

OAC Management Team Report

Quarter 3, 2020 (July-September)

Eric Briscoe: Field Director (Boston)

John Cutlip: Central Services (Nazareth)

Tom Fox: Personnel & Development (Baltimore / DC)

HERE IS A SUMMARY REPORT FROM CENTRAL SERVICES DIRECTOR, JOHN CUTLIP:



A devastating fire took away our home of 31 years here in Nazareth on the morning of September 20. Sue and I were able to escape unharmed and our OAC office space was also spared. Since there is not electric or internet on the property, God has provided a wonderful temporary office space in a home here in the Bethlehem area to use for personal and OAC use for as long as we need which will be a great provision until we can rebuild.

The Truceless Warfare book has suffered a setback with due to the fire of September 20. However, the project will continue be worked on as time becomes available.

Our annual audit and related Form 990 have been completed and posted to the web for the fiscal year of 2019. I have also included copies of these documents with this report for your information. God continues to bless us financially for which we are grateful.

To keep you up-to-date on some of the important in-house activity this past quarter, the following reports are part of this report which include:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Budget summary detail report for the current year
- Current Cash Flow report

In addition to his many ongoing OAC duties on the local branch and national levels which are consuming much time, Personnel Development Director, Tom Fox, is also dealing with some major personal issues revolving around the significant health-care decisions related to the needs of his wife, Barbara. Let's keep Tom and Barbara in prayer these days.



After 29 years of faithful service as our USA Field Director, this will be the last quarterly report Eric Briscoe will give to us. He is turning over the leadership of this department to Brian Harmon. Here are Eric's parting words he sent out to all our staff recently: *"... Brian Harmon will be taking over as the new Field Director for OACUSA. We have been working together closely for the last few years in preparation for this change. I know of no one more qualified for this position. I will continue "doing the work of an evangelist" as director of the Boston branch. With two new young staff in Jay Ricci and John Copell it will only be a matter of time before they can assume direction of the ministry in Boston if they remain faithful to the call of God on their lives. It was my privilege to serve you as our missions Field Director and look forward to many years of serving alongside of you all if the Lord tarries.*

HERE IS THE LAST SUMMARY REPORT FROM FIELD DIRECTOR, ERIC BRISCOE:



Our staff continues to adjust schedules for which the limitations placed on all of us due to the current COVID situation. Disappointment in the lack of people not moving around in public has not silenced our staff from proclaiming the glorious Gospel. Creativity and pioneering have been very evident in our staff and they find new fishing holes and continue to evangelize during what is for many the time of year for the greatest opportunities.

John Cutlip, Bob Ewerth, and I assisted Tom Fox in conducting a very enthusiastic Orientation/Candidate School in August at Tom's home church in Maryland. The four families involved and approved will greatly assist the work in DC/Baltimore, Boston and San Jose. Our new evangelist in Arkansas will come under the direction of the Dallas branch.

Ed Neimann and Erin Chervenak assisted us in Boston, in August, on different weeks to help with the two churches that stayed committed to their Five-day Club. Six churches had canceled their outreaches for the summer.

At the end of September, Brian Harmon and Michael Wilson assisted me in training students at God's Bible School and College in Cincinnati and taking them on outreaches in various locations.

Some changes taking place with our staff are the resignation of Mark Sohmer effective December 31. He leaves on good terms with OAC. There may be relocation with the Risner family, but that is only in the talking stages at this point in time.

I was able to visit with and see the house where John and Sue Cutlip were blessed with after the burning of their home in Nazareth. Continue to keep them in your prayers as well as all our OAC family.

Thank you for serving our staff.

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through September, 2020

Paul and Carmina Adams
Monthly Top = 6599

Appointed to OAC staff in 1996

January	209%
February	72%
March	101%
April	138%
May	102%
June	93%
July	84%
August	84%
September	113%

Year-To-Date Support Average = 111%

Frank Baldus
Monthly Top = 4950

Appointed to OAC staff in 2011

January	91%
February	32%
March	0%
April	60%
May	40%
June	35%
July	29%
August	23%
September	5%

Year-To-Date Support Average = 35%

Dan & Rebecca Beaudoin
Monthly Top = 6904

Appointed to OAC staff in 2015

January	33%
February	43%
March	68%
April	29%
May	75%
June	22%
July	27%
August	53%
September	45%

Year-To-Date Support Average = 44%

David and Joy Braun
Monthly Top = 6599

Appointed to OAC staff in 1985

January	74%
February	14%
March	15%
April	22%
May	3%
June	26%
July	14%
August	12%
September	36%

Year-To-Date Support Average = 24%

Eric and Diane Briscoe
Monthly Top = 6599

Appointed to OAC staff in 1982

January	162%
February	98%
March	84%
April	108%
May	102%
June	100%
July	80%
August	84%
September	86%

Year-To-Date Support Average = 100%

Richard & Diane Burley
Monthly Top = 6599

Appointed to OAC staff in 2002

January	69%
February	19%
March	36%
April	31%
May	28%
June	36%
July	32%
August	39%
September	53%

Year-To-Date Support Average = 38%

Michael & Renae Bussen
Monthly Top = 6599

Appointed to OAC staff in 1990

January	92%
February	100%
March	59%
April	74%
May	103%
June	69%
July	60%
August	69%
September	67%

Year-To-Date Support Average = 77%

Erin Chervenak
Monthly Top = 4950

Appointed to OAC staff in 2015

January	7%
February	9%
March	61%
April	12%
May	18%
June	39%
July	26%
August	22%
September	12%

Year-To-Date Support Average = 23%

John & Tiffany Copell
Monthly Top = 7055

Appointed to OAC staff in 2020

September 0%

Year-To-Date Support Average = 0%

John and Sue Cutlip
Monthly Top = 7391

Appointed to OAC staff in 1980

January 83%
February 60%
March 56%
April 58%
May 41%
June 35%
July 52%
August 82%
September 66%

Year-To-Date Support Average = 59%

Zane & Laurie Dempsie
Monthly Top = 8071

Appointed to OAC staff in 2008

January 51%
February 21%
March 64%
April 32%
May 39%
June 43%
July 28%
August 42%
September 51%

Year-To-Date Support Average = 41%

Bob and Deidra Ewerth
Monthly Top = 6599

Appointed to OAC staff in 1976

January 38%
February 49%
March 45%
April 45%
May 52%
June 34%
July 18%
August 53%
September 33%

Year-To-Date Support Average = 41%

Tom and Barbara Fox
Monthly Top = 6599

Appointed to OAC staff in 2009

January	36%
February	33%
March	32%
April	34%
May	42%
June	31%
July	32%
August	35%
September	30%

Year-To-Date Support Average = 34%

Sue and Harold Goss
Monthly Top = 6599

Appointed to OAC staff in 2020

September	2%
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Year-To-Date Support Average = 2%

