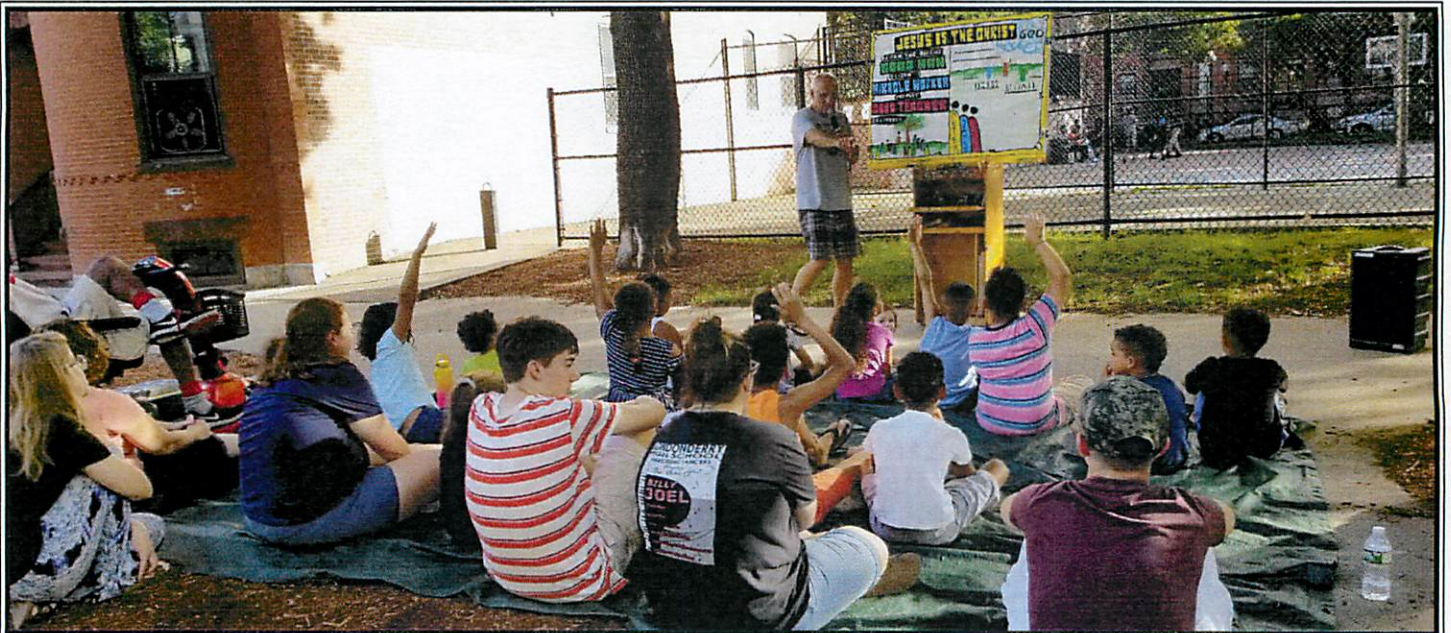
WINTER STREET IN DOWNTOWN BOSTON WERE I HAD MY CONVERSATION WITH THE WOMAN WHO SAID, "THERE IS NO PURPOSE TO LIFE."



FIVE-DAY CLUB IN WEYMOUTH WITH FIRST BAPTIST CHURCH - DIANE IS KEEPING AN EYE ON THINGS



TEAM FROM CALVARY CHAPEL OF GREECE WITH OAC STAFF ERIN CHERVENAK AND ED NEIMANN FROM OUR WESTERN PENNSYLVANIA BRANCH



FIVE-DAY CLUB WITH SOUTHBEND NEIGHBORHOOD CHURCH AND CALVARY BIBLE OF DERRY NEW HAMPSHIRE

PRAYER REQUESTS

- Daily:** Praise God with me for a loving wife and a family that has a heart for God
- Monday:** September 24 - 27 Week of evangelism at God's Bible College in Cincinnati with Brian Harmon
- Tuesday:** October 3 - 8 OAC-USA staff conference in Western Pennsylvania
- Wednesday:** Late October I will be in our Iowa branch with the Johnson family
- Thursday:** November I will visit with the Williams family and Keith and Bethany and our grandchildren in the Phoenix area
- Friday:** December I will be in our San Jose branch with the Beaudoin family
- Saturday:** Pray for new staff evangelist Jay Ricci who is learning the ministry and raising support in the Boston branch
- Sunday:** September 17 - 23 Two days of ministry with the Karlich family in Columbus, Ohio and time with David and Dawn and our grandchildren in Indiana

F Family CUS



TRISTAN DOING A HANGMAN PUZZLE DURING FAMILY CONSECRATION WEEK SUNDAY SERVICE



FAMILY CONSECRATION IN HEBRON NEW HAMPSHIRE



OAC/USA is trusting the Lord to use this ministry to impact 25 cities in America with the Gospel through open-air evangelism and other ministry by means of strategic establishment of branch ministries by the year 2025.

