

OAC Management Team Report

Quarter 4, 2022

(October - December)

SUMMARY REPORT FROM CENTRAL SERVICES JOHN CUTLIP (PENNSYLVANIA)



Some in-house information to keep you in the loop include:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Budget summary detail report for the current year
- Current Cash Flow report

SUMMARY REPORT FROM PERSONNEL DEVELOPMENT

TOM FOX



Contact cards

- No new Contact Cards
 - o Follow up from previous Contact Cards
 - ♣ John & Amanda Wardlaw – somewhat on hold pending caregiving of family
 - ♣ Moises Escobar – praying for God to give Moises clear conviction of a call
 - ♣ Proctor Hayes – asking many good questions – seeking God clear direction

Ministry Partnership Staff Development & National Training Development Fund (MPSD & NTD)

- MPSD
 - o Update on Kingdom Come Training to equip our newest staff to be fully funded:
 - ♣ McKinley – did initial training in Sept. and will start coaching in Oct.
 - ♣ Dempsie coaching in progress - now at 51%
 - ♣ Domont coaching in progress - now at 76%
 - ♣ Itzel: MT granted withdrawing from coaching - now at 86%
 - ♣ Powers: coaching in progress - now at 61%
 - o The MT has seen some significant increases in partnership development
- NTD
 - o SET 2023 – Dates and locations not established yet. Will do that with Brian Harmon at Director's Conference in October

Branch Short Term Housing Fund trips breakdown – housing provided by major donor (Holloway)

- I'll be touching base with this major donor to see if this will continue in 2023, Lord willing.

Staff Conference 2023 – looking into possible locations and host Branch. Will discuss at Director's Conference in October.

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through December, 2022

Paul and Carmina Adams
Monthly Top = 6599

Appointed to OAC staff in 1996

January	177%
February	55%
March	122%
April	92%
May	114%
June	108%
July	53%
August	101%
September	81%
October	139%
November	93%
December	111%

Year-To-Date Support Average = 104%

Frank Baldus
Monthly Top = 4950

Appointed to OAC staff in 2011

January	1%
February	38%
March	26%
April	39%
May	42%
June	38%
July	39%
August	46%
September	34%
October	48%
November	48%
December	29%

Year-To-Date Support Average = 36%

Dan & Rebecca Beaudoin
Monthly Top = 6904

Appointed to OAC staff in 2015

January	329%
February	44%
March	64%
April	48%
May	56%
June	74%
July	69%
August	68%
September	66%
October	56%
November	84%
December	163%

Year-To-Date Support Average = 93%

David and Joy Braun
Monthly Top = 6599

Appointed to OAC staff in 1985

January	163%
February	17%
March	37%
April	12%
May	17%
June	19%
July	27%
August	14%
September	19%
October	12%
November	16%
December	12%

Year-To-Date Support Average = 30%

Eric and Diane Briscoe
Monthly Top = 6599

Appointed to OAC staff in 1982

January	153%
February	68%
March	123%
April	113%
May	127%
June	79%
July	126%
August	97%
September	119%
October	110%
November	224%
December	285%

Year-To-Date Support Average = 135%

Richard & Diane Burley
Monthly Top = 6599

Appointed to OAC staff in 2002

January	49%
February	15%
March	24%
April	37%
May	20%
June	16%
July	29%
August	14%
September	20%
October	18%
November	23%
December	56%

Year-To-Date Support Average = 27%

Michael & Renae Bussen
Monthly Top = 6599

Appointed to OAC staff in 1990

January	110%
February	81%
March	67%
April	106%
May	222%
June	107%
July	113%
August	78%
September	71%
October	115%
November	152%
December	113%

Year-To-Date Support Average = 111%

Erin Chervenak
Monthly Top = 4950

Appointed to OAC staff in 2015

January	56%
February	87%
March	34%
April	31%
May	34%
June	44%
July	57%
August	47%
September	0%
October	42%
November	33%
December	226%

Year-To-Date Support Average = 58%

John & Tiffany Copell
Monthly Top = 6500

Appointed to OAC staff in 2020

January	15%
February	9%
March	13%
April	3%
May	45%
June	6%
July	11%
August	16%
September	6%
October	9%
November	7%
December	5%

