

OAC Management Team Report

Quarter 1, 2018 (January - March)

Eric Briscoe: Field Director (Boston, MA)

John Cutlip: Central Services (Nazareth, PA)

Bob Ewerth: Personnel & Development (Philadelphia, PA)

Dear Board,

As a Management Team, we are pleased to present the following summary of ministry activity for the first quarter of 2018. We continue to be grateful to God for what he is doing in and through our dedicated staff across America.

PERSONNEL DEVELOPMENT DEPARTMENT:

Bob Ewerth reports the following activities:

1. Holmesburg Christian School chapel
2. Open Door Christian Academy chapels: Middle and Elementary chapels
3. Cairn University missions conference: two workshops
4. Orientation / Candidate school for O.A.C.
5. Davis College missions conference
6. Missions lunch for students at Westminster Seminary.
7. Geiger Memorial AM service speaker

FIELD DIRECTOR:

Eric Briscoe reports the following as Field Director:

With our annual board meeting coming up in April I will give a detailed report then. In the meantime, here is an overview:

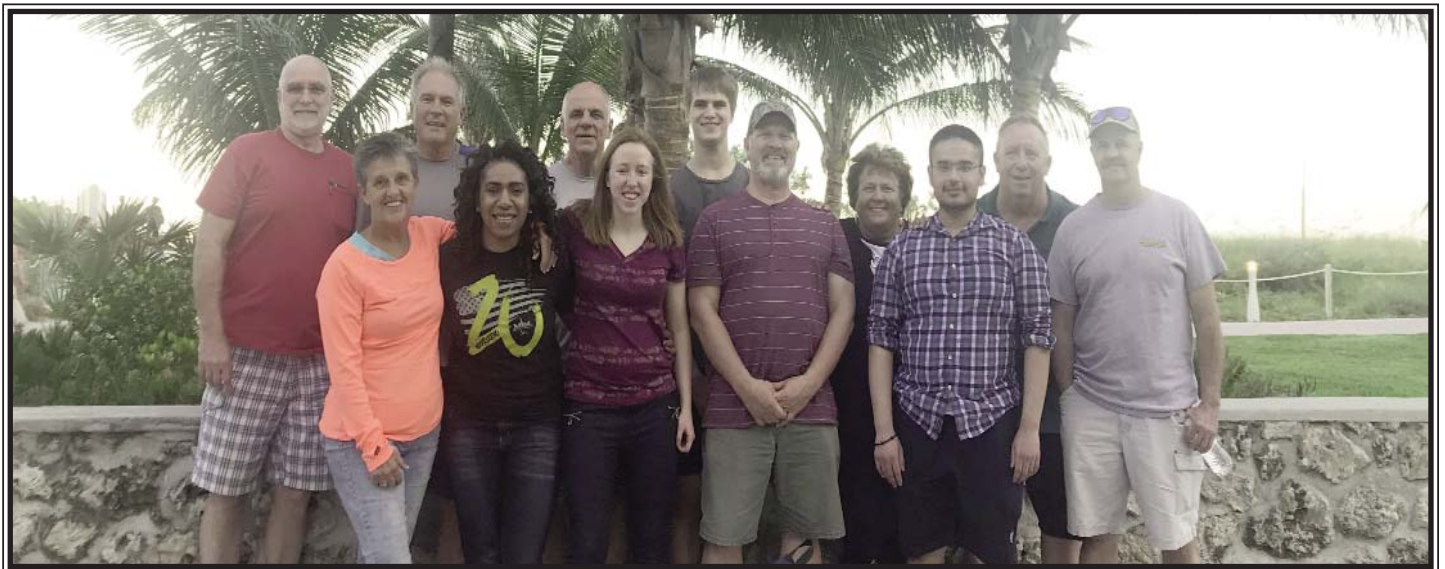
In January Paul Adams, Mark Johnson, Diane and I spent three days on the campus of Liberty Univ. to recruit students for our March spring break trip. Eight professors let us speak briefly in 20 different classes to over 1800 students. 120 students signed up as interested but only six finally registered. This is a school that gives us, as a mission, great liberty to be on their campus recruiting

Once in Miami, the team conducted 31 adult open airs and five kids meetings. One of the students was from

India and did not want to preach after his first open air message. By Friday, after preaching his message, he also wanted to preach one of the other students message. The Burleys, Joe Toy, Mark Johnson, Ed Neimann and myself trained the students in Miami.