Gifts are tax deductible when made out to **OAC** and sent to: PO Box D • Nazareth • PA • 18064
(Online giving also available at www.oacusa.org)

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through September, 2018

Paul and Carmina Adams
Monthly Top = 6716

Appointed to OAC staff in 1996

January	154%
February	73%
March	70%
April	89%
May	82%
June	60%
July	100%
August	100%
September	66%

Year-To-Date Support Average = 88%

Frank Baldus
Monthly Top = 4815

Appointed to OAC staff in 2011

January	36%
February	37%
March	37%
April	37%
May	35%
June	63%
July	37%
August	29%
September	44%

Year-To-Date Support Average = 39%

Dan & Rebecca Beaudoin
Monthly Top = 6716

Appointed to OAC staff in 2015

January	46%
February	19%
March	50%
April	12%
May	35%
June	38%
July	76%
August	63%
September	28%

Year-To-Date Support Average = 41%

David and Joy Braun
Monthly Top = 6419

Appointed to OAC staff in 1985

January	99%
February	18%
March	27%
April	17%
May	16%
June	13%
July	17%
August	15%
September	33%

Year-To-Date Support Average = 28%

Eric and Diane Briscoe
Monthly Top = 6419

Appointed to OAC staff in 1982

January	171%
February	64%
March	76%
April	103%
May	96%
June	56%
July	64%
August	110%
September	85%

Year-To-Date Support Average = 92%

Richard & Diane Burley
Monthly Top = 6419

Appointed to OAC staff in 2002

January	110%
February	24%
March	34%
April	57%
May	38%
June	37%
July	49%
August	30%
September	42%

Year-To-Date Support Average = 47%

Michael & Renae Bussen
Monthly Top = 6716

Appointed to OAC staff in 1991

January	102%
February	72%
March	72%
April	142%
May	62%
June	76%
July	70%
August	74%
September	62%

Year-To-Date Support Average = 81%

Erin Chervenak
Monthly Top = 4815

Appointed to OAC staff in 2015

January	19%
February	19%
March	23%
April	8%
May	2%
June	-16%
July	-15%
August	14%
September	-4%

Year-To-Date Support Average = 6%

John and Sue Cutlip
Monthly Top = 7190

Appointed to OAC staff in 1980

January	87%
February	65%
March	51%
April	70%
May	47%
June	37%
July	64%
August	67%
September	37%

Year-To-Date Support Average = 58%

Zane & Laurie Dempsie
Monthly Top = 7851

Appointed to OAC staff in 2008

January	32%
February	47%
March	36%
April	28%
May	39%
June	52%
July	36%
August	39%
September	31%

Year-To-Date Support Average = 38%

Bob and Deidra Ewerth
Monthly Top = 6419

Appointed to OAC staff in 1976

January	62%
February	51%
March	8%
April	24%
May	41%
June	23%
July	26%
August	48%
September	47%

Year-To-Date Support Average = 37%

Tom and Barbara Fox
Monthly Top = 6419

Appointed to OAC staff in 2009

January	33%
February	28%
March	33%
April	26%
May	52%
June	31%
July	27%
August	28%
September	32%

Year-To-Date Support Average = 32%

Brian & Kimberlee Harmon

Appointed to OAC staff in 2010

Monthly Top = 8016

January	242%
February	112%
March	99%
April	101%
May	77%
June	149%
July	87%
August	79%
September	74%

Year-To-Date Support Average = 113%

Russ Hodder

Appointed to OAC staff in 1977

Monthly Top = 4815

January	131%
February	111%
March	65%
April	84%
May	63%
June	65%
July	68%
August	45%
September	96%

Year-To-Date Support Average = 81%

Rebecca Jefferson

Appointed to OAC staff in 2015

Monthly Top = 4815

January	21%
February	8%
March	8%
April	9%
May	20%
June	12%
July	40%
August	17%
September	14%

Year-To-Date Support Average = 17%

Steve & Connie Johnson
Monthly Top = 6419

Appointed to OAC staff in 2015

January	5%
February	1%
March	1%
April	1%
May	1%
June	1%
July	1%
August	1%
September	1%

Year-To-Date Support Average = 1%

Jeff & Kelli Karlich
Monthly Top = 7009

Appointed to OAC staff in 2018

January	0%
February	0%
March	0%
April	1%
May	1%
June	3%
July	4%
August	13%
September	6%

Year-To-Date Support Average = 3%

Mark & Angela Kennedy
Monthly Top = 6567

Appointed to OAC staff in 2004

January	32%
February	33%
March	37%
April	26%
May	39%
June	28%
July	26%
August	41%
September	23%

Year-To-Date Support Average = 32%

Carol King
Monthly Top = 4815

Appointed to OAC staff in 2009

January	36%
February	31%
March	44%
April	38%
May	21%
June	23%
July	20%
August	17%
September	20%