Year-To-Date Support Average = 12%

John and Sue Cutlip
Monthly Top = 7391

Appointed to OAC staff in 1980

January	131%
February	100%
March	100%
April	131%
May	146%
June	139%
July	157%
August	174%
September	112%
October	106%
November	112%
December	119%

Year-To-Date Support Average = 127%

Zane & Laurie Dempsie
Monthly Top = 8071

Appointed to OAC staff in 2008

January	44%
February	46%
March	53%
April	43%
May	44%
June	48%
July	57%
August	37%
September	28%
October	56%
November	39%
December	48%

Year-To-Date Support Average = 45%

Scott & Christine Domont
Monthly Top = 7507

Appointed to OAC staff in 2021

January	114%
February	47%
March	42%
April	74%
May	122%
June	50%
July	44%
August	100%
September	64%
October	60%
November	34%
December	79%

Year-To-Date Support Average = 69%

Bob Ewerth
Monthly Top = 6599

Appointed to OAC staff in 1976

August	70%
September	41%
October	40%
November	38%
December	50%

Year-To-Date Support Average = 48%

Tom Fox
Monthly Top = 4950

Appointed to OAC staff in 2009

January	48%
February	24%
March	28%
April	25%
May	26%
June	27%
July	36%
August	24%
September	38%
October	36%
November	37%
December	35%

Year-To-Date Support Average = 32%

Brian & Kimberlee Harmon
Monthly Top = 12000

Appointed to OAC staff in 2010

January	148%
February	150%
March	58%
April	191%
May	56%
June	103%
July	101%
August	41%
September	55%
October	67%
November	174%
December	117%

Year-To-Date Support Average = 105%

Russ Hodder
Monthly Top = 4950

Appointed to OAC staff in 1977

January	79%
February	63%
March	68%
April	65%
May	81%
June	67%
July	84%
August	74%
September	60%
October	63%
November	75%
December	54%

Year-To-Date Support Average = 69%

Ryan & Tasia Itzel
Monthly Top = 6750

Appointed to OAC staff in 2020

January	90%
February	45%
March	59%
April	65%
May	54%
June	45%
July	35%
August	48%
September	59%
October	64%
November	66%
December	54%

Year-To-Date Support Average = 57%

Rebecca Jefferson
Monthly Top = 4950

Appointed to OAC staff in 2015

January	66%
February	15%
March	29%
April	20%
May	27%
June	21%
July	22%
August	22%
September	13%
October	25%
November	27%
December	31%

Year-To-Date Support Average = 27%

Steve & Connie Johnson
Monthly Top = 6599

Appointed to OAC staff in 2015

January	1%
February	1%
March	1%
April	1%
May	1%
June	0%
July	10%
August	1%
September	1%
October	1%
November	1%
December	1%

Year-To-Date Support Average = 2%

Mark & Angela Kennedy
Monthly Top = 6751

Appointed to OAC staff in 2004

January	33%
February	35%
March	27%
April	36%
May	49%
June	33%
July	49%
August	30%
September	36%
October	31%
November	39%
December	36%

Year-To-Date Support Average = 36%

Sue MacNeil
Monthly Top = 4950

Appointed to OAC staff in 2000

January	2%
February	6%
March	2%
April	0%
May	0%
June	2%
July	2%
August	2%
September	14%
October	5%
November	2%
December	22%

Year-To-Date Support Average = 5%

Betty Naggy-Masten
Monthly Top = 6599

Appointed to OAC staff in 1970

January	0%
February	0%
March	3%
April	0%
May	0%
June	3%
July	0%
August	0%

Year-To-Date Support Average = 1%

Chris & Bonnie McKinley
Monthly Top = 6904

Appointed to OAC staff in 2016

January	117%
February	18%
March	18%
April	17%
May	25%
June	17%
July	20%
August	0%
September	32%
October	15%
November	17%
December	27%

Year-To-Date Support Average = 27%

Juan & Dawn Monzon
Monthly Top = 7205

Appointed to OAC staff in 1990

January	0%
February	0%
March	0%
April	0%
May	0%
June	0%
July	0%
August	0%
September	0%
October	23%
November	0%
December	0%