Brian & Kimberlee Harmon
Monthly Top = 8240

Appointed to OAC staff in 2010

January	321%
February	78%
March	83%
April	110%
May	129%
June	112%
July	116%
August	119%
September	214%

Year-To-Date Support Average = 142%

Russ Hodder
Monthly Top = 4950

Appointed to OAC staff in 1977

January	71%
February	62%
March	53%
April	67%
May	52%
June	70%
July	50%
August	58%
September	54%

Year-To-Date Support Average = 60%

Ryan & Tasia Itzel
Monthly Top = 6599

Appointed to OAC staff in 2020

September	12%
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Year-To-Date Support Average = 12%

Rebecca Jefferson
Monthly Top = 4950

Appointed to OAC staff in 2015

January	37%
February	21%
March	22%
April	30%
May	24%
June	27%
July	19%
August	30%
September	17%

Year-To-Date Support Average = 25%

Steve & Connie Johnson
Monthly Top = 6599

Appointed to OAC staff in 2015

January	2%
February	3%
March	1%
April	1%
May	1%
June	1%
July	1%
August	1%
September	1%

Year-To-Date Support Average = 1%

Mark & Angela Kennedy
Monthly Top = 6751

Appointed to OAC staff in 2004

January	32%
February	54%
March	30%
April	25%
May	43%
June	47%
July	26%
August	40%
September	19%

Year-To-Date Support Average = 35%

Carol King
Monthly Top = 4950

Appointed to OAC staff in 2009

January	19%
February	18%
March	19%
April	18%
May	19%
June	18%
July	20%
August	16%
September	16%

Year-To-Date Support Average = 18%

Sue MacNeil
Monthly Top = 4950

Appointed to OAC staff in 2000

January	8%
February	8%
March	8%
April	18%
May	8%
June	8%
July	6%
August	8%
September	8%

Year-To-Date Support Average = 9%

Betty Naggy-Masten
Monthly Top = 6599

Appointed to OAC staff in 1970

January	0%
February	0%
March	3%
April	0%
May	0%
June	0%
July	3%
August	0%
September	0%

Year-To-Date Support Average = 1%

Chris & Bonnie McKinley
Monthly Top = 6904

Appointed to OAC staff in 2016

January	0%
February	62%
March	9%
April	9%
May	8%
June	10%
July	9%
August	20%
September	9%

Year-To-Date Support Average = 15%

Juan & Dawn Monzon
Monthly Top = 7205

Appointed to OAC staff in 1990

January	0%
February	0%
March	6%
April	2%
May	1%
June	0%
July	0%
August	0%
September	0%

Year-To-Date Support Average = 1%

Rick and Dovie Moore
Monthly Top = 6599

Appointed to OAC staff in 2007

January	48%
February	46%
March	48%
April	43%
May	61%
June	45%
July	39%
August	50%
September	45%

Year-To-Date Support Average = 47%

Ed & Debbie Neimann
Monthly Top = 6599

Appointed to OAC staff in 2016

January	29%
February	30%
March	32%
April	29%
May	36%
June	31%
July	29%
August	31%
September	30%

Year-To-Date Support Average = 31%

Peter and Isabel O'Driscoll
Monthly Top = 7055

Appointed to OAC staff in 1996

January	129%
February	15%
March	28%
April	22%
May	31%
June	13%
July	25%
August	9%
September	9%

Year-To-Date Support Average = 31%

Chuck Phelps
Monthly Top = 4950

Appointed to OAC staff in 1970

January	23%
February	21%
March	21%
April	21%
May	21%
June	21%
July	24%
August	21%
September	17%

Year-To-Date Support Average = 21%

Brenten & Lena Powers
Monthly Top = 7055

Appointed to OAC staff in 2020

September 1%

Year-To-Date Support Average = 1%

Jay Ricci
Monthly Top = 4950

Appointed to OAC staff in 2018

January 5%
February 4%
March 4%
April 9%
May 7%
June 5%
July 4%
August 9%
September 2%

Year-To-Date Support Average = 5%

John and Becky Risner
Monthly Top = 7055

Appointed to OAC staff in 2018

January 33%
February 15%
March 13%
April 21%
May 12%
June 16%
July 18%
August 13%
September 15%

Year-To-Date Support Average = 17%

Mark & Shelby Sohmer
Monthly Top = 10419

Appointed to OAC staff in 2010

January 241%
February 77%
March 163%
April 119%
May 97%
June 93%
July 86%
August 65%
September 112%

Year-To-Date Support Average = 117%

Ken & Kathy Teeter
Monthly Top = 6599

Appointed to OAC staff in 2011

January	38%
February	28%
March	32%
April	25%
May	28%
June	23%
July	59%
August	45%
September	49%

Year-To-Date Support Average = 36%

Karen Williams
Monthly Top = 6599

Appointed to OAC staff in 1984

January	59%
February	9%
March	9%
April	33%
May	10%
June	8%
July	36%
August	4%
September	7%

Year-To-Date Support Average = 19%

Mike & Christine Wilson
Monthly Top = 7205

Appointed to OAC staff in 2016

January	8%
February	8%
March	8%
April	8%
May	8%
June	15%
July	8%
August	13%
September	8%

Year-To-Date Support Average = 9%

Chip & Kim Wolfe
Monthly Top = 7390

Appointed to OAC staff in 2000

January	51%
February	51%
March	42%
April	51%
May	43%
June	51%
July	51%
August	45%
September	10%