Year-To-Date Support Average = 28%

Sue MacNeil
Monthly Top = 4815

Appointed to OAC staff in 2000

January	20%
February	9%
March	10%
April	9%
May	8%
June	2%
July	7%
August	9%
September	10%

Year-To-Date Support Average = 9%

Chris & Bonnie McKinley
Monthly Top = 6716

Appointed to OAC staff in 2016

January	-2%
February	9%
March	3%
April	14%
May	0%
June	14%
July	5%
August	6%
September	3%

Year-To-Date Support Average = 6%

Juan & Dawn Monzon

Appointed to OAC staff in 1991

Monthly Top = 7009

January	20%
February	0%
March	14%
April	9%
May	8%
June	10%
July	9%
August	8%
September	8%

Year-To-Date Support Average = 10%

Rick and Dovie Moore

Appointed to OAC staff in 2007

Monthly Top = 6419

January	56%
February	57%
March	44%
April	46%
May	48%
June	48%
July	34%
August	44%
September	42%

Year-To-Date Support Average = 47%

Betty Naggy-Masten

Appointed to OAC staff in 1970

Monthly Top = 6419

January	0%
February	0%
March	0%
April	3%
May	0%
June	0%
July	3%
August	0%
September	3%

Year-To-Date Support Average = 1%

Ed & Debbie Neimann
Monthly Top = 6419

Appointed to OAC staff in 2016

January	0%
February	0%
March	0%
April	8%
May	14%
June	23%
July	14%
August	16%
September	20%

Year-To-Date Support Average = 11%

Peter and Isabel O'Driscoll
Monthly Top = 6863

Appointed to OAC staff in 1996

January	93%
February	13%
March	14%
April	23%
May	52%
June	24%
July	10%
August	-14%
September	42%

Year-To-Date Support Average = 29%

Chuck Phelps
Monthly Top = 6419

Appointed to OAC staff in 1970

January	25%
February	19%
March	36%
April	19%
May	20%
June	17%
July	18%
August	18%
September	18%

Year-To-Date Support Average = 21%

Jay Ricci
Monthly Top = 4815

Appointed to OAC staff in 2018

April	0%
May	0%
June	7%
July	2%
August	5%
September	-1%

Year-To-Date Support Average = 2%

John and Becky Risner

Appointed to OAC staff in 2018

Monthly Top = 6863

March	9%
April	25%
May	12%
June	16%
July	36%
August	14%
September	25%

Year-To-Date Support Average = 20%

Matt & Elizabeth Smart

Appointed to OAC staff in 2016

Monthly Top = 6716

January	5%
February	8%
March	5%
April	6%
May	13%

Year-To-Date Support Average = 7%

Mark & Shelby Sohmer

Appointed to OAC staff in 2010

Monthly Top = 7009

January	185%
February	129%
March	107%
April	169%
May	118%
June	80%
July	176%
August	82%
September	114%

Year-To-Date Support Average = 129%

Ken & Kathy Teeter

Appointed to OAC staff in 2011

Monthly Top = 6419

January	37%
February	29%
March	27%
April	34%
May	21%
June	54%
July	41%
August	71%
September	23%

Year-To-Date Support Average = 37%

Karen Williams
Monthly Top = 6419

Appointed to OAC staff in 1984

January	76%
February	7%
March	12%
April	32%
May	14%
June	2%
July	32%
August	13%
September	15%

Year-To-Date Support Average = 23%

Mike & Christine Wilson
Monthly Top = 7009

Appointed to OAC staff in 2016

January	8%
February	55%
March	7%
April	7%
May	11%
June	7%
July	7%
August	7%
September	11%

Year-To-Date Support Average = 13%

Chip & Kim Wolfe
Monthly Top = 7189

Appointed to OAC staff in 2000

January	114%
February	79%
March	42%
April	43%
May	44%
June	48%
July	52%
August	47%
September	42%

