

Open Air Campaigners

Management Team Report



Quarter 1, 2025
(January - March)

SUMMARY REPORT FROM CENTRAL SERVICES

JOHN CUTLIP (PENNSYLVANIA)



In addition to the daily ongoing ministry tasks attended to during this quarter, a couple of special projects here at Central Services also took place including:

- * I have been able to resume work on the OAC history update book. We are up to 48 chapters now. This project has proven to be a massive undertaking but I'm thankful we are on the final approach and completion, Lord willing, will take place this year. We are in the final proofing stages now.
- * The Lord has provided a source for us to obtain a quantity of 500 decent paint brushes which are made in India and will serve to keep us supplied for the remainder of this year. We continue to have a need for a good replacement brush, we continue to search for a vendor to provide these.
- * The staff retreat which began at the end of March hosted by our California branch and lasted for a week was a great blessing.
- * Staff man Chip Wolfe constructed and delivered a good supply of custom-made open-air supplies to our office which included blacklight units and folding boards. We now have inventory on hand to last us well into next year.
- * Co-worker, Mike Bussen, has been fighting numerous health issues which has kept him out of the office. Thankfully, I have been able to keep up with the workload for both of us, but we continue to seek God's timing and person/s to come on board full-time to help us with these immediate administrative tasks and eventually take over the Central Services office.

Some in-house information follow these Management Team reports to keep you in the loop which include:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Budget summary detail report for the current year
- Current Cash Flow report
- Web stats showing visitor information activity broken down by each month

SUMMARY REPORT FROM FIELD DIRECTOR BRIAN HARMON:



Michigan Branch: Today (03-25-2025) we started a Bible lunch program at Fulton Middle/High School. Currently, I am teaching at 7 public school lunch hours each week and 1 Christian co-op. Scott Domont is also teaching at 6 Bible lunch hour programs each week. These schools are located on the west side of the state. Praising the Lord for these open doors! Mike Wilson has been faithfully doing college ministry at WMU and CMU each week, along with a school program in Kalamazoo. He helped me 2 weeks ago with a training in a local church. Mike is struggling financially and needing to find supplemental work.

Tom Fox update: Tom and Carmen are married and back to full-time ministry after their month break. It was a joy to celebrate with them at their wedding (March 16th 2024).

Tampa Branch: Saturday, I returned home from a week in Tampa. I took a team of 14 from a church in Michigan. It was a blessed week! Richard and Diane are faithfully serving there and in a healthy relationship with their local church. Diane is struggling with health issues. Due to her needs, I have encouraged them to take a sabbatical until July 1st to focus on their health.

Miami Mission Trip w/Liberty University: Eric Briscoe and Richard Burly have both commented on the quality of the participants from Liberty this year. The week was a blessing and successful.

Staff in general: Many of our staff are not at full support. This is a need. Some are still working with Kingdom Come Training to help in their efforts. The overall spiritual, mental, physical, emotional, relational health of our staff seems to be good. The reports from our staff is that they are confident of their call and pursuing the will of the Lord in their lives and ministry.

Until the net is full, thank you for serving our staff. Trusting the Lord, with patience. (James 5:7).