Jay Ricci, the candidate from Boston who recently attended OR/CAN, is still trying to determine God's will concerning coming on staff.

A potential exists for Carol King and Erin Chervenak to spend the summer in Boston if the right housing opens up. Please be in prayer for this



OUR 2018 MIAMI OUTREACH TEAM

CENTRAL SERVICES

John Cutlip reports the following:

My report is outlined below which consists of the following submitted items included with this report and will bring you up-to-date accordingly:

- * Current incoming support levels received from donors for our staff
- * Web visit stats
- * Inventory valuation for open-air supplies we have on hand to sell
- * Budget Summary detail report
- * Current Cash Flow report

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through March, 2018

OAC Staff Support Percentage Summary - 2018

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Paul and Carmina Adams
Monthly Top = 6716

Appointed to OAC staff in 1996

January	154%
February	73%
March	70%

Year-To-Date Support Average = 99%

Frank Baldus
Monthly Top = 4815

Appointed to OAC staff in 2011

January	36%
February	37%
March	37%

Year-To-Date Support Average = 37%

Dan & Rebecca Beaudoin
Monthly Top = 6716

Appointed to OAC staff in 2015

January	46%
February	19%
March	50%

Year-To-Date Support Average = 38%

David and Joy Braun
Monthly Top = 6419

Appointed to OAC staff in 1985

January	99%
February	18%
March	27%

Year-To-Date Support Average = 48%

Eric and Diane Briscoe
Monthly Top = 6419

Appointed to OAC staff in 1982

January	171%
February	64%
March	76%

Year-To-Date Support Average = 104%

Richard & Diane Burley
Monthly Top = 6419

Appointed to OAC staff in 2002

January	110%
February	24%
March	34%

Year-To-Date Support Average = 56%

OAC Staff Support Percentage Summary - 2018

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Michael & Renae Bussen
Monthly Top = 6716