Year-To-Date Support Average = 57%

Open Air Campaigners 3rd Quarter 2018 Inventory Valuation Summary

Item Description	On Hand	Sales Price	Retail Value
Inventory			
bk (from Texas) (Board Kits in Texas warehouse)	0	50.00	0.00
bk (from Nazareth) (Board Kit)	33	50.00	1,650.00
birt (Blacklight tube, 18 inch two-prong)	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	6	195.00	1,170.00
BLU (from Texas) (LED Blacklight Unit - Texas warehouse)	0	195.00	0.00
box (Paint Box)	481	7.00	3,367.00
boxTX (Texas inventory to sell - Paint Box)	4	0.00	0.00
bts (Ball to Square)	3	6.00	18.00
cb (Checks & Balances Object Lesson)	72	2.00	144.00
cbi (Checks & Balances INSTRUCTION sheet)	125	0.25	31.25
cc (Chemical Cross (Red Copper))	0	15.00	0.00
ccc (Chemical Cross Crystals (small bag))	464	3.00	1,392.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	165	8.00	1,320.00
ccp (PVC Texas) (Chemical Cross - PVC Texas warehouse)	0	8.00	0.00
ct (Chalk & Talk)	107	5.00	535.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	22	15.00	330.00
dvdol (Object Lessons For The Open Air DVD)	59	10.00	590.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	29	10.00	290.00
ec (EvangCube Object Lesson)	128	6.00	768.00
eccp (EvangCube Carry Pouch)	12	8.00	96.00
eccpws (EvangCube carry pouch / WITH CARRY STRAP)	2	8.00	16.00
eckc (EvangCube Key Chain)	20	6.00	120.00
ess (Evangelistic Sketch Board Sermons)	28	5.00	140.00
fb (Fisherman's Basket)	213	10.00	2,130.00
fol (Film of Life)	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	38	10.00	380.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	46	10.00	460.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	13	10.00	130.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	55	10.00	550.00
fsb (from Texas) (Folding Sketchboard - Texas warehouse)	0	150.00	0.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	9	150.00	1,350.00
gps (Gospel Puppet Stories)	112	5.00	560.00
gve (Gospel Visual Effects)	35	5.00	175.00
hb (Bible Coloring Book Object Lesson)	63	12.00	756.00
hbb (Holy Bible BLANK edition)	24	6.00	144.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	2	0.00	0.00
HEAVEN (Board message pre-sketch of "Heaven.")	6	5.00	30.00
hhb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	7	18.00	126.00
hhb (from Texas) (Portable Hand-Held Board - Texas warehouse)	0	18.00	0.00
hhbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth wareh...)	5	18.00	90.00
hhbp (From Texas) (Portable Hand-Held Board Carry Pouch - Texas warehouse)	0	18.00	0.00
hiaj (Heaven In A Jar)	6	5.00	30.00
hs (Horseshoe object lesson)	1	10.00	10.00
Iodine 1/2 ounce bottle (1/2 ounce squeeze bottle of iodine with lid)	0	1.00	0.00
is (Indian Symbols Tell The Gospel)	263	5.00	1,315.00
itg (Illustrating The Gospel)	93	5.00	465.00
jarTX (Texas inventory to sell - 4 ounce jar with lid)	20	0.00	0.00
lol (Loop of Life Object Lesson)	58	2.00	116.00
loli (Loop of Life Instruction Booklet)	10	0.25	2.50
LSM (Board message pre-sketch of "Lord Save Me.")	7	5.00	35.00
mpk (Modified Paint Kit)	18	50.00	900.00
oae (Open Air Evangelism)	249	5.00	1,245.00
oass (Open Air Sketchboard Stories)	227	6.00	1,362.00
paper (Newsprint Paper (36" x 54"))	3,000	0.25	750.00
pb (Paint Brush)	165	8.50	1,402.50
pbTX (Texas inventory to sell - Paint Brush)	20	0.00	0.00
ppblack (Powdered Paint (Black))	67	5.00	335.00
raqblack (Rich Art BLACK quart)	0	25.00	0.00
rbs (Red Ball & Silk)	4	8.00	32.00
rppblack (Pint - Regular Pint (Black))	44	6.00	264.00
rppblue (Pint - Regular Pint (Blue))	50	6.00	300.00
rppgreen (Pint - Regular Pint (Green))	43	6.00	258.00
rppred (Pint - Regular Pint (Red))	42	6.00	252.00
rppyellow (Pint - Regular Pint (Yellow))	73	6.00	438.00
rpqblack (Regular Paint (Quart) - Black)	29	9.00	261.00
rpqblackTX (Texas inventory to sell - QUART Regular Paint - Black)	1	0.00	0.00
rpqblue (Regular Paint (Quart) - Blue)	65	9.00	585.00
rpqgreen (Regular Paint (Quart) - Green)	39	9.00	351.00
rpqred (Regular Regular Paint (Quart) - Red)	53	9.00	477.00
rpqyellow (Regular Paint (Quart) - Yellow)	29	9.00	261.00
RT (Rat Trap Object Lesson)	15	4.00	60.00
sm (Sketchboard Messages)	446	6.00	2,676.00
sms (Sketchboard Messages (SPANISH))	37	6.00	222.00
st (Sketch & Tell)	22	6.00	132.00
Starch (1/2 ounce squeeze bottle of starch with lid)	0	0.75	0.00
steps (Counseling Booklets*)	32,052	0.25	8,013.00
tab (Tricky Arrow Board)	42	5.00	210.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	111	8.00	888.00
tc (from Texas) (Ten Commandments in stone - Texas warehouse)	0	8.00	0.00
tcts (The Church Team (SPANISH))	65	3.00	195.00
tes (The Evangelist (SPANISH))	9	4.00	36.00
tf (The Fool Flashcard Story Set)	16	20.00	320.00
tl (Three LOOPS Object Lesson)	290	3.00	870.00
tli (Three LOOP Instruction Booklet)	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	24	12.00	288.00
tm3 (Training Manual (Three-Week Edition))	3	20.00	60.00
tr (Three ROPES Object Lesson)	1,641	2.00	3,282.00
tri (Three ROPES Instruction Booklet)	105	0.25	26.25
trTX (Texas inventory to sell - Three ROPES Object Lesson)	50	0.00	0.00
tw (Truceless Warfare Advances)	12	8.00	96.00
uq (Ultimate Questions Booklet)	115	2.00	230.00
WB (The Wonderful Wordless Bible)	7	2.00	14.00
WBS (The Wonderful Wordless Bible - Small Edition)	100	0.50	50.00
yep (Young People's Evangelistic Programs)	223	6.00	1,338.00
ZACH (Board message pre-sketch of "He Received Jesus With Joy - the story of...)	7	5.00	35.00
Total Inventory	42,577		49,672.25
TOTAL	42,577		49,672.25