Year-To-Date Support Average = 44%

Open Air Campaigners 3rd Quarter 2020 Inventory Valuation Summary

	Item Description	On Hand	Sales Price	Retail Value
Inventory				
bk (from Nazareth) (Board Kit)	Board Kit	25	50.00	1,250.00
blrt (Blacklight tube, 18 inch two-prong)	Blacklight tube, 18 inch two-prong	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	LED Blacklight Unit - Nazareth warehouse	5	195.00	975.00
box (Paint Box)	Paint Box	430	7.00	3,010.00
boxTX (Texas inventory to sell - Paint Box)	Texas inventory to sell - Paint Box	4	0.00	0.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	58	2.00	116.00
cbi (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	380	3.00	1,140.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	209	8.00	1,672.00
ct (Chalk & Talk)	Chalk & Talk	94	5.00	470.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdol (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	52	10.00	520.00
dvdsm (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	18	10.00	180.00
ec (EvanGcube Object Lesson)	EvanGcube Object Lesson	63	6.00	378.00
eccp (EvanGcube Carry Pouch)	EvanGcube Carry Pouch	9	8.00	72.00
eccpws (EvanGcube carry pouch / WITH CARRY STRAP)	EvanGcube carry pouch / WITH CARRY STRAP	2	8.00	16.00
eckc (EvanGcube Key Chain)	EvanGcube Key Chain	20	6.00	120.00
ess (Evangelistic Sketch Board Sermons)	Evangelistic Sketch Board Sermons	16	5.00	80.00
fb (Fisherman's Basket)	Fisherman's Basket	211	10.00	2,110.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	70	10.00	700.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	51	10.00	510.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	56	10.00	560.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	48	10.00	480.00
fsb (from Nazareth) (Folding Sketchboard - Nazareth warehouse)	Folding Sketchboard - Nazareth warehouse	10	150.00	1,500.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	109	5.00	545.00
gve (Gospel Visual Effects)	Gospel Visual Effects	24	5.00	120.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	108	12.00	1,296.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	55	6.00	330.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	Texas inventory to sell - Bible Coloring Book Object Lesson	2	0.00	0.00
hhb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	7	18.00	126.00
hhbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth warehouse)	Portable Hand-Held Board Carry Pouch - Nazareth warehouse	2	18.00	36.00
hiaj (Heaven In A Jar)	Heaven In A Jar	98	5.00	490.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	5.00	1,315.00
itg (Illustrating The Gospel)	Illustrating The Gospel	84	5.00	420.00
jarTX (Texas inventory to sell - 4 ounce jar with lid)	Texas inventory to sell - 4 ounce jar with lid	15	0.00	0.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	31	2.00	62.00
loli (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	245	5.00	1,225.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	221	6.00	1,326.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	6,715	0.25	1,678.75
pb (Paint Brush)	Paint Brush	774	8.50	6,579.00
pbTX (Texas inventory to sell - Paint Brush)	Texas inventory to sell - Paint Brush	20	0.00	0.00
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	33	5.00	165.00
PS (Board message pre-sketch)	Board message pre-sketch	91	5.00	455.00
RANS (Rich Art BLACK quart)	Rich Art BLACK quart	253	25.00	6,325.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	216	20.00	4,320.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	485	1.00	485.00
rppblack (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	21	7.00	147.00
rppblu (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	32	7.00	224.00
rppgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	26	7.00	182.00
rpprd (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	26	7.00	182.00
rppyw (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	57	7.00	399.00
rpqblk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	52	10.00	520.00
rpqblue (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	61	10.00	610.00
rpqgreen (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	35	10.00	350.00
rpqred (Regular Regular Paint (Quart) - Red)	Regular Regular Paint (Quart) - Red	69	10.00	690.00
rpqyellow (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	34	10.00	340.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	35	4.00	140.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Need booklet	490	1.00	490.00
sm (Sketchboard Messages)	Sketchboard Messages	424	6.00	2,544.00

Open Air Campaigners 3rd Quarter 2020 Inventory Valuation Summary

	Item Description	On Hand	Sales Price	Retail Value
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	33	6.00	198.00
st (Sketch & Tell)	Sketch & Tell	7	6.00	42.00
STEPSNS (Counseling Booklets*)	Counseling Booklets*	15,102	0.25	3,775.50
STEPSS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	12,064	0.12	1,447.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	84	8.00	672.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	64	3.00	192.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	8	4.00	32.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	16	20.00	320.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	62	3.00	186.00
tli (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	10	12.00	120.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	24	20.00	480.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	996	2.00	1,992.00
tri (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
trTX (Texas inventory to sell - Three ROPES Object Lesson)	Texas inventory to sell - Three ROPES Object Lesson	50	0.00	0.00
tw (Truceless Warfare Advances)	Truceless Warfare Advances	12	8.00	96.00
uq (Ultimate Questions Booklet)	Ultimate Questions Booklet	104	2.00	208.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	7	2.00	14.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	8	0.50	4.00
yep (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	220	6.00	1,320.00
Total Inventory		42,357		62,868.68
TOTAL		42,357		62,868.68

Open Air Campaigners – USA
Quarterly Budget Overview - National Operating Fund (NOF)
2020

	2020 Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual		Quarter 4 Actual	Year-To-Date	Difference
NOF INCOME								
NOF related	20,000	4,236	33,249	14,213			\$ 51,698	31,698
Goods Sold	18,000	2,645	5,248	4,063			\$ 11,956	(6,044)
Shipping Income	3,500	327	647	339			\$ 1,313	(2,187)
Orientation-Candidate School	400	-	-	1,400			\$ 1,400	1,000
Seminars (SET)	2,000	100	425	494			\$ 1,019	(981)
Service Charge	152,000	35317	36,877	39,508			\$ 111,702	(40,298)
Staff Conference	-	-	-	-			\$ -	0
Reimbursement income	15,000	2564	3,167	2,722			\$ 8,453	(6,547)
Misc (interest income, etc)	2,000	542	153	54			\$ 749	(1,251)
TOTAL NOF INCOME	\$ 212,900	\$ 45,731	\$ 79,766	\$ 62,793		\$ -	\$ 188,290	(24,610)
NOF EXPENSES								
Affiliation (ECFA / OACI)	6,000	1,200	1,496	1,450			\$ 4,146	(1,854)
Assist / Encourage & Train Staff	1,000	440	310	314			\$ 1,064	64
Audit	8,000	-	-	-			\$ -	(8,000)
Branch Development (Directors meetings, etc)	5,000	2,023	-	-			\$ 2,023	(2,977)
Cost of Goods Sold	12,000	110	1350	2366			\$ 3,826	(8,174)
Evangelism & Discipleship	500	-	-	325			\$ 325	(175)
Bank & other fees	15,000	5,149	3,755	4,051			\$ 12,955	(2,045)
Insurance (Multi-Peril)	3,000	-	3,386	(72)	COVID relief		\$ 3,314	314
Insurance (Workman's Comp)	4,500	944	929	895			\$ 2,768	(1,732)
Meetings (Board / Management Team)	1,500	143	31	-			\$ 174	(1,326)
Miscellaneous	-	-	-	-			\$ -	0
Office Supply / Equipment / Repair	14,000	6880	4434	4112			\$ 15,426	1,426
Orientation / Candidate School	500	-	-	820			\$ 820	320
Payroll Taxes	70,000	26049	11250	22284			\$ 59,583	(10,417)
Communication (Phone/web/social media)	5,000	2035	1,960	1,418			\$ 5,413	413
Postage	7,500	3280	867	291			\$ 4,438	(3,062)
Promotion	4,000	925	328	335			\$ 1,588	(2,412)
Reimbursement expenses	5,000	651	912	2,685			\$ 4,248	(752)
Rent	17,000	2901	2,746	2,763			\$ 8,410	(8,590)
Seminars	2,000	16	-	2,968			\$ 2,984	984
Shipping / Handling	5,000	362	218	736			\$ 1,316	(3,684)
Staff Conference	33,600	-	-	-			\$ -	(33,600)
Travel	13,000	3182	527	(143)	Cancelled trip refund		\$ 3,566	(9,434)
Van Maintenance / Repairs	4,500	650	1,277	753			\$ 2,680	(1,820)
TOTAL NOF EXPENSES	237,600	56,940	35,776	48,351		0	\$ 141,067	(96,533)
		(11,209)	43,990	14,442		0	47,223	