Appointed to OAC staff in 1991

January	102%
February	72%
March	72%

Year-To-Date Support Average = 82%

Erin Chervenak
Monthly Top = 4815

Appointed to OAC staff in 2015

January	19%
February	19%
March	23%

Year-To-Date Support Average = 20%

John and Sue Cutlip
Monthly Top = 7190

Appointed to OAC staff in 1980

January	87%
February	65%
March	51%

Year-To-Date Support Average = 68%

Zane & Laurie Dempsie
Monthly Top = 7851

Appointed to OAC staff in 2008

January	32%
February	47%
March	36%

Year-To-Date Support Average = 38%

Bob and Deidra Ewerth
Monthly Top = 6419

Appointed to OAC staff in 1976

January	62%
February	51%
March	8%

Year-To-Date Support Average = 40%

Tom and Barbara Fox
Monthly Top = 6419

Appointed to OAC staff in 2009

January	33%
February	28%
March	33%

Year-To-Date Support Average = 31%

OAC Staff Support Percentage Summary - 2018

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Brian & Kimberlee Harmon

Appointed to OAC staff in 2010

Monthly Top = 8016

January 242%
February 112%
March 99%

Year-To-Date Support Average = 151%

Russ Hodder

Appointed to OAC staff in 1977

Monthly Top = 4815

January 131%
February 111%
March 65%

Year-To-Date Support Average = 102%

Rebecca Jefferson

Appointed to OAC staff in 2015

Monthly Top = 4815

January 21%
February 8%
March 8%

Year-To-Date Support Average = 12%

Steve & Connie Johnson

Appointed to OAC staff in 2015

Monthly Top = 6419

January 5%
February 1%
March 1%

Year-To-Date Support Average = 2%

Jeff & Kelli Karlich

Appointed to OAC staff in 2018

Monthly Top = 7009

January 0%
February 0%
March 0%

Year-To-Date Support Average = 0%

Mark & Angela Kennedy

Appointed to OAC staff in 2004

Monthly Top = 6567

January 32%
February 33%
March 37%

Year-To-Date Support Average = 34%

OAC Staff Support Percentage Summary - 2018

Page 5 of 7

Carol King
Monthly Top = 4815

Appointed to OAC staff in 2009

January	36%
February	31%
March	44%

Year-To-Date Support Average = 37%

Sue MacNeil
Monthly Top = 4815

Appointed to OAC staff in 2000

January	20%
February	9%
March	10%

Year-To-Date Support Average = 13%

Chris & Bonnie McKinley
Monthly Top = 6716

Appointed to OAC staff in 2016

January	-2%
February	9%
March	3%

Year-To-Date Support Average = 3%

Juan & Dawn Monzon
Monthly Top = 7009

Appointed to OAC staff in 1991

January	20%
February	0%
March	14%

Year-To-Date Support Average = 11%

Rick and Dovie Moore
Monthly Top = 6419

Appointed to OAC staff in 2007

January	56%
February	57%
March	44%

Year-To-Date Support Average = 52%

Betty Naggy-Masten
Monthly Top = 6419

Appointed to OAC staff in 1970

January	0%
February	0%
March	0%

Year-To-Date Support Average = 0%

OAC Staff Support Percentage Summary - 2018

Page 6 of 7

Ed & Debbie Neimann

Appointed to OAC staff in 2016

Monthly Top = 6419

January	0%
February	0%
March	0%

Year-To-Date Support Average = 0%

Peter and Isabel O'Driscoll

Appointed to OAC staff in 1996

Monthly Top = 6863

January	93%
February	13%
March	14%

Year-To-Date Support Average = 40%

Chuck Phelps

Appointed to OAC staff in 1970

Monthly Top = 6419

January	25%
February	19%
March	36%

Year-To-Date Support Average = 27%

John and Becky Risner

Appointed to OAC staff in 2018

Monthly Top = 6863

March	9%
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Year-To-Date Support Average = 9%

Matt & Elizabeth Smart

Appointed to OAC staff in 2016

Monthly Top = 6716

January	5%
February	8%
March	5%

Year-To-Date Support Average = 6%

Mark & Shelby Sohmer

Appointed to OAC staff in 2010

Monthly Top = 7009

January	185%
February	129%
March	107%

Year-To-Date Support Average = 140%

OAC Staff Support Percentage Summary - 2018

Page 7 of 7

Ken & Kathy Teeter
Monthly Top = 6419

Appointed to OAC staff in 2011

January	37%
February	29%
March	27%

Year-To-Date Support Average = 31%

Karen Williams
Monthly Top = 6419

Appointed to OAC staff in 1984

January	76%
February	7%
March	12%

Year-To-Date Support Average = 32%

Mike & Christine Wilson
Monthly Top = 7009

Appointed to OAC staff in 2016

January	8%
February	55%
March	7%

Year-To-Date Support Average = 23%

Chip & Kim Wolfe
Monthly Top = 7189

Appointed to OAC staff in 2000

January	114%
February	79%
March	42%

Year-To-Date Support Average = 78%

● = Members-at-large
Management Team

■ = OAC Staff

OPEN AIR CAMPAIGNERS BOARD OF DIRECTORS

ROTATION OVERVIEW REVISED MARCH 2018



	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Larry Baker					May	Term 1	Term 2			April	Term 1	Term 2													
Eric Briscoe ●						Term 1	Term 2			April	Term 1	Term 2													
Bob Ewerth ●						Term 1	Term 2			April	Term 1	Term 2													
Tom Fox																	April	Term 1	Term 2						
Russ Hodder										May	Term 1	Term 2			May	Term 1	Term 2								
Gordon Loop																	Feb	Term 1	Term 2						
Scott Pope														May	Term 1	Term 2									
Jon Shader													Jan	Term 1	Term 2										
Joe Toy										June	Term 1	Term 2			June	Term 1	Term 2								
Rex Trent													April	Term 1	Term 2				April	Term 1	Term 2				
Dave Trout																	June	Term 1	Term 2						
John Cutlip ●																									