Open Air Campaigners – USA
 Quarterly Budget Overview - National Operating Fund (NOF)
 2018

	2018 Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
NOF INCOME							
NOF Donors	19,750	2,472	3,001	20,583		\$ 26,056	6,306
Goods Sold	25,000	5,594	3,877	5,185		\$ 14,656	(10,344)
Shipping Income	6,500	1,245	1,149	1,115		\$ 3,509	(2,991)
Orientation-Candidate School	1,000	425	0	0		\$ 425	(575)
Seminars (SET)	3000	550	1,663	0		\$ 2,213	(787)
Service Charge	155,000	33902	35,215	35,549		\$ 104,666	(50,334)
Staff Conference	500	0	0	-		\$ -	(500)
Reimbursement income	15,000	1967	3,945	2,204		\$ 8,116	(6,884)
Misc (interest income, etc)	400	326	465	537		\$ 1,328	928
TOTAL NOF INCOME	\$ 226,150	\$ 46,481	\$ 49,315	\$ 65,173	\$ -	\$ 160,969	(65,181)
NOF EXPENSES							
Reimbursement expenses	8,000	1,250	1,045	1,368		\$ 3,663	4,337
Affiliation (ECFA / OACI)	6,000	934	2,025	1,150		\$ 4,109	1,891
Assist / Encourage & Train Staff	950	49	86	191		\$ 326	624
Audit	8,000	-	-	7,844		\$ 7,844	156
Branch Development	4,000	21	0	0		\$ 21	3,979
Cost of Goods Sold	13,000	3,049	1,230	7,093		\$ 11,372	1,628
Evangelism & Discipleship	1,700	229	-	136		\$ 365	1,335
Bank & other fees	15,500	3,730	3,215	3,176		\$ 10,121	5,379
Insurance (Multi-Peril)	3,000	0	2,968	0		\$ 2,968	32
Insurance (Workman's Comp)	7,000	1,054	1,043	1,030		\$ 3,127	3,873
Meetings (Board / Management Team)	2,000	748	677	17		\$ 1,442	558
Miscellaneous	-	-	0	0		\$ -	0
Office Equipment/Supply/Repair	17,000	2525	4,728	3,532		\$ 10,785	6,215
Orientation / Candidate School	1,000	425	66	0		\$ 491	509
Payroll Taxes & Related	64,000	18752	15,149	13,577		\$ 47,478	16,522
Phone/web	5,500	1022	837	948		\$ 2,807	2,693
Postage	7,500	2572	1,213	1,373		\$ 5,158	2,342
Promotion	3,000	527	2,204	410		\$ 3,141	(141)
Rent	16,500	4207	3,984	4,003		\$ 12,194	4,306
Seminars	5,000	10	1,500	713		\$ 2,223	2,777
Shipping / Handling	6,500	1298	1,238	1,253		\$ 3,789	2,711
Staff Conference	14,000	2274	-	1,324		\$ 3,598	10,402
Travel	13,000	1540	2,921	2,646		\$ 7,107	5,893
Van Maintenance / Repairs	4,000	554	597	922		\$ 2,073	1,927
TOTAL NOF EXPENSES	226,150	46,770	46,726	52,706	0	\$ 146,202	79,948
	0	(289)	2,589	12,467	0	14,767	

Notes:

God blessed us with some large one-time gifts this quarter

Interest rates have gone up

Inc. minus exp.



OPEN AIR CAMPAIGNERS - USA

CASH FLOW SUMMARY AS OF 9/26/2018

CASH IN THE BANK = \$ 284,005

Lafayette Checking	\$ 138,212
BB&T	\$ 19,704
PNC Checking	\$ 17,890
PayPal	\$ 36
Money Market	\$ 108,163
	<u>\$ 284,005</u>

Designated For Staff & Branch Use = \$ 160,359

In Checking	\$ 159,959
In Money Market	<u>\$ 400</u>

Available For Immediate NOF Use = \$ 123,647 Gross amount available

\$	(5,653)	Committed to Boston SET
\$	(750)	Committed to DC SET
\$	(10,000)	Committed for Staff Assistance
\$	(15,000)	Committed to Rainy Day Fund
\$	(13,000)	Committed for Staff Conference
\$	(9,971)	Duffecy Endowment cash on hand
\$	1,027	Coming back to us next month from staff bills we paid on their behalf this month
<hr/>		
\$	70,300	Net cash available for national use (ie not designated for anything else)
+		
\$	550,000	Duffecy Endowment Pledges
+		
\$	35,968	Ambassador Advisors Brokerage account