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through March, 2025

Paul and Carmina Adams
Monthly Top = \$6,810

Appointed to OAC staff in 1996

January 318%
February 108%
March 114%

Year-To-Date Support Average = 180%

Frank Baldus
Monthly Top = \$5,108

Appointed to OAC staff in 2011

January 101%
February 65%
March 78%

Year-To-Date Support Average = 81%

Dan & Rebecca Beaudoin
Monthly Top = \$7,125

Appointed to OAC staff in 2015

January 84%
February 87%
March 115%

Year-To-Date Support Average = 95%

David and Joy Braun
Monthly Top = \$6,810

Appointed to OAC staff in 1985

January 189%
February 42%
March 12%

Year-To-Date Support Average = 81%

Eric and Diane Briscoe
Monthly Top = \$6,810

Appointed to OAC staff in 1982

January 168%
February 95%
March 119%

Year-To-Date Support Average = 127%

Richard & Diane Burley
Monthly Top = \$6,810

Appointed to OAC staff in 2002

January 67%
February 46%
March 45%

Year-To-Date Support Average = 53%

Michael & Renae Bussen
Monthly Top = \$6,810

Appointed to OAC staff in 1990

January 119%
February 76%
March 100%

Year-To-Date Support Average = 98%

Erin Chervenak
Monthly Top = \$5,108

Appointed to OAC staff in 2015

January 93%
February 57%
March 54%

Year-To-Date Support Average = 68%

Rebecca & Jimmy Coates
Monthly Top = \$5,108

Appointed to OAC staff in 2015

January 27%
February 31%
March 25%

Year-To-Date Support Average = 28%

John and Sue Cutlip
Monthly Top = \$9,500

Appointed to OAC staff in 1980

January 118%
February 95%
March 111%

Year-To-Date Support Average = 108%

Zane & Laurie Dempsie
Monthly Top = \$8,329

Appointed to OAC staff in 2008

January 66%
February 57%
March 76%

Year-To-Date Support Average = 66%

Scott & Christine Domont
Monthly Top = \$7,747

Appointed to OAC staff in 2021

January 187%
February 103%
March 94%

Year-To-Date Support Average = 128%

Tom & Carmen Fox
Monthly Top = \$5,108

Appointed to OAC staff in 2009

January **61%**
February **37%**
March **45%**

Year-To-Date Support Average = 48%

Brian & Kimberlee Harmon
Monthly Top = \$12,384

Appointed to OAC staff in 2010

January **162%**
February **242%**
March **130%**

Year-To-Date Support Average = 178%

Ryan & Tasia Itzel
Monthly Top = \$6,966

Appointed to OAC staff in 2020

January **113%**
February **87%**
March **122%**

Year-To-Date Support Average = 107%

Steve & Connie Johnson
Monthly Top = \$6,810

Appointed to OAC staff in 2015

January **1%**
February **1%**
March **1%**

Year-To-Date Support Average = 1%

Mark & Angela Kennedy
Monthly Top = \$6,967

Appointed to OAC staff in 2004

January **74%**
February **56%**
March **49%**

Year-To-Date Support Average = 60%

Chris & Bonnie McKinley
Monthly Top = \$7,125

Appointed to OAC staff in 2016

January **89%**
February **99%**
March **77%**

Year-To-Date Support Average = 88%

Juan & Dawn Monzon
Monthly Top = \$7,436

Appointed to OAC staff in 1990

January **1%**
February **2%**
March **1%**

Year-To-Date Support Average = 1%

Rick and Dovie Moore
Monthly Top = \$6,810

Appointed to OAC staff in 2007

January **104%**
February **54%**
March **65%**

Year-To-Date Support Average = 74%

Ed & Debbie Neimann
Monthly Top = \$6,810

Appointed to OAC staff in 2016

January **30%**
February **40%**
March **17%**

Year-To-Date Support Average = 29%

Peter and Isabel O'Driscoll
Monthly Top = \$7,281

Appointed to OAC staff in 1996

January **78%**
February **11%**
March **18%**

Year-To-Date Support Average = 36%

Brenten & Lena Powers
Monthly Top = \$7,740

Appointed to OAC staff in 2020

January **38%**
February **58%**
March **40%**

Year-To-Date Support Average = 45%

Ken & Kathy Teeter
Monthly Top = \$6,810

Appointed to OAC staff in 2011

January **62%**
February **27%**
March **22%**

Year-To-Date Support Average = 37%

Karen Williams

Appointed to OAC staff in 1984

Monthly Top = \$6,810

January	43%
February	10%
March	9%

Year-To-Date Support Average = 21%

Mike & Christine Wilson

Appointed to OAC staff in 2016

Monthly Top = \$7,436

January	9%
February	33%
March	25%

Year-To-Date Support Average = 22%

Chip & Kim Wolfe

Appointed to OAC staff in 2000

Monthly Top = \$7,626

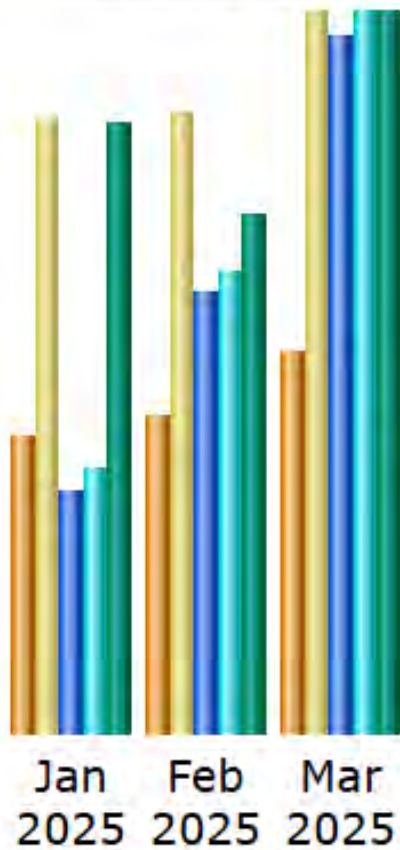
January	94%
February	74%
March	56%

Year-To-Date Support Average = 75%

Open Air Campaigners
2025 Inventory Valuation Summary
Quarter 01

	Item Description	On Hand	Sales Price	Retail Value
Inventory				
bk (from Nazareth) (Board Kit)	Board Kit	22	75.00	1,650.00
BLU (via Wolfe) (LED Blacklight Unit - Central PA warehouse)	LED Blacklight Unit - Central PA warehouse	19	200.00	3,800.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	55	2.00	110.00
cbi (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	271	3.00	813.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	49	10.00	490.00