Year-To-Date Support Average = 2%

Rick and Dovie Moore
Monthly Top = 6599

Appointed to OAC staff in 2007

January	107%
February	46%
March	69%
April	70%
May	51%
June	49%
July	62%
August	46%
September	45%
October	44%
November	46%
December	51%

Year-To-Date Support Average = 57%

Ed & Debbie Neimann
Monthly Top = 6599

Appointed to OAC staff in 2016

January	29%
February	0%
March	0%
April	3%
May	31%
June	36%
July	24%
August	30%
September	23%
October	0%
November	0%
December	11%

Year-To-Date Support Average = 16%

Peter and Isabel O'Driscoll
Monthly Top = 7055

Appointed to OAC staff in 1996

January	91%
February	12%
March	2%
April	8%
May	2%
June	0%
July	8%
August	6%
September	15%
October	14%
November	0%
December	14%

Year-To-Date Support Average = 14%

Chuck Phelps
Monthly Top = 4950

Appointed to OAC staff in 1970

January	29%
February	22%
March	22%
April	22%
May	22%
June	19%
July	28%
August	22%
September	22%
October	26%
November	22%
December	24%

Year-To-Date Support Average = 23%

Brenten & Lena Powers
Monthly Top = 7500

Appointed to OAC staff in 2020

January	52%
February	21%
March	22%
April	43%
May	38%
June	54%
July	46%
August	86%
September	54%
October	41%
November	78%
December	62%

Year-To-Date Support Average = 50%

Ken & Kathy Teeter
Monthly Top = 6599

Appointed to OAC staff in 2011

January	37%
February	21%
March	37%
April	25%
May	166%
June	20%
July	35%
August	38%
September	20%
October	68%
November	30%
December	29%

Year-To-Date Support Average = 44%

Karen Williams
Monthly Top = 6599

Appointed to OAC staff in 1984

January	88%
February	14%
March	12%
April	35%
May	10%
June	11%
July	35%
August	10%
September	6%
October	12%
November	33%
December	13%

Year-To-Date Support Average = 23%

Mike & Christine Wilson
Monthly Top = 7205

Appointed to OAC staff in 2016

January	8%
February	23%
March	8%
April	11%
May	5%
June	8%
July	8%
August	11%
September	8%
October	10%
November	8%
December	10%

Year-To-Date Support Average = 10%

Chip & Kim Wolfe
Monthly Top = 7390

Appointed to OAC staff in 2000

January	56%
February	70%
March	39%
April	47%
May	44%
June	49%
July	48%
August	7%
September	54%
October	38%
November	97%
December	36%