Open Air Campaigners 01st Quarter 2018 Inventory Valuation Summary

Item Description	On Hand	Sales Price	Retail Value
Inventory			
bk (from Texas) (Board Kits in Texas warehouse)	0	50.00	0.00
bk (from Nazareth) (Board Kit)	21	50.00	1,050.00
blrt (Blacklight tube, 18 inch two-prong)	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	0	195.00	0.00
BLU (from Texas) (LED Blacklight Unit - Texas warehouse)	13	195.00	2,535.00
box (Paint Box)	8	7.00	56.00
boxTX (Texas inventory to sell - Paint Box)	4	0.00	0.00
bts (Ball to Square)	3	6.00	18.00
cb (Checks & Balances Object Lesson)	23	2.00	46.00
cbi (Checks & Balances INSTRUCTION sheet)	125	0.25	31.25
cc (Chemical Cross (Red Copper))	9	15.00	135.00
ccc (Chemical Cross Crystals (small bag))	7	3.00	21.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	15	8.00	120.00
ccp (PVC Texas) (Chemical Cross - PVC Texas warehouse)	160	8.00	1,280.00
ct (Chalk & Talk)	113	5.00	565.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	26	15.00	390.00
dvdol (Object Lessons For The Open Air DVD)	71	10.00	710.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	38	10.00	380.00
ec (EvangeCube Object Lesson)	138	6.00	828.00
eccp (EvangeCube Carry Pouch)	3	5.00	15.00
ecppws (EvangeCube carry pouch / WITH CARRY STRAP)	2	8.00	16.00
eckc (EvangeCube Key Chain)	21	6.00	126.00
ess (Evangelistic Sketch Board Sermons)	42	5.00	210.00
fb (Fisherman's Basket)	219	10.00	2,190.00
fol (Film of Life)	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	44	10.00	440.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	46	10.00	460.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	41	10.00	410.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	39	10.00	390.00
fsb (from Texas) (Folding Sketchboard - Texas warehouse)	15	150.00	2,250.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	0	150.00	0.00
gps (Gospel Puppet Stories)	116	5.00	580.00
gve (Gospel Visual Effects)	45	5.00	225.00
hb (Bible Coloring Book Object Lesson)	35	12.00	420.00
hbb (Holy Bible BLANK edition)	34	6.00	204.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	6	0.00	0.00
HEAVEN (Board message pre-sketch of "Heaven.")	6	5.00	30.00
hbb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	1	18.00	18.00
hbb (from Texas) (Portable Hand-Held Board - Texas warehouse)	7	18.00	126.00
hhbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth wareh...)	1	18.00	18.00
hhbp (From Texas) (Portable Hand-Held Board Carry Pouch - Texas warehouse)	6	18.00	108.00
hiaj (Heaven In A Jar)	14	5.00	70.00
hs (Horseshoe object lesson)	1	10.00	10.00
Iodine 1/2 ounce bottle (1/2 ounce squeeze bottle of iodine with lid)	0	1.00	0.00
is (Indian Symbols Tell The Gospel)	263	5.00	1,315.00
itg (Illustrating The Gospel)	96	5.00	480.00