Inc. minus exp.

finance\budget\overview



CASH IN THE BANK = \$ 683,464

BB&T Checking	\$ 27,905
Fulton Checking	\$ 115,994
PayPal	\$ 4,955
PNC Checking	\$ 73,661
Schwab - Endowment	\$ 246,188
Money Market	\$ 214,761
	\$ 683,464

Designated For Staff & Branch Use = \$ 211,879

In Checking	\$ 211,479
In Money Market	\$ 400

Available For Immediate NOF Use = \$ 471,585

Committed to SETs	\$ (6,568)
Committed to Staff Conference	\$ (33,600)
Committed for Staff Assistance	\$ (10,000)
Committed to Rainy Day Fund	\$ (15,000)
Duffecy Endowment funds on hand	\$ (246,659)
Coming back to us next month from staff bills we paid on their behalf this month	\$ 2,491
Net cash available for national use (ie not designated for anything else)	\$ 162,249
	+
Duffecy Endowment Pledges not yet received - Future Income	\$ 550,000

OPEN AIR CAMPAIGNERS, U.S., INC.
DECEMBER 31, 2019

**OPEN AIR CAMPAIGNERS, U.S., INC.
DECEMBER 31, 2019**

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WENTZEL and COMPANY, PC

Certified Public Accountant

INDEPENDENT AUDITOR'S REPORT

**To the Board of Directors of
Open Air Campaigners, U.S., Inc.**

We have audited the accompanying financial statements of Open Air Campaigners, U.S., Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Open Air Campaigners U.S., Inc. as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Open Air Campaigners U.S., Inc.'s 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 16, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Wentzel and Company, PC

**Fleetwood, Pennsylvania
September 11, 2020**

OPEN AIR CAMPAIGNERS, U.S., INC.
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2019
WITH SUMMARIZED COMPARATIVE INFORMATION
AS OF DECEMBER 31, 2018

ASSETS:

	<u>2019</u>	<u>2018</u>
Cash and Cash Equivalents	\$ 558,288	\$ 621,781
Investments	182,592	30,380
Accounts Receivable	523	167
Inventory	28,408	21,620
Other Asset	125,000	125,000
Property and Equipment, Net	<u>23,409</u>	<u>22,869</u>
TOTAL ASSETS	\$ <u>918,220</u>	\$ <u>821,817</u>

LIABILITIES AND NET ASSETS:

LIABILITIES:

Actuarial Liability for Annuity Payable	\$ <u>15,869</u>	\$ <u>16,900</u>
TOTAL LIABILITIES	<u>15,869</u>	<u>16,900</u>

NET ASSETS:

Without Donor Restrictions	777,351	679,917
With Donor Restrictions	<u>125,000</u>	<u>125,000</u>
TOTAL NET ASSETS	<u>902,351</u>	<u>804,917</u>
TOTAL LIABILITIES AND NET ASSETS	\$ <u>918,220</u>	\$ <u>821,817</u>

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2019
WITH SUMMARIZED COMPARATIVE INFORMATION
FOR THE YEAR ENDED DECEMBER 31, 2018

SUPPORT AND REVENUE:	<u>WITHOUT DONOR RESTRICTIONS</u>	<u>WITH DONOR RESTRICTIONS</u>	<u>2019 TOTALS</u>	<u>2018 TOTALS</u>
Contributions	\$ 1,491,105	\$	\$ 1,491,105	\$ 1,676,863
Income, Supplies	4,813		4,813	14,195
Interest	4,539		4,539	2,353
Investment Return, net	29,288		29,288	(2,802)
TOTAL SUPPORT AND REVENUE	<u>1,529,745</u>	<u>0</u>	<u>1,529,745</u>	<u>1,690,609</u>
 EXPENSES:				
Program	1,201,490		1,201,490	1,165,001
Administration and General	161,964		161,964	163,968
Fundraising	68,857		68,857	66,045
TOTAL EXPENSES	<u>1,432,311</u>	<u>0</u>	<u>1,432,311</u>	<u>1,395,014</u>
 CHANGE IN NET ASSETS FOR THE YEAR	 97,434	 0	 97,434	 295,595
NET ASSETS, BEGINNING OF YEAR	<u>679,917</u>	\$ <u>125,000</u>	<u>804,917</u>	<u>509,322</u>
NET ASSETS, END OF YEAR	<u>\$ 777,351</u>	<u>\$ 125,000</u>	<u>902,351</u>	<u>\$ 804,917</u>

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2019
WITH SUMMARIZED COMPARATIVE INFORMATION
FOR THE YEAR ENDED DECEMBER 31, 2018

	<u>2019</u>	<u>2018</u>
CASH PROVIDED (USED) BY OPERATING ACTIVITIES:		
Change in Net Assets	\$ 97,434	\$ 295,595
Adjustments to reconcile the change in net assets to net cash provided by operating activities:		
Depreciation	10,762	10,546
(Gains) Losses on Investment Transactions	(28,528)	2,930
(Increase) Decrease in Accounts Receivable	(356)	203
(Increase) Decrease in Inventory	(6,788)	(2,738)
Increase (Decrease) in Annuity Payable	<u>(1,031)</u>	<u>(958)</u>
TOTAL CASH PROVIDED (USED) BY OPERATING ACTIVITIES	<u>71,493</u>	<u>305,578</u>
 CASH PROVIDED (USED) BY INVESTING ACTIVITIES:		
Purchases of Property and Equipment	(11,302)	0
(Purchases)/Sales of Investments	<u>(123,684)</u>	<u>2,789</u>
TOTAL CASH PROVIDED (USED) BY INVESTING ACTIVITIES	<u>(134,986)</u>	<u>2,789</u>
 NET INCREASE (DECREASE) IN CASH FOR THE YEAR	 (63,493)	 308,367
CASH, BEGINNING OF THE YEAR	<u>621,781</u>	<u>313,414</u>
CASH, END OF THE YEAR	<u>\$ 558,288</u>	<u>\$ 621,781</u>
 Supplemental Disclosure:		
Cash Paid for Interest Expense	<u>\$ 0</u>	<u>\$ 0</u>

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
 STATEMENT OF FUNCTIONAL EXPENSES
 FOR THE YEAR ENDED DECEMBER 31, 2019
 WITH SUMMARIZED COMPARATIVE INFORMATION
 FOR THE YEAR ENDED DECEMBER 31, 2018

