

OAC Management Team Report
Quarter 1, 2021 (January - March)

John Cutlip: Central Services (Pennsylvania)
Tom Fox: Personnel & Development (Maryland)
Brian Harmon: Field Director (Michigan)

HERE IS A SUMMARY REPORT FROM CENTRAL SERVICES DIRECTOR, JOHN CUTLIP:



God is continuing to bless us as a ministry. We have new staff being added, our bills are paid and money is in the bank! As I write this report, we are preparing for our Family Staff Conference in Indiana and are excited to be together with our OAC staff again after this period of COVID quarantine.

To keep you up-to-date on some of the important in-house activity this past quarter, the following reports are part of this report which include:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Budget summary detail report for the current year
- Current Cash Flow report

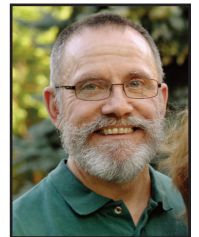
PERSONNEL DEVELOPMENT DIRECTOR, TOM FOX submits the following:

Management Team cohesiveness

- Brian and I teleconference weekly and confer with John on issues as necessary

OACUSA Website

- Jeff Clausen continues to maintain the website
- I forward information to Jeff regarding staff changes
- I write the text for Branch ministry changes and forward to Jeff to update
- I forward staff newsletters to Jeff to post on staff pages



2021 Orientation-Candidate School (OR-CAN) planned

- Fort Wayne, IN, 4/28/21 to 5/01/21
 - o Scott & Christine Domont, Fruitport, MI
 - o The Management Team will conduct the OR-CAN
 - o Board interview schedule for Saturday afternoon (5/1/21)

2021 Family Staff Conference planned

- Higher Ground Conference & Retreat Center, W. Harrison, IN, 5/02/21 to 5/07/21
 - o Board meeting scheduled for 6:30pm, Wednesday, 5/5/21

Short-term Internships

- Scott & Christine Domont, Fruitport, MI

**HERE IS THE LAST SUMMARY REPORT FROM FIELD DIRECTOR,
BRIAN HARMON:**



Eric Briscoe is praying and waiting on the Lord for a Boston Branch office. Eric has a number of teams scheduled to come to Boston this summer, to work with him and local churches. Praying for God's provision. He and Diane are moved into their new home and settling in.

Barbara Fox graduated to Heaven (January 15th). God blessed Tom and family with many friends as they gathered on a beautiful day (February 6th) to give tribute to Barbara and celebrate the hope we share in the gospel.

Tom Fox is glorifying God and trusting Him during his grief and temporary separation from his bride. Tom has been busy with organizing the Orientation / Candidate School (April 28th – May 1st). Also, Tom has been busy scheduling and planning OAC Family Retreat (May 2nd – May 7th). Thankful for the 75% of our staff that are able to attend. Tom has done a great job organizing for these events.

Scott and Christine Domont are going through OR /CAN (as I write this update). John Cutlip, Tom Fox, and I are enjoying our time here with them. Looking forward to our BOD interviews on May 1st.

Carol King has transitioned out of OAC to pursue a possible partnership with Reliant Mission (March 20th). Carol has been transitioning out of OAC for the better part of 2020.

Kurt and Shoshana Schafli are in need for special prayer, as Shoshana had a hysterectomy to remove cancer on (April 28th). This

was not expected or planned as they just became aware of her medical situation. They are still awaiting results on further testing. Shoshana does have a spot they are concerned about on her liver. Also, Kurt is waiting to hear back on concerning PSA levels (prostate). They are also seeking God's leading on moving east this fall.

Richard and Diane Burley hosted a team of 15 from Michigan, lead by myself (Brian Harmon). This trip was such an encouragement to me. As Field Director, I dream to someday see every OAC Branch visit mirror this week in Tampa (March 28th – 3rd). We were blessed by and a blessing to the work there. We were able to join the Burley's for an evening in their pastor's home, share a meal and time of worship. We were able to pioneer 3 new locations with the Burley's and folks from their church. The Burley's and Calvary Chapel Brandon are continuing the outreach in a migrant community in their area.