jarTX (Texas inventory to sell - 4 ounce jar with lid)	20	0.00	0.00
lol (Loop of Life Object Lesson)	71	2.00	142.00
loli (Loop of Life Instruction Booklet)	11	0.25	2.75
LSM (Board message pre-sketch of "Lord Save Me.")	5	5.00	25.00
mpk (Modified Paint Kit)	18	50.00	900.00
oae (Open Air Evangelism)	252	5.00	1,260.00
oass (Open Air Sketchboard Stories)	236	6.00	1,416.00
paper (Newsprint Paper (36" x 54"))	4,840	0.25	1,210.00
pb (Paint Brush)	522	8.50	4,437.00
pbTX (Texas inventory to sell - Paint Brush)	20	0.00	0.00
ppblack (Powdered Paint (Black))	0	4.00	0.00
raqblack (Rich Art BLACK quart)	0	25.00	0.00
rbs (Red Ball & Silk)	5	8.00	40.00
rppblack (Pint - Regular Pint (Black))	75	6.00	450.00
rppblue (Pint - Regular Pint (Blue))	40	6.00	240.00
rppgreen (Pint - Regular Pint (Green))	45	6.00	270.00
rppred (Pint - Regular Pint (Red))	32	6.00	192.00
rppyellow (Pint - Regular Pint (Yellow))	77	6.00	462.00
rpqblack (Regular Paint (Quart) - Black)	53	9.00	477.00
rpqblackTX (Texas inventory to sell - QUART Regular Paint - Black)	1	0.00	0.00
rpqblue (Regular Paint (Quart) - Blue)	31	9.00	279.00
rpqgreen (Regular Paint (Quart) - Green)	36	9.00	324.00
rpqred (Regular Regular Paint (Quart) - Red)	52	9.00	468.00
rpqyellow (Regular Paint (Quart) - Yellow)	15	9.00	135.00
RT (Rat Trap Object Lesson)	38	4.00	152.00
sm (Sketchboard Messages)	458	6.00	2,748.00
sms (Sketchboard Messages (SPANISH))	37	6.00	222.00
st (Sketch & Tell)	27	6.00	162.00
Starch (1/2 ounce squeeze bottle of starch with lid)	0	0.75	0.00
steps (Counseling Booklets*)	37,714	0.25	9,428.50
tab (Tricky Arrow Board)	45	5.00	225.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	16	8.00	128.00
tc (from Texas) (Ten Commandments in stone - Texas warehouse)	75	8.00	600.00
tcts (The Church Team (SPANISH))	65	3.00	195.00
tes (The Evangelist (SPANISH))	10	4.00	40.00
tf (The Fool Flashcard Story Set)	19	20.00	380.00
tl (Three LOOPS Object Lesson)	594	3.00	1,782.00
tli (Three LOOP Instruction Booklet)	86	0.25	21.50
tm1 (Training Manual (One-Week Edition))	3	12.00	36.00
tm3 (Training Manual (Three-Week Edition))	10	20.00	200.00
tr (Three ROPES Object Lesson)	1,846	2.00	3,692.00
tri (Three ROPES Instruction Booklet)	106	0.25	26.50
trTX (Texas inventory to sell - Three ROPES Object Lesson)	50	0.00	0.00
tw (Truceless Warfare Advances)	23	8.00	184.00
uq (Ultimate Questions Booklet)	124	2.00	248.00
WB (The Wonderful Wordless Bible)	10	2.00	20.00
WBS (The Wonderful Wordless Bible - Small Edition)	9	0.50	4.50
yep (Young People's Evangelistic Programs)	226	6.00	1,356.00
ZACH (Board message pre-sketch of "He Received Jesus With Joy - the story of ...)	3	5.00	15.00
Total Inventory	49,964		53,176.50
TOTAL	49,964		53,176.50