ACCOUNT:	<u>Program</u>	Administration and <u>General</u>	<u>Fundraising</u>	2019 TOTAL <u>EXPENSES</u>	2018 TOTAL <u>EXPENSES</u>
Salaries	\$ 917,954	\$ 107,995	\$ 53,997	\$ 1,079,946	\$ 1,055,246
Payroll Taxes	52,979	6,233	3,116	62,328	64,137
Affiliation Expenses	2,597	2,597	2,226	7,420	6,671
Annuity		1,301		1,301	1,958
Depreciation	8,071	2,153	538	10,762	10,546
Evangelism Supplies	129,785			129,785	108,615
Insurance	3,232	2,909	322	6,463	7,535
Meetings	1,107	1,660		2,767	3,979
Office Supplies	28,418	10,149	2,030	40,597	32,667
Postage	1,731	2,162	431	4,324	7,247
Professional Services		7,920		7,920	7,844
Promotion	6,352	3,176	3,176	12,704	5,820
Rent	16,398	3,075	1,025	20,498	27,140
Staff Conferences	4,819	7,229		12,048	19,969
Telephone	3,246	2,596	648	6,490	4,427
Travel	24,801	809	1,348	26,958	31,213
TOTAL EXPENSES - 2019	\$ <u>1,201,490</u>	\$ <u>161,964</u>	\$ <u>68,857</u>	\$ <u>1,432,311</u>	
TOTAL EXPENSES - 2018	\$ <u>1,165,001</u>	\$ <u>163,968</u>	\$ <u>66,045</u>		\$ <u>1,395,014</u>

See notes to financial statements.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019

1. Organization and Nature of Activities

Open Air Campaigners, U.S., Inc. (OAC) is a nonprofit corporation dedicated to evangelism by proclaiming the Gospel in the United States of America and abroad. OAC also assists and equips local churches in effective open-air outreaches, working through field offices located throughout the United States and abroad.

2. Summary of Significant Accounting Policies

The significant accounting policies of Open Air Campaigners, U.S., Inc. are as follows:

Basis of Accounting

The financial statements of Open Air Campaigners, U.S., Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Basis of Presentation

Financial statement presentation follows the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) No. 958. Under ASC No. 958, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

Contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence or nature of any donor restrictions. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and money market accounts and certificates of deposit with initial maturities of less than 90 days.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019

2. Summary of Significant Accounting Policies, (continued)

Comparative Financial Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2018, from which the summarized information was derived.

Donated Materials and Services

Materials and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair values at the date of receipt, when reliable estimates of the fair value of such items are available. Contributed services are reported as contributions at their fair value if such services create or enhance nonfinancial assets or would have been purchased if not provided by donation, require special skills, and are provided by individuals possessing such specialized skills. OAC relies on the services of volunteers; however, the value of these services has not been reflected in the statement of activities since it does not meet the aforementioned recognition requirements.

Expense Allocation

Administration and general expenses include those expenses for supporting activities of the Organization that are not directly identifiable with one or more program or fundraising activities. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Those expenses include salaries, payroll taxes, affiliation, depreciation, insurance, occupancy, office supplies, postage, promotion, utilities, and travel. Salaries and payroll taxes are allocated based on estimates of time and effort; occupancy and utilities are allocated based on estimates of percentage of time the building is utilized; depreciation, office supplies, postage, printing and website are allocated based on estimates of usage.

Fair Value Measurements

The Organization adopted the provisions of ASC No. 820, Fair Value Measurements and Disclosures ("ASC 820"). ASC 820 does not require additional fair value measurements, but defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019

2. Summary of Significant Accounting Policies, (continued)

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b) (1) (A) and has been classified as a public charity under Section 509(a) (1).

ASC No. 740, Income Taxes ("ASC 740") clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements, and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return.

There were no uncertain income tax positions identified that would have a material effect on the financial statements for the year ended December 31, 2019. With few exceptions, Open Air Campaigners, U.S., Inc. is no longer subject to federal or state income tax examinations by tax authorities for years before 2016 and there are no known examinations in progress as of the audit report date.

Promises to Give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Property and Equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. The organization's capitalization policy is to capitalize property and equipment when the cost exceeds \$500. Depreciation is computed using primarily the straight-line method over the estimated useful lives of the assets.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019**

3. Cash and Cash Equivalents

At December 31, 2019 cash and cash equivalents consist of:

Petty Cash	\$ 650
Checking Accounts	342,692
Savings Accounts	1,123
Money Market Funds	<u>213,823</u>
Total Cash and Cash Equivalents	\$ <u>558,288</u>

4. Investments

At December 31, 2019 Investment values consist of:

	<u>Cost</u>	<u>Market</u>
Treasury Obligations –		
Money Market Funds	\$ 12,903	\$ 12,903
Equities – Common Stocks	34,536	44,430
Mutual Funds – Equities	12,128	14,375
Exchange Traded Funds	<u>107,550</u>	<u>110,884</u>
Totals	\$ <u>167,117</u>	\$ <u>182,592</u>

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended December 31, 2019:

Interest and Dividends	\$ 3,520
Gains (losses) on Securities Transactions	<u>28,528</u>
Sub-Total	32,048
Investment Fees	<u>(2,760)</u>
Total	\$ <u>29,288</u>

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019

5. Liquidity and Availability of Financial Assets

The below reflects Open Air Campaigners Albania, Inc.'s financial assets as of the statement of financial position date, reduced by amounts that are not available for general use due to contractual or donor-imposed restrictions within one year of the statement of financial position date.

Financial assets, at year-end	\$ 741,403
Less those unavailable for general expenditures within one year, due to:	
Restricted by donor with time or purpose restrictions	<u>(125,000)</u>
Financial assets available to meet cash needs for general expenditures within one year	\$ <u>616,403</u>

As part of its liquidity management, the Organization has a policy to structure its financial assets to be available as general expenditures, liabilities, and other obligations become due. The Organization sets a goal of having financial assets on hand to meet 30 days of normal operating expenses, which are, on average, around \$ 115,000.

6. Inventory

Inventory consists of materials held for use by evangelists and others in the course of their ministries. They are valued at the lower of cost or market on an average cost basis.

7. Other Asset

In September, 2015 a donor contributed property to the Organization, consisting of 18 acres of land and a home located in Mountain Grove, Missouri. The property is owned by the Organization with the stipulation that the donor maintains the right of possession and occupancy of the property for the remainder of his natural life. The property is designated as net assets with donor restrictions until the right of possession and occupancy is fully relinquished to the Organization.

The asset is recorded at fair value, which is determined based on realtor listings of similar properties in the same area.

**OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019**

8. Property and Equipment

Property and Equipment, at December 31, 2019 consists of:

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value</u>
Vehicles	\$ 246,007	\$ 232,604	\$ 13,403
Equipment	<u>43,757</u>	<u>33,751</u>	<u>10,006</u>
Total	\$ <u>289,764</u>	\$ <u>266,355</u>	\$ <u>23,409</u>

Depreciation expense for the year was \$ 10,762.