Covid restrictions are beginning to lift across our branch areas. Many locations are consistently able to minister on college campuses.

Praise the Lord for answered prayer. May 12th, two public high schools are reopening their doors to us for weekly ministry. A third school is making decisions this week. This is a huge answer to prayer! We have not been able to be with these teens since March 13, 2020. We will have three weeks with these clubs before the end of this school year. Praise God.

Until the net is full, thank you for serving our staff. Trusting the Lord for 2021 (James 5:7).

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through March, 2021

Paul and Carmina Adams
Monthly Top = 6599

Appointed to OAC staff in 1996

January	181%
February	93%
March	110%

Year-To-Date Support Average = 128%

Frank Baldus
Monthly Top = 4950

Appointed to OAC staff in 2011

January	7%
February	34%
March	52%

Year-To-Date Support Average = 31%

Dan & Rebecca Beaudoin
Monthly Top = 6904

Appointed to OAC staff in 2015

January	85%
February	44%
March	46%

Year-To-Date Support Average = 58%

David and Joy Braun
Monthly Top = 6599

Appointed to OAC staff in 1985

January	108%
February	19%
March	32%

Year-To-Date Support Average = 53%

Eric and Diane Briscoe
Monthly Top = 6599

Appointed to OAC staff in 1982

January	181%
February	50%
March	103%

Year-To-Date Support Average = 111%

Richard & Diane Burley
Monthly Top = 6599

Appointed to OAC staff in 2002

January	53%
February	26%
March	16%

Year-To-Date Support Average = 32%

Michael & Renae Bussen
Monthly Top = 6599

Appointed to OAC staff in 1990

January	166%
February	71%
March	86%

Year-To-Date Support Average = 108%

Erin Chervenak
Monthly Top = 4950

Appointed to OAC staff in 2015

January 72%
February 15%
March 49%

Year-To-Date Support Average = 45%

John & Tiffany Copell
Monthly Top = 6500

Appointed to OAC staff in 2020

January 9%
February 0%
March 11%

Year-To-Date Support Average = 7%

John and Sue Cutlip
Monthly Top = 7391

Appointed to OAC staff in 1980

January 115%
February 100%
March 100%

Year-To-Date Support Average = 105%

Zane & Laurie Dempsie
Monthly Top = 8071

Appointed to OAC staff in 2008

January 65%
February 67%
March 32%

Year-To-Date Support Average = 55%

Bob and Deidra Ewerth
Monthly Top = 6599

Appointed to OAC staff in 1976

January 37%
February 50%
March 41%

Year-To-Date Support Average = 43%

Tom Fox
Monthly Top = 6599

Appointed to OAC staff in 2009

January 45%
February 36%
March 37%

Year-To-Date Support Average = 39%

Sue and Harold Goss
Monthly Top = 5000

Appointed to OAC staff in 2020

January 0%
February 8%
March 5%

Year-To-Date Support Average = 4%

Brian & Kimberlee Harmon
Monthly Top = 8240

Appointed to OAC staff in 2010

January	462%
February	131%
March	144%

Year-To-Date Support Average = 246%

Russ Hodder
Monthly Top = 4950

Appointed to OAC staff in 1977

January	143%
February	60%
March	58%

Year-To-Date Support Average = 87%

Ryan & Tasia Itzel
Monthly Top = 6750

Appointed to OAC staff in 2020

January	24%
February	32%
March	36%

Year-To-Date Support Average = 31%

Rebecca Jefferson
Monthly Top = 4950

Appointed to OAC staff in 2015

January	64%
February	34%
March	32%