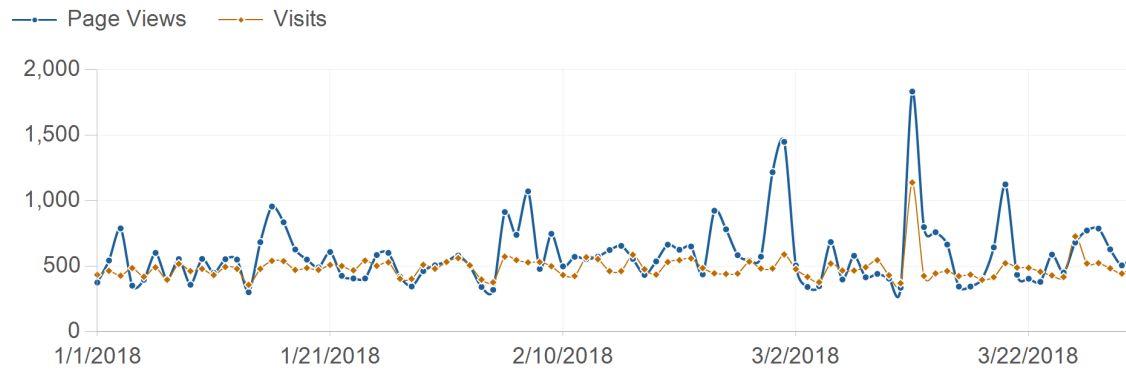
Traffic Trend

oacusa.org

1/1/2018 - 3/31/2018

Traffic Trend

1/1/2018 - 3/31/2018



Date	Page Views	Visits	Hits	Bandwidth
1/1/2018	377	436	2,437	71.4 MB
1/2/2018	545	466	2,554	67.3 MB
1/3/2018	790	429	2,457	124.1 MB
1/4/2018	353	487	2,280	94.2 MB
1/5/2018	398	421	2,173	102.0 MB
1/6/2018	603	492	2,660	68.0 MB
1/7/2018	398	398	1,954	48.7 MB
1/8/2018	556	519	2,372	83.3 MB
1/9/2018	360	464	2,303	82.7 MB
1/10/2018	557	481	2,556	73.8 MB
1/11/2018	451	434	2,396	127.0 MB
1/12/2018	555	496	2,497	125.8 MB
1/13/2018	552	481	2,515	87.4 MB
1/14/2018	303	359	1,824	76.9 MB
1/15/2018	685	481	2,779	118.3 MB
1/16/2018	957	542	3,169	165.1 MB
1/17/2018	837	540	3,058	135.3 MB
1/18/2018	629	473	2,907	151.9 MB
1/19/2018	552	488	2,765	133.9 MB
1/20/2018	492	473	2,354	76.3 MB
1/21/2018	610	511	1,944	58.4 MB
1/22/2018	428	503	2,676	138.8 MB
1/23/2018	408	470	2,635	109.3 MB
1/24/2018	408	544	2,582	128.3 MB
1/25/2018	587	504	2,701	114.7 MB
1/26/2018	603	531	3,003	142.3 MB
1/27/2018	421	406	2,363	80.8 MB
1/28/2018	347	404	2,425	113.8 MB

1/29/2018	464	512	2,959	169.3 MB
1/30/2018	508	482	2,696	122.5 MB
1/31/2018	537	534	2,897	179.7 MB
2/1/2018	583	563	2,765	125.9 MB
2/2/2018	500	508	2,500	125.2 MB
2/3/2018	343	399	2,015	57.4 MB
2/4/2018	321	378	1,714	47.6 MB
2/5/2018	915	574	3,280	112.3 MB
2/6/2018	741	548	3,225	145.0 MB
2/7/2018	1,073	530	3,186	123.3 MB
2/8/2018	481	533	2,509	129.0 MB
2/9/2018	749	501	2,861	126.3 MB
2/10/2018	500	434	2,103	86.0 MB
2/11/2018	573	426	2,340	100.7 MB
2/12/2018	555	570	3,071	126.3 MB
2/13/2018	574	555	3,044	164.3 MB
2/14/2018	625	464	2,345	120.5 MB
2/15/2018	657	464	2,686	130.4 MB
2/16/2018	557	589	3,220	142.2 MB
2/17/2018	435	478	2,238	103.3 MB
2/18/2018	538	437	2,402	92.4 MB
2/19/2018	666	533	3,106	164.6 MB
2/20/2018	627	548	3,352	170.9 MB
2/21/2018	652	561	2,939	126.2 MB
2/22/2018	439	487	2,504	107.7 MB
2/23/2018	925	447	2,981	138.3 MB
2/24/2018	783	442	2,583	82.7 MB
2/25/2018	586	445	2,218	69.2 MB
2/26/2018	547	536	3,191	165.8 MB
2/27/2018	574	484	2,594	118.7 MB
2/28/2018	1,219	484	3,558	156.4 MB
3/1/2018	1,451	591	3,721	161.7 MB
3/2/2018	507	479	2,306	109.5 MB
3/3/2018	343	420	2,194	109.5 MB
3/4/2018	349	379	1,862	76.4 MB
3/5/2018	686	521	3,110	170.6 MB
3/6/2018	400	468	2,269	137.8 MB
3/7/2018	581	468	2,669	132.1 MB
3/8/2018	417	494	2,395	139.0 MB
3/9/2018	443	547	2,503	102.9 MB
3/10/2018	407	432	2,074	104.9 MB

3/11/2018	337	372	1,708	91.3 MB
3/12/2018	1,835	1,140	5,962	261.5 MB
3/13/2018	800	427	2,412	127.9 MB
3/14/2018	761	446	2,607	155.1 MB
3/15/2018	667	464	2,901	156.6 MB
3/16/2018	346	426	2,380	146.0 MB
3/17/2018	346	437	2,129	89.9 MB
3/18/2018	406	397	1,992	80.3 MB
3/19/2018	645	418	2,515	114.9 MB
3/20/2018	1,126	524	3,180	112.2 MB
3/21/2018	436	491	2,399	137.0 MB
3/22/2018	406	489	2,590	193.0 MB
3/23/2018	382	459	2,478	148.6 MB
3/24/2018	590	431	2,636	133.1 MB
3/25/2018	453	419	2,383	157.3 MB
3/26/2018	682	729	3,181	210.6 MB
3/27/2018	774	522	3,276	198.8 MB
3/28/2018	789	525	3,215	200.9 MB
3/29/2018	630	485	2,769	152.5 MB
3/30/2018	508	445	2,495	169.2 MB
3/31/2018	593	502	2,941	110.2 MB
Total	53,105	44,026	238,673	11,121.1 MB