OPEN AIR CAMPAIGNERS, U.S., INC.
DECEMBER 31, 2017

**OPEN AIR CAMPAIGNERS, U.S., INC.
DECEMBER 31, 2017**

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WENTZEL and COMPANY, PC

Certified Public Accountant

INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors of
Open Air Campaigners, U.S., Inc.**

We have audited the accompanying financial statements of Open Air Campaigners, U.S., Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Open Air Campaigners U.S., Inc. as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Open Air Campaigners U.S., Inc.'s 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 21, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Wentzel and Company, PC

**Fleetwood, Pennsylvania
September 4, 2018**

OPEN AIR CAMPAIGNERS, U.S., INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2017
WITH SUMMARIZED COMPARATIVE INFORMATION
AS OF DECEMBER 31, 2016

ASSETS:

	<u>2017</u>	<u>2016</u>
Cash and Cash Equivalents	\$ 313,414	\$ 310,970
Investments	36,099	33,468
Accounts Receivable	370	52
Inventory	18,882	21,145
Other Asset	125,000	125,000
Property and Equipment, Net	<u>33,415</u>	<u>55,719</u>
TOTAL ASSETS	\$ <u>527,180</u>	\$ <u>546,354</u>

LIABILITIES AND NET ASSETS:

LIABILITIES:

Actuarial Liability for Annuity Payable	\$ <u>17,858</u>	\$ <u>18,748</u>
TOTAL LIABILITIES	<u>17,858</u>	<u>18,748</u>

NET ASSETS:

Unrestricted:		
General Fund	350,907	346,887
Net Investment in Property and Equipment	33,415	55,719
Temporarily Restricted	<u>125,000</u>	<u>125,000</u>
TOTAL NET ASSETS	<u>509,322</u>	<u>527,606</u>
TOTAL LIABILITIES AND NET ASSETS	\$ <u>527,180</u>	\$ <u>546,354</u>

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2017
WITH SUMMARIZED COMPARATIVE INFORMATION
FOR THE YEAR ENDED DECEMBER 31, 2016

SUPPORT AND REVENUE:	<u>UNRESTRICTED</u>	<u>TEMPORARILY RESTRICTED</u>	<u>2017 TOTALS</u>	<u>2016 TOTALS</u>
Contributions	\$ 1,373,116	\$	\$ 1,373,116	\$ 1,407,215
Income, Supplies	5,060		5,060	6,806
Interest	1,442		1,442	1,134
Gain (Loss) on Investments	<u>4,634</u>		<u>4,634</u>	<u>1,296</u>
TOTAL SUPPORT AND REVENUE	<u>1,384,252</u>	<u>0</u>	<u>1,384,252</u>	<u>1,416,451</u>
EXPENSES:				
Program	1,177,167		1,177,167	1,180,359
Administration and General	157,371		157,371	161,337
Fundraising	<u>67,998</u>		<u>67,998</u>	<u>63,301</u>
TOTAL EXPENSES	<u>1,402,536</u>	<u>0</u>	<u>1,402,536</u>	<u>1,404,997</u>
CHANGE IN NET ASSETS FOR THE YEAR	(18,284)	0	(18,284)	11,454
NET ASSETS, BEGINNING OF YEAR	<u>402,606</u>	<u>125,000</u>	<u>527,606</u>	<u>516,152</u>
NET ASSETS, END OF YEAR	<u>\$ 384,322</u>	<u>\$ 125,000</u>	<u>\$ 509,322</u>	<u>\$ 527,606</u>

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2017
WITH SUMMARIZED COMPARATIVE INFORMATION
FOR THE YEAR ENDED DECEMBER 31, 2016

	<u>2017</u>	<u>2016</u>
CASH PROVIDED (USED) BY OPERATING ACTIVITIES:		
Change in Net Assets	\$ (18,284)	\$ 11,454
Adjustments to reconcile the change in net assets to net cash provided by operating activities:		
Depreciation	22,304	34,637
(Gains) Losses on Investment Transactions	(4,634)	(1,296)
(Increase) Decrease in Accounts Receivable	(318)	7,647
(Increase) Decrease in Inventory	2,263	4,913
Increase (Decrease) in Accounts Payable and Accrued Expenses	0	(3,837)
Increase (Decrease) in Annuity Payable	(890)	(826)
TOTAL CASH PROVIDED (USED) BY OPERATING ACTIVITIES	441	52,692
 CASH PROVIDED (USED) BY INVESTING ACTIVITIES:		
(Purchases)/Sales of Investments	2,003	1,370
TOTAL CASH PROVIDED (USED) BY INVESTING ACTIVITIES	2,003	1,370
 NET INCREASE (DECREASE) IN CASH FOR THE YEAR	2,444	54,062
CASH, BEGINNING OF THE YEAR	310,970	256,908
CASH, END OF THE YEAR	\$ 313,414	\$ 310,970
 Supplemental Disclosure:		
Cash Paid for Interest Expense	\$ 0	\$ 0