9. Net Assets with Donor Restrictions

Net assets with donor restrictions are subject to the following purpose or time restrictions:

Subject to time restrictions:

Property occupied by the donor for the remainder of his life \$ 125,000

10. Transactions with Related Parties

Certain members of the board of directors are also officers and missionaries of OAC. As is generally the case with deputized support fund raising systems, missionaries raise funds for their own support and for a significant portion of the ministry expenses which they incur, so there is no conflict of interest in setting salaries. Expenses related to their ministries are reimbursed under an accountable reimbursable expense policy and are recorded in appropriate expense categories in the statement of functional expenses

Members of the board of directors serve without pay for service on the board.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019

11. Concentrations

Deposits with Financial Institutions

The Organization maintains its cash balances in financial institutions and occasionally the balances aggregate to amounts which exceed the federally insured limits. Accordingly, those balances would have been at risk of loss in the event of nonperformance by the institutions. The subject financial institutions are banks and management of the Organization does not anticipate any nonperformance.

Sources of Funding

Contributions and grants are received from many individuals, foundations and church organizations throughout the world. During the current fiscal year, five contributors represented approximately 11.1% of total gifts and grants.

12. Subsequent Events

Evaluation of Subsequent Events

Subsequent events have been evaluated through September 11, 2020. This is the date these financial statements were available to be issued.

COVID-19

The Organization may be affected by the recent and ongoing outbreak of the novel coronavirus (COVID-19) which was declared a pandemic by the World Health Organization in March 2020. There have been some shifts in protocol and manner in which the ministry is conducted, but overall operations have continued in a relatively normal fashion. Financial impact on the Organization has been minimal through the end of July 2020, and day-to-day operations have continued without any major shifts or changes. As a result of the COVID-19 pandemic, economic uncertainties have arisen which are likely to negatively impact the fair value of investments and net investment income. Other financial impacts could occur, although such potential impact is unknown at this time.

OPEN AIR CAMPAIGNERS, U.S., INC.
NOTES TO THE FINANCIAL STATEMENTS
DECEMBER 31, 2019

13. Fair Value Measurements

The organization adopted ASC 820 as discussed in Note 2. This standard defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based upon the organizations own assumptions used to measure assets and liabilities at fair value. A financial asset or liability's classification within the hierarchy is determined based on the lowest level of input that is significant to the fair value measurement.

The following table presents information as of December 31, 2019, about the organization's financial assets and liabilities that are measured at fair value on a recurring basis, according to the valuation techniques used to determine their fair values.

	Quoted Prices in Active Markets <u>(Level 1)</u>	Other Observable Inputs <u>(Level 2)</u>	Other Unobservable Inputs <u>(Level 3)</u>	Total Fair Value
Assets:				
Investments:				
Money Market Funds	\$ 12,903	\$ 0	\$ 0	\$ 12,903
Equities – Common Stocks	44,430	0	0	44,430
Mutual Funds – Equities	14,375	0	0	14,375
Exchange-Traded Funds:				
Corporate Bonds	19,903	0	0	19,903
Local-Currency Bonds	11,411	0	0	11,411
Nontraditional Bonds	18,740	0	0	18,740
World Equities	13,989	0	0	13,989
Managed Futures	8,477	0	0	8,477
US Small Blend Equities	17,287	0	0	17,287
US Large Growth Equities	5,628	0	0	5,628
US Mid-Cap Blend Equities	15,449	0	0	15,449
Other Asset	<u>0</u>	<u>125,000</u>	<u>0</u>	<u>125,000</u>
Total Assets at Fair Value	\$ <u>182,592</u>	\$ <u>125,000</u>	\$ <u>0</u>	\$ <u>307,592</u>
Liabilities:				
Actuarial Liability for Annuity Payable	\$ <u>0</u>	\$ <u>15,869</u>	\$ <u>0</u>	\$ <u>15,869</u>
Total Liabilities at Fair Value	\$ <u>0</u>	\$ <u>15,869</u>	\$ <u>0</u>	\$ <u>15,869</u>



Vivian Wentzel, CPA

WENTZEL and COMPANY, PC

Certified Public Accountant

September 11, 2020

To the Audit Committee
Open Air Campaigners U.S., Inc.
Box D
Nazareth, PA 18064

We have audited the financial statements of Open Air Campaigners U.S., Inc. for the year ended December 31, 2019, and have issued our report thereon dated September 11, 2020. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our engagement letter dated January 16, 2020. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Open Air Campaigners U.S., Inc. are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The financial statement disclosures are neutral, consistent and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.



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Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated September 11, 2020.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

This information is intended solely for the use of the Board of Directors and management of Open Air Campaigners U.S., Inc. and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

Wentzel and Company, PC

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2019 calendar year, or tax year beginning 2019, and ending 2020

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization Open Air Campaigners, U.S., Inc.
 Doing business as _____
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
P.O. Box D
 City or town, state or province, country, and ZIP or foreign postal code
Nazareth, PA 18064-0520

D Employer identification number
36-2420024

E Telephone number
(610) 746-0508

G Gross receipts \$1,760,953

F Name and address of principal officer
JOHN CUTLIP, PO BOX D, NAZARETH, PA 18064

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list. (see instructions)

I Tax-exempt status: 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527

J Website: ▶ oacusa.org

K Form of organization: Corporation Trust Association Other ▶

L Year of formation: 1958 **M** State of legal domicile: PA

H(c) Group exemption number ▶ _____

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <u>Proclaim the gospel in the United States. Open Air Campaigners is an evangelistic ministry of preaching the gospel to lost people and mobilizing the Body of Christ primarily through Open Air Outreach.</u>		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	9
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	6
	5 Total number of individuals employed in calendar year 2019 (Part V, line 2a)	5	32
	6 Total number of volunteers (estimate if necessary)	6	30
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	b Net unrelated business taxable income from Form 990-T, line 39	7b	0.
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year 1,676,863.	Current Year 1,491,105.
	9 Program service revenue (Part VIII, line 2g)		
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	3,254.	17,169.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	14,195.	4,813.
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,694,312.	1,513,087.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)		
	14 Benefits paid to or for members (Part IX, column (A), line 4)		
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1,119,383.	1,142,274.
	16a Professional fundraising fees (Part IX, column (A), line 11e)		
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>68,857.</u>		
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	276,404.	292,797.	
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,395,787.	1,435,071.	
19 Revenue less expenses. Subtract line 18 from line 12	298,525.	78,016.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year 821,817.	End of Year 918,220.
	21 Total liabilities (Part X, line 26)	16,900.	15,869.
	22 Net assets or fund balances. Subtract line 21 from line 20	804,917.	902,351.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer: John Cutlip, Director
 Date: 09/11/2020

Paid Preparer Use Only

Print/Type preparer's name: VIVIAN WENTZEL Preparer's signature: VIVIAN WENTZEL Date: 09/11/2020 Check if self-employed PTIN: P00367964

Firm's name ▶ Wentzel and Company PC Firm's EIN ▶ 47-2237545
 Firm's address ▶ PO Box 156, Fleetwood, PA 19522 Phone no. (484) 725-4181

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:
Proclaim the gospel in the United States.
Open Air Campaigners is an evangelistic ministry of preaching the gospel to lost people and mobilizing the Body of Christ primarily through Open Air Outreach.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No
If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No
If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 1,201,490. including grants of \$ 0.) (Revenue \$ 4,813.)
Proclaim the gospel in the United States. Assist and equip local churches in effective open-air outreaches, working through field offices in the US.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 1,201,490.