Open Air Campaigners – USA
 Quarterly Budget Overview - National Operating Fund (NOF)
 2018

	2018 Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
NOF INCOME							
NOF Donors	19,750	2,472				\$ 2,472	(17,278)
Goods Sold	25,000	5,594				\$ 5,594	(19,406)
Shipping Income	6,500	1,245				\$ 1,245	(5,255)
Orientation-Candidate School	1,000	425				\$ 425	(575)
Seminars (SET)	3000	550				\$ 550	(2,450)
Service Charge	155,000	33902				\$ 33,902	(121,098)
Staff Conference	500	0				\$ -	(500)
Reimbursement income	15,000	1967				\$ 1,967	(13,033)
Misc (interest income, etc)	400	326				\$ 326	(74)
TOTAL NOF INCOME	\$ 226,150	\$ 46,481	\$ -	\$ -	\$ -	\$ 46,481	(179,669)
NOF EXPENSES							
Reimbursement expenses	8,000	1,250				\$ 1,250	6,750
Affiliation (ECFA / OACI)	6,000	934				\$ 934	5,066
Assist / Encourage & Train Staff	950	49				\$ 49	901
Audit	8,000	-				\$ -	8,000
Branch Development	4,000	21				\$ 21	3,979
Cost of Goods Sold	13,000	3,049				\$ 3,049	9,951
Evangelism & Discipleship	1,700	229				\$ 229	1,471
Bank & other fees	15,500	3,730				\$ 3,730	11,770
Insurance (Multi-Peril)	3,000	0				\$ -	3,000
Insurance (Workman's Comp)	7,000	1,054				\$ 1,054	5,946
Meetings (Board / Management Team)	2,000	748				\$ 748	1,252
Miscellaneous	-	-				\$ -	0
Office Equipment/Supply/Repair	17,000	2525				\$ 2,525	14,475
Orientation / Candidate School	1,000	425				\$ 425	575
Payroll Taxes & Related	64,000	18752				\$ 18,752	45,248
Phone/web	5,500	1022				\$ 1,022	4,478
Postage	7,500	2572				\$ 2,572	4,928
Promotion	3,000	527				\$ 527	2,473
Rent	16,500	4207				\$ 4,207	12,293
Seminars	5,000	10				\$ 10	4,990
Shipping / Handling	6,500	1298				\$ 1,298	5,202
Staff Conference	14,000	2274				\$ 2,274	11,726
Travel	13,000	1540				\$ 1,540	11,460
Van Maintenance / Repairs	4,000	554				\$ 554	3,446
TOTAL NOF EXPENSES	226,150	46,770	0	0	0	\$ 46,770	179,380
	0	(289)	0	0	0	(289)	

Inc. minus exp.



OPEN AIR CAMPAIGNERS - USA

CASH FLOW SUMMARY AS OF 3/26/2018

CASH IN THE BANK = \$ 267,680

Lafayette Checking	\$ 123,952
BB&T	\$ 26,008
PNC Checking	\$ 10,441
PayPal	\$ 36
Money Market	\$ 107,243
	<u>\$ 267,680</u>

Designated For Staff & Branch Use = \$ 165,790

In Checking	\$ 165,390
In Money Market	<u>\$ 400</u>

Available For Immediate NOF Use = \$ 101,890 Gross amount available

\$	(5,702)	Committed to Boston SET
\$	(750)	Committed to DC SET
\$	(10,000)	Committed for Staff Assistance
\$	(15,000)	Committed to Rainy Day Fund
\$	(10,000)	Committed for Staff Conference
\$	(9,447)	Duffecy Endowment cash on hand
\$	715	Coming back to us next month from staff bills we paid on their behalf this month
<hr/>		
\$	51,706	Net cash available for national use (ie not designated for anything else)
+		
\$	550,000	Duffecy Endowment Pledges
+		
\$	35,172	American Portfolio via Ambassador Advisors Brokerage account