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
 STATEMENT OF FUNCTIONAL EXPENSES
 FOR THE YEAR ENDED DECEMBER 31, 2017
 WITH SUMMARIZED COMPARATIVE INFORMATION
 FOR THE YEAR ENDED DECEMBER 31, 2016

ACCOUNT:	<u>Program</u>	Administration and <u>General</u>	<u>Fundraising</u>	2017 TOTAL <u>EXPENSES</u>	2016 TOTAL <u>EXPENSES</u>
Salaries	\$ 887,916	\$ 104,461	\$ 52,230	\$ 1,044,607	\$ 1,023,042
Payroll Taxes	54,632	6,427	3,214	64,273	62,157
Affiliation Expenses	2,386	2,386	2,046	6,818	5,477
Annuity		1,392		1,392	924
Depreciation	16,728	4,461	1,115	22,304	34,637
Evangelism Supplies	120,491			120,491	157,472
Insurance	3,894	3,504	389	7,787	9,591
Investment Fees	366	43	22	431	410
Meetings	1,186	1,780		2,966	4,947
Office Supplies	24,102	8,608	1,722	34,432	38,150
Postage	2,576	3,220	644	6,440	6,666
Professional Services		7,847		7,847	7,878
Promotion	6,333	3,166	3,166	12,665	2,219
Rent	22,876	4,289	1,430	28,595	16,521
Staff Conferences	2,103	3,155		5,258	15,796
Telephone	2,088	1,670	417	4,175	5,107
Travel	29,490	962	1,603	32,055	14,003
TOTAL EXPENSES - 2017	\$ <u>1,177,167</u>	\$ <u>157,371</u>	\$ <u>67,998</u>	\$ <u>1,402,536</u>	
TOTAL EXPENSES - 2016	\$ <u>1,180,359</u>	\$ <u>161,337</u>	\$ <u>63,301</u>		\$ <u>1,404,997</u>

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017

1. Organization and Nature of Activities

Open Air Campaigners, U.S., Inc. (OAC) is a nonprofit corporation dedicated to evangelism by proclaiming the Gospel in the United States of America and abroad. OAC also assists and equips local churches in effective open-air outreaches, working through field offices located throughout the United States and abroad.

2. Summary of Significant Accounting Policies

The significant accounting policies of Open Air Campaigners, U.S., Inc. are as follows:

Basis of Accounting

The financial statements of Open Air Campaigners, U.S., Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Basis of Presentation

Financial statement presentation follows the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) No. 958. Under ASC No. 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and money market accounts and certificates of deposit with maturities of less than 90 days.

Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2016, from which the summarized information was derived.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017

2. Summary of Significant Accounting Policies, (continued)

Donated Materials and Services

Materials and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair values at the date of receipt, when reliable estimates of the fair value of such items are available. Contributed services are reported as contributions at their fair value if such services create or enhance nonfinancial assets or would have been purchased if not provided by donation, require special skills, and are provided by individuals possessing such specialized skills. OAC relies on the services of volunteers; however, the value of these services has not been reflected in the statement of activities since it does not meet the aforementioned recognition requirements.

Expense Allocation

Expenses are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Fair Value Measurements

The Organization adopted the provisions of ASC No. 820, Fair Value Measurements and Disclosures (“ASC 820”). ASC 820 does not require additional fair value measurements, but defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements.

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization’s tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b) (1) (A) and has been classified as a public charity under Section 509(a) (1).

ASC No. 740, Income Taxes (“ASC 740”) clarifies the accounting for uncertainty in income taxes recognized in an enterprise’s financial statements, and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017

2. Summary of Significant Accounting Policies, (continued)

Income Tax Status (continued)

There were no uncertain income tax positions identified that would have a material effect on the financial statements for the year ended December 31, 2017. With few exceptions, Open Air Campaigners, U.S., Inc. is no longer subject to federal or state income tax examinations by tax authorities for years before 2014 and there are no known examinations in progress as of the audit report date.

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Property and Equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. The organization's capitalization policy is to capitalize property and equipment when the cost exceeds \$500. Depreciation is computed using primarily the straight-line method over the estimated useful lives of the assets.