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2	Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b	Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c	Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	X	
e	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i>		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i>		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions)</i>		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a	Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X

Part IV Checklist of Required Schedules (continued)

		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):		
a	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>		X
b	A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>		X
c	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>		X
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O.	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
	2a 32		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <i>Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)</i>	x	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		x
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		x
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		x
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		x
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		x
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		x
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		x
d	If "Yes," indicate the number of Forms 8282 filed during the year		
	7d 		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		x
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		x
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? <i>Note: See the instructions for additional information the organization must report on Schedule O.</i>		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?		x
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.		x
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.		x

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year. 1b Enter the number of voting members included on line 1a, above, who are independent. 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 6 Did the organization have members or stockholders? 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? b Each committee with authority to act on behalf of the governing body? 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 13 Did the organization have a written whistleblower policy? 14 Did the organization have a written document retention and destruction policy? 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a The organization's CEO, Executive Director, or top management official 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed PA
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
[] Own website [X] Another's website [X] Upon request [] Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records
John Cutlip, 812 Bangor Road, Nazareth, PA 18064-0520 (610) 746-0508

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former** directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Brian Harmon Board Member	40.00					X	133,144.	0.	0.	
(2) John Cutlip Director of Central Services	40.00			X			80,582.	0.	0.	
(3) Eric Briscoe Board Member	40.00	X					36,825.	0.	35,838.	
(4) Russ Hodder Board Member	40.00	X					43,455.	0.	0.	
(5) Tom Fox Chairman	40.00	X		X			22,026.	0.	0.	
(6) Joe Toy Secretary, Treasurer	1.00	X		X			0.	0.	0.	
(7) Dave Trout Vice-Chairman	1.00	X		X			0.	0.	0.	
(8) Gordon Loop Board Member	1.00	X					0.	0.	0.	
(9) Martin Martin Board Member	1.00	X					0.	0.	0.	
(10) Jon Shader Board Member	1.00	X					0.	0.	0.	
(11) Dan Suttles Board Member	1.00	X					0.	0.	0.	
(12)										
(13)										
(14)										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15)										
(16)										
(17)										
(18)										
(19)										
(20)										
(21)										
(22)										
(23)										
(24)										
(25)										
1b Subtotal							316,032.	0.	35,838.	
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)							316,032.	0.	35,838.	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **▶** 1

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **▶** 0

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514		
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a						
	b Membership dues	1b						
	c Fundraising events	1c						
	d Related organizations	1d						
	e Government grants (contributions)	1e						
	f All other contributions, gifts, grants, and similar amounts not included above	1f 1,491,105.						
	g Noncash contributions included in lines 1a-1f	1g \$						
	h Total. Add lines 1a-1f ▶		1,491,105.					
Program Service Revenue	2a	Business Code						
	b							
	c							
	d							
	e							
	f All other program service revenue . .							
	g Total. Add lines 2a-2f ▶							
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts) ▶			8,059.	0.	0.	8,059.	
	4 Income from investment of tax-exempt bond proceeds ▶							
	5 Royalties ▶							
	6a Gross rents	6a	(i) Real	(ii) Personal				
	b Less: rental expenses	6b						
	c Rental income or (loss)	6c						
	d Net rental income or (loss) ▶							
	7a Gross amount from sales of assets other than inventory	7a	(i) Securities	(ii) Other				
	b Less: cost or other basis and sales expenses	7b						
	c Gain or (loss)	7c						
	d Net gain or (loss) ▶				9,110.	0.	0.	9,110.
	8a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	8a						
	b Less: direct expenses	8b						
	c Net income or (loss) from fundraising events . . ▶							
	9a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b							
c Net income or (loss) from gaming activities . . . ▶								
10a Gross sales of inventory, less returns and allowances	10a		17,308.					
b Less: cost of goods sold	10b		12,495.					
c Net income or (loss) from sales of inventory . . . ▶				4,813.	4,813.	0.	0.	
Miscellaneous Revenue	11a	Business Code						
	b							
	c							
	d All other revenue							
	e Total. Add lines 11a-11d ▶							
12 Total revenue. See instructions ▶				1,513,087.	4,813.	0.	17,169.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	351,870.	299,090.	35,187.	17,593.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	728,076.	618,864.	72,808.	36,404.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes	62,328.	52,979.	6,233.	3,116.
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting	7,920.	0.	7,920.	0.
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	2,760.	0.	2,760.	0.
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion	12,704.	6,352.	3,176.	3,176.
13 Office expenses	40,597.	28,418.	10,149.	2,030.
14 Information technology				
15 Royalties				
16 Occupancy	20,498.	16,398.	3,075.	1,025.
17 Travel	26,958.	24,801.	809.	1,348.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	14,815.	5,926.	8,889.	0.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	10,762.	8,071.	2,153.	538.
23 Insurance	6,463.	3,232.	2,909.	322.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Evangelism Supplies	129,785.	129,785.	0.	0.
b Affiliation Fees	7,420.	2,597.	2,597.	2,226.
c Telephone	6,490.	3,246.	2,596.	648.
d Postage	4,324.	1,731.	2,162.	431.
e All other expenses	1,301.	0.	1,301.	0.
25 Total functional expenses. Add lines 1 through 24e	1,435,071.	1,201,490.	164,724.	68,857.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing	408,689.	1	343,342.
	2 Savings and temporary cash investments	213,092.	2	214,946.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	167.	4	523.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	21,620.	8	28,408.
	9 Prepaid expenses and deferred charges		9	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 289,764.		
	b Less: accumulated depreciation	10b 266,355.	22,869.	10c 23,409.
	11 Investments—publicly traded securities	30,380.	11	182,592.
	12 Investments—other securities. See Part IV, line 11		12	
	13 Investments—program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	125,000.	15	125,000.
16 Total assets. Add lines 1 through 15 (must equal line 33)	821,817.	16	918,220.	
Liabilities	17 Accounts payable and accrued expenses		17	
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D	16,900.	25	15,869.
	26 Total liabilities. Add lines 17 through 25	16,900.	26	15,869.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	679,917.	27	777,351.
	28 Net assets with donor restrictions	125,000.	28	125,000.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances.	804,917.	32	902,351.
33 Total liabilities and net assets/fund balances.	821,817.	33	918,220.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,513,087.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,435,071.
3	Revenue less expenses. Subtract line 2 from line 1	3	78,016.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	804,917.
5	Net unrealized gains (losses) on investments	5	19,418.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	902,351.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		x
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	x	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	x	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		x
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
 Attach to Form 990 or Form 990-EZ.
 Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization

Open Air Campaigners, U.S., Inc.