Year-To-Date Support Average = 43%

Steve & Connie Johnson
Monthly Top = 6599

Appointed to OAC staff in 2015

January	1%
February	3%
March	1%

Year-To-Date Support Average = 2%

Mark & Angela Kennedy
Monthly Top = 6751

Appointed to OAC staff in 2004

January	34%
February	67%
March	27%

Year-To-Date Support Average = 43%

Carol King
Monthly Top = 4950

Appointed to OAC staff in 2009

January	56%
February	16%
March	17%

Year-To-Date Support Average = 30%

Sue MacNeil
Monthly Top = 4950

Appointed to OAC staff in 2000

January 8%
February 8%
March 9%

Year-To-Date Support Average = 8%

Betty Naggy-Masten
Monthly Top = 6599

Appointed to OAC staff in 1970

January 0%
February 0%
March 3%

Year-To-Date Support Average = 1%

Chris & Bonnie McKinley
Monthly Top = 6904

Appointed to OAC staff in 2016

January 18%
February 10%
March 24%

Year-To-Date Support Average = 17%

Juan & Dawn Monzon
Monthly Top = 7205

Appointed to OAC staff in 1990

January 0%
February 4%
March 2%

Year-To-Date Support Average = 2%

Rick and Dovie Moore
Monthly Top = 6599

Appointed to OAC staff in 2007

January 102%
February 52%
March 54%

Year-To-Date Support Average = 69%

Ed & Debbie Neimann
Monthly Top = 6599

Appointed to OAC staff in 2016

January 0%
February 0%
March 23%

Year-To-Date Support Average = 8%

Peter and Isabel O'Driscoll
Monthly Top = 7055

Appointed to OAC staff in 1996

January 82%
February 7%
March 16%

Year-To-Date Support Average = 35%

Chuck Phelps
Monthly Top = 4950

Appointed to OAC staff in 1970

January **30%**
February **24%**
March **23%**

Year-To-Date Support Average = 26%

Brenten & Lena Powers
Monthly Top = 7500

Appointed to OAC staff in 2020

January **27%**
February **29%**
March **28%**

Year-To-Date Support Average = 28%

Ken & Kathy Teeter
Monthly Top = 6599

Appointed to OAC staff in 2011

January **33%**
February **36%**
March **74%**

Year-To-Date Support Average = 48%

Karen Williams
Monthly Top = 6599

Appointed to OAC staff in 1984

January **38%**
February **12%**
March **14%**

Year-To-Date Support Average = 21%

Mike & Christine Wilson
Monthly Top = 7205

Appointed to OAC staff in 2016

January **8%**
February **11%**
March **8%**

Year-To-Date Support Average = 9%

Chip & Kim Wolfe
Monthly Top = 7390

Appointed to OAC staff in 2000

January **78%**
February **55%**
March **45%**

Year-To-Date Support Average = 59%

● = Members-at-large
Management Team

■ = OAC Staff

OPEN AIR CAMPAIGNERS

BOARD OF DIRECTORS

ROTATION OVERVIEW REVISED MARCH, 2021



	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Eric Briscoe ●			Term 1			Term 2				April	Term 1		Term 2				April	Term 1		Term 2					
Tom Fox ●																	April	Term 1		Term 2					
Brian Harmon ●																	April	Term 1		Term 2					
Russ Hodder									May	Term 1		Term 2			May	Term 1		Term 2							
Gregg Hunter																				March	Term 1				
Gordon Loop																	Feb	Term 1		Term 2					
Matt Martin																			April	Term 1		Term 2			
Jon Shader											Jan	Term 1		Term 2				Jan	Term 1		Term 2				
Dan Suttles																			Sept	Term 1		Term 2			
Joe Toy									June	Term 1		Term 2			June	Term 1		Term 2							
Dave Trout														June	Term 1		Term 2								
John Cutlip ●																									