ct (Chalk & Talk)	Chalk & Talk	88	5.00	440.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdol (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	46	10.00	460.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	16	10.00	160.00
ec (EvangCube Object Lesson)	EvangCube Object Lesson	14	6.00	84.00
eccp (EvangCube Carry Pouch)	EvangCube Carry Pouch	8	8.00	64.00
eccpws (EvangCube carry pouch / WITH CARRY STRAP)	EvangCube carry pouch / WITH CARRY STRAP	2	8.00	16.00
eckc (EvangCube Key Chain)	EvangCube Key Chain	20	6.00	120.00
fb (Fisherman's Basket)	Fisherman's Basket	202	10.00	2,020.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	47	10.00	470.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	45	10.00	450.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	50	10.00	500.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	52	10.00	520.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	Folding Sketchboard - Nazareth warehouse	8	200.00	1,600.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	98	5.00	490.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	26	12.00	312.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	40	6.00	240.00
hbb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	6	18.00	108.00
hhbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth ware...)	Portable Hand-Held Board Carry Pouch - Nazareth wareho...	2	18.00	36.00
hij (Heaven In A Jar)	Heaven In A Jar	84	5.00	420.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	5.00	1,315.00
itg (Illustrating The Gospel)	Illustrating The Gospel	71	5.00	355.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	173	2.00	346.00
loli (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
LTLW (Living The Last Words of Jesus book)	Living The Last Words of Jesus book	20	25.00	500.00
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	239	5.00	1,195.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	214	6.00	1,284.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	3,427	0.25	856.75
pb (Paint Brush)	Paint Brush	187	8.50	1,589.50
pbHARRIS (Paint Brush)	Paint Brush	3	5.00	15.00
pod-public (Problem of Death tract)	Problem of Death tract	4,623	0.40	1,849.20
pod-staff (Problem of Death tract - OAC staff discount applied)	Problem of Death tract - OAC staff discount applied	4,390	0.35	1,536.50
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	25	5.00	125.00
RANS (from Nazareth) (Rich Art BLACK quart)	Rich Art BLACK quart	200	25.00	5,000.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	169	20.00	3,380.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	337	1.00	337.00
rppblk (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	58	7.00	406.00
rppblu (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	23	7.00	161.00
rppgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	36	7.00	252.00
rpprd (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	22	7.00	154.00
rppyw (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	72	7.00	504.00
rpqblk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	60	13.00	780.00
rpqblu (from Nazareth) (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	45	13.00	585.00
rpqgrn (from Nazareth) (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	37	13.00	481.00
rpqrd (from Nazareth) (Regular Regular Paint (Quart) - Red)	Regular Regular Paint (Quart) - Red	58	13.00	754.00
rpqyw (from Nazareth) (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	26	13.00	338.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	21	4.00	84.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Nee...	446	1.00	446.00
sm (Sketchboard Messages)	Sketchboard Messages	389	6.00	2,334.00
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	32	6.00	192.00
st (Sketch & Tell)	Sketch & Tell	182	6.00	1,092.00
STEPSNS (Counseling Booklets*)	Counseling Booklets*	13,505	0.25	3,376.25
STEPSS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	9,614	0.12	1,153.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	65	8.00	520.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	63	3.00	189.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	7	4.00	28.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	14	20.00	280.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	93	3.00	279.00
tli (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	15	12.00	180.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	21	20.00	420.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	1,028	2.00	2,056.00
tri (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
tw (Truceless Warfare Advances)	Truceless Warfare Advances	10	8.00	80.00
uq (Ultimate Questions Booklet)	Ultimate Questions Booklet	83	2.00	166.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	5	2.00	10.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	50	0.50	25.00
yppep (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	218	6.00	1,308.00
Total Inventory		42,348		55,462.13
TOTAL		42,348		55,462.13