Employer identification number

36-2420024

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
- 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
- 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
- 9 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1,527,649.	1,407,215.	1,373,116.	1,676,863.	1,491,105.	7,475,948.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	1,527,649.	1,407,215.	1,373,116.	1,676,863.	1,491,105.	7,475,948.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						77,585.
6 Public support. Subtract line 5 from line 4						7,398,363.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
7 Amounts from line 4	1,527,649.	1,407,215.	1,373,116.	1,676,863.	1,491,105.	7,475,948.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	-51.	1,134.	1,442.	3,254.	8,059.	13,838.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						7,489,786.
12 Gross receipts from related activities, etc. (see instructions)					12	117,586.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2019 (line 6, column (f) divided by line 11, column (f))	14	98.78 %
15 Public support percentage from 2018 Schedule A, Part II, line 14	15	99.89 %
16a 33¹/₃% support test—2019. If the organization did not check the box on line 13, and line 14 is 33 ¹ / ₃ % or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input checked="" type="checkbox"/>		
b 33¹/₃% support test—2018. If the organization did not check a box on line 13 or 16a, and line 15 is 33 ¹ / ₃ % or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
17a 10%-facts-and-circumstances test—2019. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
b 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ <input type="checkbox"/>		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2015	(b) 2016	(c) 2017	(d) 2018	(e) 2019	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

15 Public support percentage for 2019 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2018 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2019 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2018 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests—2019. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support tests—2018. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.		
4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.		
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)		

Part IV Supporting Organizations (continued)

		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		
a	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a	
b	A family member of a person described in (a) above?	11b	
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c	

Section B. Type I Supporting Organizations

		Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1	
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2	

Section C. Type II Supporting Organizations

		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1	

Section D. All Type III Supporting Organizations

		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1	
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2	
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	3	

Section E. Type III Functionally Integrated Supporting Organizations

1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a	<input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b	<input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c	<input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2	Activities Test. Answer (a) and (b) below.		
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a	
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b	
3	Parent of Supported Organizations. Answer (a) and (b) below.		
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.	3a	
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b	

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A—Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		

Section B—Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		

Section C—Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D—Distributions		Current Year		
1	Amounts paid to supported organizations to accomplish exempt purposes			
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purposes of supported organizations			
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.			
9	Distributable amount for 2019 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Section E—Distribution Allocations (see instructions)		(i) Excess Distributions	(ii) Underdistributions Pre-2019	(iii) Distributable Amount for 2019
1	Distributable amount for 2019 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2019 (reasonable cause required—explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2019			
a	From 2014			
b	From 2015			
c	From 2016			
d	From 2017			
e	From 2018			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2019 distributable amount			
i	Carryover from 2014 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2019 from Section D, line 7: \$			
a	Applied to underdistributions of prior years			
b	Applied to 2019 distributable amount			
c	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2019, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2019. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7	Excess distributions carryover to 2020. Add lines 3j and 4c.			
8	Breakdown of line 7:			
a	Excess from 2015			
b	Excess from 2016			
c	Excess from 2017			
d	Excess from 2018			
e	Excess from 2019			

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Area for supplemental information with horizontal dashed lines.

SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

2019

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Open to Public Inspection

Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization: Open Air Campaigners, U.S., Inc. Employer identification number: 36 2420024

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, aggregate value of grants, and aggregate value at end of year. Includes checkboxes for Yes/No for questions about donor advisement and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form for Conservation Easements. Includes checkboxes for various purposes (land for public use, natural habitat, open space, historic area, historic structure). Includes a table for 'Held at the End of the Tax Year' with rows 2a-2d. Includes questions about monitoring, expenses, and reporting requirements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form for Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Includes questions about reporting requirements and amounts for revenue and assets.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

- | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance | | | | | |
| b Contributions | | | | | |
| c Net investment earnings, gains, and losses | | | | | |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | | | | | |
| f Administrative expenses | | | | | |
| g End of year balance | | | | | |
- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment ▶ %
 - b Permanent endowment ▶ %
 - c Term endowment ▶ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|--------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0.			0.
b Buildings				
c Leasehold improvements				
d Equipment		43,757.	33,751.	10,006.
e Other		246,007.	232,604.	13,403.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				23,409.

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) Donated property for future use	125,000.
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	125,000.

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) ACTUARIAL LIABILITY FOR ANNUITY PAYABLE	15,869.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	15,869.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII .

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	1,529,745.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a 19,418.		
b	Donated services and use of facilities	2b		
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	19,418.
3	Subtract line 2e from line 1		3	1,510,327.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a 2,760.		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	2,760.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	1,513,087.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	1,432,311.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	1,432,311.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a 2,760.		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	2,760.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	1,435,071.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

 Pt X, Line 2: There were no uncertain income tax positions identified that would

 have a material effect on the financial statements for the year ended December

 31, 2019.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

**Open to Public
Inspection**

Name of the organization

Open Air Campaigners, U.S., Inc.

Employer identification number

36-2420024

Pt VI, Line 11b: The process used by us in reviewing the Form 990 is to receive a draft copy from our CPA, then distributing the draft copies to our elected Board of Directors' Treasurer and Chairman and Director of Central Services. Once the draft copy is approved by this leadership, it is finalized and submitted to the IRS for filing.

Pt VI, Line 19: Yes, these documents are made available to the public. One way is through the Evangelical Council for Financial Accountability (ECFA), of which we are members in good standing, who in turn publish on their website general and specific information and documents regarding our mission for the general public to access. We also make these documents available upon request from our OAC Central Services office which can be contacted by personal visit, telephone, email or website.

Pt VI, Line 12c: This is done at both the Management Team level and also at the Board of Directors level. OAC has a three-man Management Team consisting of a Field Director, Personnel Development Director and Central Services Director. When Management Team meetings are held, regular ongoing business procedures of the mission are monitored and reported to the Board which would include the conflict of interest status. Then on the Board level, these status reports are considered and any recommendations are acted on at that time.

Pt VI, Line 15a: The process for determining compensation of the Management Team does include a review and approval by our independent National Board of Directors. It is based on statistical data printed by the government and updated on a regular basis. This data is substantiated by our non-staff Board treasurer who in turn reports to our Board of Directors and after due deliberation a final decision is made as to the levels of compensation officially set by Open Air

Name of the organization

Employer identification number

Open Air Campaigners, U.S., Inc.

36-2420024

Campaigners for this purpose.

Pt VI, Line 15b: The process for determining compensation of the officers and key employees does include a review and approval by our independent National Board of Directors. It is based on statistical data printed by the government and updated on a regular basis. This data is substantiated by our non-staff Board treasurer who in turn reports to our Board of Directors and after due deliberation a final decision is made as to the levels of compensation officially set by Open Air Campaigners for this purpose.