Open Air Campaigners 1st Quarter 2021 Inventory Valuation Summary

	Item Description	On Hand	Sales Price	Retail Value
Inventory				
bk (from Nazareth) (Board Kit)	Board Kit	23	50.00	1,150.00
bk (from Texas) (Board Kits in Texas warehouse)	Board Kits in Texas warehouse	10	50.00	500.00
blrt (Blacklight tube, 18 inch two-prong)	Blacklight tube, 18 inch two-prong	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	LED Blacklight Unit - Nazareth warehouse	3	195.00	585.00
BLU (from Texas) (LED Blacklight Unit - Texas warehouse)	LED Blacklight Unit - Texas warehouse	12	195.00	2,340.00
box (Paint Box)	Paint Box	427	7.00	2,989.00
boxTX (Texas inventory to sell - Paint Box)	Texas inventory to sell - Paint Box	4	0.00	0.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	58	2.00	116.00
cbl (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	376	3.00	1,128.00
ccc (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	205	8.00	1,640.00
ct (Chalk & Talk)	Chalk & Talk	94	5.00	470.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdol (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	51	10.00	510.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	18	10.00	180.00
ec (EvangCube Object Lesson)	EvangCube Object Lesson	61	6.00	366.00
ecpc (EvangCube Carry Pouch)	EvangCube Carry Pouch	9	8.00	72.00
ecpcps (EvangCube carry pouch / WITH CARRY STRAP)	EvangCube carry pouch / WITH CARRY STRAP	2	8.00	16.00
ecck (EvangCube Key Chain)	EvangCube Key Chain	20	6.00	120.00
ees (Evangelistic Sketch Board Sermons)	Evangelistic Sketch Board Sermons	13	5.00	65.00
fb (Fisherman's Basket)	Fisherman's Basket	210	10.00	2,100.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPBBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	66	10.00	660.00
FPBGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	47	10.00	470.00
FPPOP (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	52	10.00	520.00
FPPLYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	41	10.00	410.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	Folding Sketchboard - Nazareth warehouse	7	170.00	1,190.00
fsb (from Texas) (Folding Sketchboard - Texas warehouse)	Folding Sketchboard - Texas warehouse	15	170.00	2,550.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	108	5.00	540.00
gve (Gospel Visual Effects)	Gospel Visual Effects	23	5.00	115.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	105	12.00	1,260.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	54	6.00	324.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	Texas inventory to sell - Bible Coloring Book Object Lesson	2	0.00	0.00
hbb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	7	18.00	126.00
hbpb (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth warehouse)	Portable Hand-Held Board Carry Pouch - Nazareth warehouse	2	18.00	36.00
hbj (Heaven In A Jar)	Heaven In A Jar	96	5.00	480.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	6.00	1,578.00
itg (Illustrating The Gospel)	Illustrating The Gospel	84	5.00	420.00
jarTX (Texas inventory to sell - 4 ounce jar with lid)	Texas inventory to sell - 4 ounce jar with lid	15	0.00	0.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	29	2.00	58.00
lol (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	245	5.00	1,225.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	221	6.00	1,326.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	5,810	0.25	1,452.50
pb (Paint Brush)	Paint Brush	737	8.50	6,264.50
pbTX (Texas inventory to sell - Paint Brush)	Texas inventory to sell - Paint Brush	20	0.00	0.00
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	30	5.00	150.00
PS (Board message pre-sketch)	Board message pre-sketch	79	5.00	395.00
RANS (Rich Art BLACK quart)	Rich Art BLACK quart	249	25.00	6,225.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	214	20.00	4,280.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	485	1.00	485.00
rpblack (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	20	7.00	140.00
rpblue (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	32	7.00	224.00
rpgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	26	7.00	182.00
rpred (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	25	7.00	175.00
rpyellow (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	57	7.00	399.00
rpqblk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	50	10.00	500.00
rpqblue (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	59	10.00	590.00
rpqgreen (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	33	10.00	330.00
rpqred (Regular Regular Paint (Quart) - Red)	Regular Regular Paint (Quart) - Red	67	10.00	670.00
rpqyellow (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	32	10.00	320.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	34	4.00	136.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Need booklet	490	1.00	490.00
sm (Sketchboard Messages)	Sketchboard Messages	424	6.00	2,544.00
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	33	6.00	198.00
st (Sketch & Tell)	Sketch & Tell	7	6.00	42.00
STEPSNS (Counseling Booklets*)	Counseling Booklets*	15,102	0.25	3,775.50
STEPS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	12,064	0.12	1,447.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	82	8.00	656.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	64	3.00	192.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	8	4.00	32.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	16	20.00	320.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	-38	3.00	-114.00
tl (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	65	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	10	12.00	120.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	23	20.00	460.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	768	2.00	1,536.00
tri (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
trTX (Texas inventory to sell - Three ROPES Object Lesson)	Texas inventory to sell - Three ROPES Object Lesson	50	0.00	0.00
tw (Truceless Warfare Advances)	Truceless Warfare Advances	12	8.00	96.00
uq (Ultimate Questions Booklet)	Ultimate Questions Booklet	104	2.00	208.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	7	2.00	14.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	8	0.50	4.00
yep (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	220	6.00	1,320.00
Total Inventory		41,033		65,424.93
TOTAL		41,033		65,424.93