Restricted and Unrestricted Revenue and Support

As is generally the case with deputized support fund raising systems, missionaries raise funds for their own support and for a significant portion of the ministry expenses which they incur. These funds are designated, but not restricted, by donors for the ministry of individuals or for use on particular projects. Funds received by donors for use in particular fields of ministry are used in those fields, but, in accordance with provisions of the Internal Revenue Code, the board reserves the right to redirect funds to specific projects or programs within that field of ministry. Funds designated by donors for use in particular fields are generally spent in the year received. Contributions are recorded when cash is received or when ownership of donated assets is transferred. Bequests are recorded at the time the organization has an established right to the bequest and the proceeds are measurable.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017

2. Summary of Significant Accounting Policies, (continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

3. Cash and Cash Equivalents

At December 31, 2017 cash and cash equivalents consist of:

Petty Cash	\$ 650
Checking Accounts	218,204
Savings Accounts	11,938
Money Market Funds	<u>82,622</u>
Total Cash and Cash Equivalents	\$ <u>313,414</u>

4. Investments

At December 31, 2017 Investment values consist of:

	<u>Cost</u>	<u>Market</u>
Treasury Obligations –		
Money Market Funds	\$ 3,150	\$ 3,150
Equities	2,910	4,268
Mutual Funds	3,352	3,625
Exchange Traded Funds	<u>22,991</u>	<u>25,056</u>
Totals	\$ <u>32,403</u>	\$ <u>36,099</u>

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017

4. Investments, (continued)

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended December 31, 2017:

Interest and Dividends	\$	709
Gains (losses) on Securities Transactions		<u>4,634</u>
Sub-Total		5,343
Investment Fees		<u>(431)</u>
Total	\$	<u>4,912</u>

5. Inventory

Inventory consists of materials held for use by evangelists and others in the course of their ministries. They are valued at the lower of cost or market on an average cost basis.

6. Other Asset

In September, 2015 a donor contributed property to the Organization, consisting of 18 acres of land and a home located in Mountain Grove, Missouri. The property is owned by the Organization with the stipulation that the donor maintains the right of possession and occupancy of the property for the remainder of his natural life. The property is designated as temporarily restricted net assets until the right of possession and occupancy is fully relinquished to the Organization.

The asset is recorded at fair value, which is determined based on realtor listings of similar properties in the same area.

7. Temporarily Restricted Net Assets

Temporarily restricted net assets as of December 31, 2017 consist of the following:

Donated Property	\$	<u>125,000</u>
------------------	----	----------------

**OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017**

8. Property and Equipment

Property and Equipment, at December 31, 2017 consists of:

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value</u>
Vehicles	\$ 246,007	\$ 212,592	\$ 33,415
Equipment	<u>32,455</u>	<u>32,455</u>	<u>0</u>
Total	\$ <u>278,462</u>	\$ <u>245,047</u>	\$ <u>33,415</u>

Depreciation expense for the year was \$ 22,304.

9. Transactions with Related Parties

Certain members of the board of directors are also officers and missionaries of OAC. Salaries for these individuals are paid under the faith support system described in Note 2, so there is no conflict of interest in setting salaries. Expenses are reimbursed under an accountable reimbursable expense policy and are recorded in appropriate expense categories in the statement of functional expenses.

Members of the board of directors serve without pay for service on the board.

10. Concentrations

Deposits with Financial Institutions

The Organization maintains its cash balances in financial institutions and occasionally the balances aggregate to amounts which exceed the federally insured limits. Accordingly, those balances would have been at risk of loss in the event of nonperformance by the institutions. The subject financial institutions are banks and management of the Organization does not anticipate any nonperformance.

Sources of Funding

Contributions and grants are received from many individuals, foundations and church organizations throughout the world. During the current fiscal year, five contributors represented approximately 9.8% of total gifts and grants.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2017

11. Subsequent Events

Evaluation of Subsequent Events

Subsequent events have been evaluated through September 4, 2018. This is the date these financial statements were available to be issued.

12. Fair Value Measurements

The organization adopted ASC 820 as discussed in Note 2. This standard defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based upon the organizations own assumptions used to measure assets and liabilities at fair value. A financial asset or liability's classification within the hierarchy is determined based on the lowest level of input that is significant to the fair value measurement.

The following table presents information as of December 31, 2017, about the organization's financial assets and liabilities that are measured at fair value on a recurring basis, according to the valuation techniques used to determine their fair values.

	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Other Unobservable Inputs (Level 3)	Total Fair Value
Assets:				
Investments:				
Money Market Funds	\$ 3,150	\$ 0	\$ 0	\$ 3,150
Equities – Common Stocks	4,268	0	0	4,268
Mutual Funds – Equities	3,625	0		3,625
Exchange-Traded Funds:				
Bonds	6,566	0	0	6,566
Bank Loans	2,450	0	0	2,450
International Equities	5,693	0	0	5,693
United States Equities	10,347	0	0	10,347
Other Asset	<u>0</u>	<u>125,000</u>	<u>0</u>	<u>125,000</u>
Total Assets at Fair Value	\$ <u>36,099</u>	\$ <u>125,000</u>	\$ <u>0</u>	\$ <u>161,099</u>
Liabilities:				
Actuarial Liability for Annuity Payable	\$ <u>0</u>	\$ <u>17,858</u>	\$ <u>0</u>	\$ <u>17,858</u>
Total Liabilities at Fair Value	\$ <u>0</u>	\$ <u>17,858</u>	\$ <u>0</u>	\$ <u>17,858</u>