Monthly history



Month	Unique visitors	Number of visits	Pages	Hits	Bandwidth
Jan 2025	6,457	13,248	622,859	683,082	9.30 GB
Feb 2025	6,840	13,418	1,140,049	1,189,077	7.88 GB
Mar 2025	8,227	15,570	1,804,745	1,858,061	10.96 GB

Open Air Campaigners – USA
Proposed Budget - National Operating Fund (NOF)
2025

	Budget	Quarter 1 Actual	Year-To-Date
NOF INCOME			
NOF related	33,500	19,836	\$ 19,836
Goods Sold	9,000	3,399	\$ 3,399
Shipping Income	2,000	805	\$ 805
Orientation-Candidate School	1,000	-	\$ -
MPSD	50,000	1,525	\$ 1,525
Service Charge	160,000	45,705	\$ 45,705
Staff Conference	25,000	-	\$ -
Reimbursement income	12,000	3,580	\$ 3,580
Misc (interest income, etc)	15,000	4,624	\$ 4,624
TOTAL NOF INCOME	\$ 307,500	\$ 79,474	\$ 79,474
NOF EXPENSES			
Affiliation (ECFA / OACI)	7,000	1,625	\$ 1,625
Assist / Encourage & Train Staff	1,500	283	\$ 283
Audit	10,000		\$ -
Branch Development (Directors meetings, etc)	5,000	100	\$ 100
Cost of Goods Sold	8,000	2,200	\$ 2,200
Bank & other fees	27,000	8,137	\$ 8,137
Insurance (Multi-Peril)	4,500	-	\$ -
Insurance (Workman's Comp)	5,000	816	\$ 816
Meetings (Board / Management Team)	1,000		\$ -
MPSD	50,000		\$ -
Office Supply / Equipment / Repair	17,000	2,789	\$ 2,789
Orientation / Candidate School	1,000		\$ -
Payroll Taxes	95,000	24,913	\$ 24,913
Communication (Phone/web/social media)	6,000	1,783	\$ 1,783
Postage	6,000	2,297	\$ 2,297
Promotion	2,000	12	\$ 12
Reimbursement expenses	6,000	2,316	\$ 2,316
Rent	13,000	2,937	\$ 2,937
Shipping / Handling	5,000	836	\$ 836
Staff Conference	25,000	26,389	\$ 26,389
Travel	15,000	7,309	\$ 7,309
TOTAL NOF EXPENSES	310,000	84,742	\$ 84,742



OAC CASH FLOW

Report for: March, 2025

CASH IN THE BANK = \$ 1,059,863

Truist Checking	\$ 26,456
Fulton Checking	\$ 187,236
PayPal	\$ 899
Schwab	\$ 442,328
Money Market	\$ 402,944

Committed Funding = \$ 319,870

Duffecy Endowment = \$ 445,584

Net cash available = \$ 294,409
(ie not designated for anything else)

(Estimated Duffecy Endowment Pledges not yet received (Future Income) = \$700,000)

Open Air Campaigners - USA

Meeting Stats

	2025	Total
MASTER COUNT	Bible lessons mailed	0
	OA meetings held	693
	OA attendance	7,208
	OA professions	27
	Other meetings held	313
	Other attendance	10,743
	Other professions	7
	Literature distribution	8,346