Open Air Campaigners – USA
Quarterly Budget Overview - National Operating Fund (NOF)
2021

	2021 Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
NOF INCOME							
NOF related	26,500	14,691				\$ 14,691	(11,809)
Goods Sold	15,000	1,436				\$ 1,436	(13,564)
Shipping Income	3,000	367				\$ 367	(2,633)
Orientation-Candidate School	500	350				\$ 350	(150)
Seminars (SET)	3,000	-				\$ -	(3,000)
Service Charge	150,000	36,701				\$ 36,701	(113,299)
Staff Conference	-	-				\$ -	0
Reimbursement income	12,000	2,405				\$ 2,405	(9,595)
Misc (interest income, etc)	2,000	10				\$ 10	(1,990)
TOTAL NOF INCOME	\$ 212,000	\$ 55,960	\$ -	\$ -	\$ -	\$ 55,960	(156,040)
NOF EXPENSES							
Affiliation (ECFA / OACI)	6,500	1,231				\$ 1,231	(5,269)
Assist / Encourage & Train Staff	2,000	1,315				\$ 1,315	(685)
Audit	8,000	-				\$ -	(8,000)
Branch Development (Directors meetings, etc)	5,000	-				\$ -	(5,000)
Cost of Goods Sold	15,000	-				\$ -	(15,000)
Evangelism & Discipleship	500	-				\$ -	(500)
Bank & other fees	20,000	5,059				\$ 5,059	(14,941)
Insurance (Multi-Peril)	3,500	-				\$ -	(3,500)
Insurance (Workman's Comp)	4,000	790				\$ 790	(3,210)
Meetings (Board / Management Team)	1,000	-				\$ -	(1,000)
Miscellaneous	-	-				\$ -	0
Office Supply / Equipment / Repair	18,000	2,986				\$ 2,986	(15,014)
Orientation / Candidate School	500	-				\$ -	(500)
Payroll Taxes	70,000	21,835				\$ 21,835	(48,165)
Communication (Phone/web/social media)	7,000	2,002				\$ 2,002	(4,998)
Postage	5,000	2,820				\$ 2,820	(2,180)
Promotion	4,000	4				\$ 4	(3,996)
Reimbursement expenses	5,000	322				\$ 322	(4,678)
Rent	15,000	3,420				\$ 3,420	(11,580)
Seminars	2,000	-				\$ -	(2,000)
Shipping / Handling	4,000	753				\$ 753	(3,247)
Staff Conference	-	606				\$ 606	606
Travel	11,000	1,132				\$ 1,132	(9,868)
Van Maintenance / Repairs	5,000	619				\$ 619	(4,381)
TOTAL NOF EXPENSES	212,000	44,894	0	0	0	\$ 44,894	(167,106)
		11,066	0	0	0	11,066	

Inc. minus exp.



CASH IN THE BANK = \$ 761,310

BB&T Checking	\$ 57,084
Fulton Checking	\$ 147,792
PayPal	\$ 7,192
PNC Checking	\$ 66,988
Schwab - Endowment	\$ 267,460
Money Market	\$ 214,794
	\$ 761,310

Designated For Staff & Branch Use = \$ 245,303

In Checking	\$ 244,903
In Money Market	\$ 400

Available For Immediate NOF Use = \$ 516,007

Committed to SETs	\$ (6,000)
Committed to Staff Conference	\$ (33,600)
Committed for Staff Assistance	\$ (10,000)
Committed to Rainy Day Fund	\$ (15,000)
Duffecy Endowment funds on hand	\$ (269,983)
Coming back to us next month from staff bills we paid on their behalf this month	\$ 757
Net cash available for national use (ie not designated for anything else)	\$ 182,181
	+
Duffecy Endowment Pledges not yet received - Future Income	\$ 550,000