Year-To-Date Support Average = 49%

**Open Air Campaigners
2022 Inventory Valuation Summary
Quarter 04**

	Item Description	On Hand	Sales Price	Retail Value
Inventory				
bk (from Nazareth) (Board Kit)	Board Kit	22	70.00	1,540.00
blrt (Blacklight tube, 18 inch two-prong)	Blacklight tube, 18 inch two-prong	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	LED Blacklight Unit - Nazareth warehouse	6	200.00	1,200.00
box (Paint Box)	Paint Box	20	7.00	140.00
boxTX (Texas inventory to sell - Paint Box)	Texas inventory to sell - Paint Box	4	0.00	0.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	78	2.00	156.00
cbl (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	323	3.00	969.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	146	10.00	1,460.00
ct (Chalk & Talk)	Chalk & Talk	91	5.00	455.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdol (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	50	10.00	500.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	17	10.00	170.00
ec (EvangCube Object Lesson)	EvangCube Object Lesson	47	6.00	282.00
eccp (EvangCube Carry Pouch)	EvangCube Carry Pouch	8	8.00	64.00
eccpws (EvangCube carry pouch / WITH CARRY STRAP)	EvangCube carry pouch / WITH CARRY STRAP	2	8.00	16.00
eckc (EvangCube Key Chain)	EvangCube Key Chain	20	6.00	120.00
ess (Evangelistic Sketch Board Sermons)	Evangelistic Sketch Board Sermons	6	5.00	30.00
fb (Fisherman's Basket)	Fisherman's Basket	205	10.00	2,050.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	12	10.00	120.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	6	10.00	60.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	4	10.00	40.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	58	10.00	580.00
fsb (via Wolfe) (Folding Sketchboard - Texas warehouse)	Folding Sketchboard - Texas warehouse	18	200.00	3,600.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	104	5.00	520.00
gve (Gospel Visual Effects)	Gospel Visual Effects	18	5.00	90.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	73	12.00	876.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	47	6.00	282.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	Texas inventory to sell - Bible Coloring Book Object Lesson	2	0.00	0.00
hbh (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	6	18.00	108.00
hhbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth ware...	Portable Hand-Held Board Carry Pouch - Nazareth wareh...	2	18.00	36.00
hijj (Heaven In A Jar)	Heaven In A Jar	89	5.00	445.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	5.00	1,315.00
itg (Illustrating The Gospel)	Illustrating The Gospel	80	5.00	400.00
jarTX (Texas inventory to sell - 4 ounce jar with lid)	Texas inventory to sell - 4 ounce jar with lid	15	0.00	0.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	200	2.00	400.00
loli (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	244	5.00	1,220.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	216	6.00	1,296.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	7,714	0.25	1,928.50
pb (Paint Brush)	Paint Brush	419	8.50	3,561.50
pbHARRIS (Paint Brush)	Paint Brush	8	5.00	40.00
pbTX (Texas inventory to sell - Paint Brush)	Texas inventory to sell - Paint Brush	20	0.00	0.00
pod-public (Problem of Death tract)	Problem of Death tract	4,875	0.40	1,950.00
pod-staff (Problem of Death tract - OAC staff discount applied)	Problem of Death tract - OAC staff discount applied	4,550	0.35	1,592.50
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	30	5.00	150.00
PS (Board message pre-sketch)	Board message pre-sketch	1	5.00	5.00
RANS (Rich Art BLACK quart)	Rich Art BLACK quart	224	25.00	5,600.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	181	20.00	3,620.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	445	1.00	445.00
rppblack (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	21	7.00	147.00
rppblu (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	26	7.00	182.00
rppgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	40	7.00	280.00
rpprd (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	27	7.00	189.00
rppyw (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	78	7.00	546.00
rpqblk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	66	13.00	858.00
rpqblu (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	47	13.00	611.00
rpqgrn (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	40	13.00	520.00
rpqred (Regular Regular Paint (Quart) - Red)	Regular Regular Paint (Quart) - Red	62	13.00	806.00
rpqyellow (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	33	13.00	429.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	27	4.00	108.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Nee...	479	1.00	479.00
sm (Sketchboard Messages)	Sketchboard Messages	417	6.00	2,502.00
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	33	6.00	198.00
st (Sketch & Tell)	Sketch & Tell	189	6.00	1,134.00
STEPSNS (Counseling Booklets*)	Counseling Booklets*	14,301	0.25	3,575.25
STEPSS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	10,564	0.12	1,267.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	70	8.00	560.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	64	3.00	192.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	8	4.00	32.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	15	20.00	300.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	462	3.00	1,386.00
tlj (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	18	12.00	216.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	23	20.00	460.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	490	2.00	980.00
tri (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
trTX (Texas inventory to sell - Three ROPES Object Lesson)	Texas inventory to sell - Three ROPES Object Lesson	50	0.00	0.00
tw (Truceless Warfare Advances)	Truceless Warfare Advances	11	8.00	88.00
uq (Ultimate Questions Booklet)	Ultimate Questions Booklet	89	2.00	178.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	7	2.00	14.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	20	0.50	10.00

**Open Air Campaigners
2022 Inventory Valuation Summary
Quarter 04**

	<u>Item Description</u>	<u>On Hand</u>	<u>Sales Price</u>	<u>Retail Value</u>
yep (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	220	6.00	1,320.00
Total Inventory		<u>49,408</u>		<u>60,794.18</u>
TOTAL		<u>49,408</u>		<u>60,794.18</u>

Open Air Campaigners – USA
Quarterly Budget Overview - National Operating Fund (NOF)
2022

	Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
NOF INCOME							
NOF related	50,200	6,611	22,640	20,371	25,849	\$ 75,471	25,271
Goods Sold	9,000	2,979	3,773	4,169	6,209	\$ 17,130	8,130
Shipping Income	2,000	1,061	1,256	729	630	\$ 3,676	1,676
Orientation-Candidate School	1,000	-	-	-	-	\$ -	(1,000)
MPSD	3,000	340	2,680	-	-	\$ 3,020	20
Service Charge	160,000	52,759	44,129	40,377	57,559	\$ 194,824	34,824
Staff Conference	-	-	-	-	-	\$ -	0
Reimbursement income	11,000	2,668	3,645	2,480	4,205	\$ 12,998	1,998
Misc (interest income, etc)	500	12	275	526	1,529	\$ 2,342	1,842
TOTAL NOF INCOME	\$ 236,700	\$ 66,430	\$ 78,398	\$ 68,652	\$ 95,981	\$ 309,461	72,761
NOF EXPENSES							
Affiliation (ECFA / OACI)	7,500	1,207	2,531	1,416	1,450	\$ 6,604	(896)
Assist / Encourage & Train Staff	6,000	322	438	171	255	\$ 1,186	(4,814)
Audit	9,000	-	-	9	8,200	\$ 8,209	(791)
Branch Development (Directors meetings, etc)	15,000	3,389	4,510	539	3,488	\$ 11,926	(3,074)
Cost of Goods Sold	7,000	515	7,558	614	3,521	\$ 12,208	5,208
Evangelism & Discipleship	200	-	-	-	-	\$ -	(200)
Bank & other fees	35,000	4,200	3,974	3,797	4,210	\$ 16,181	(18,819)
Insurance (Multi-Peril)	4,000	-	3,714	-	(71)	\$ 3,643	(357)
Insurance (Workman's Comp)	4,500	936	847	696	837	\$ 3,316	(1,184)
Meetings (Board / Management Team)	1,000	-	1,967	166	151	\$ 2,284	1,284
Miscellaneous	-	-	-	-	-	\$ -	0
MPSD	3,000	2,625	8,485	2,500	1,925	\$ 15,535	12,535
Office Supply / Equipment / Repair	18,000	2,005	3,142	4,908	3,269	\$ 13,324	(4,676)
Orientation / Candidate School	1,000	-	-	-	-	\$ -	(1,000)
Payroll Taxes	80,000	17,093	21,419	25,579	21,896	\$ 85,987	5,987
Communication (Phone/web/social media)	7,000	1,607	839	1,665	1,991	\$ 6,102	(898)
Postage	5,000	2,351	411	1,013	1,472	\$ 5,247	247
Promotion	2,000	524	643	1,080	-	\$ 2,247	247
Reimbursement expenses	5,500	828	3,903	1,222	1,658	\$ 7,611	2,111
Rent	13,000	3,394	3,140	3,284	2,523	\$ 12,341	(659)
Shipping / Handling	3,000	846	1,265	1,129	993	\$ 4,233	1,233
Staff Conference	-	-	-	-	-	\$ -	0
Travel	8,000	1,294	2,104	1,459	1,157	\$ 6,014	(1,986)
Van Maintenance / Repairs	2,000	285	47	903	482	\$ 1,717	(283)
TOTAL NOF EXPENSES	236,700	43,421	70,937	52,150	59,407	\$ 225,915	(10,785)
		23,009	7,461	16,502	36,574	83,546	

Inc. minus exp.



Report for:
December, 2022

CASH IN THE BANK = \$ 868,680

Truist Checking	\$ 35,567
Fulton Checking	\$ 246,232
PayPal	\$ 20,508
PNC Checking	\$ 76,487
Schwab - Endowment	\$ 323,084
Money Market	\$ 166,802
	\$ 868,680

Designated For Staff & Branch Use = \$ 267,012

In Checking	\$ 267,012
In Money Market	\$ -

Available For Immediate NOF Use = \$ 601,715

Committed to Short Term Branch Ministry	\$ (951)
Committed to MPSD-NTD	\$ (312,621)
Committed for Staff Assistance	\$ (32,724)
Committed to Rainy Day Fund	\$ (15,000)
Duffecy Endowment funds on hand	\$ (10,000)
Coming back to us next month from staff bills we paid on their behalf this month	\$ 812
	\$ (370,484)
Net cash available for national use (ie not designated for anything else)	\$ 231,231
Duffecy Endowment Pledges not yet received - Future Income	\$ 700,000