

OAC Management Team Report

Quarter 3, 2022

(July - September)

SUMMARY REPORT FROM CENTRAL SERVICES

JOHN CUTLIP (PENNSYLVANIA)



Some in-house information to keep you in the loop include:

- Staff support percentage details
- Inventory valuation for open-air supplies we have on hand to sell
- Website stats
- Budget summary detail report for the current year
- Current Cash Flow report

HERE IS THE LAST SUMMARY REPORT FROM FIELD DIRECTOR, BRIAN HARMON:



Brenten and Lena Powers have reached a level of financial support that allowed Brenten to put in his 2 weeks notice (secular job). They are very encouraged about this. He is now able to focus more fully on doing the work of the evangelist.

Ed and Debbie Neimann are doing well. Ed has stepped down from pastoring and is focusing on team building and developing the Pittsburgh area. He has so many opportunities there.

“Branch-to-branch crosspollination” is when a branch director from one area takes a team to another branch for a week of ministry. This has happened 9 times this year. These weeks yields so much fruit. There is a donor, who has helped enable these weeks to take place, by paying for the lodging needed. We pray this will be something he continues to provide for many years to come.

Boston Trip Brian and Kimberlee Harmon were unable to take their team to Boston at the last minute, due to medical needs. Their youth leaders filled in for them. They took a team of 15 from Michigan to spend a ministry week with Eric Briscoe and the Boston branch. Eric continues doing a great work there in the Boston area. I am encouraged with the ministry locations and the relationship he has with local churches.

Kingdom Come Training continues to be a tool that is helping enable our staff (Itzel, Domont, Powers, Dempsie, Beaudoin, and the

McKinley's) in the area of team building. We are seeing their financial support percentages increasing, which is an indicator of a growing ministry partnership base.

Paul and Carmiña Adams are enjoying fruitful ministry in England. They will be returning from England December 21st. Paul said he is excited to get back to Richmond and pour into OACUSA.

Erin Chervenak Is asking for prayer as her public school Bible club is under fire. She has had to make a couple changes, but is thinking that God may bless it more as a result.

Director's Conference is scheduled for October 16th – 20th at Joy El Camp in Greencastle, PA. I have invited 15 of our staff and 10 have confirmed that they will be attending.

Tom Fox is finishing up his doctoral studies. He told me he is looking forward to focusing his energies on recruiting evangelist. Be praying God blesses us with more staff – those called to do the work of the evangelist.

OACUSA health: As a management team, we are seeing the need to focus on the health of our branches and areas of ministry. We have 13 branches and 6 areas of ministry. Areas of ministry are places that we have staff doing ministry, but not under a branch director. Within the 13 branches, 5 branches have the directors serving alone. We feel it would be a better model to have a minimum of 2 staff families serving within each branch and decrease the number of "areas of ministry". How we get there, we are not sure. We are seeking God on this.

Prayer Concerns:

- Powers, Domont, Itzel, and Beaudoin families are at or above 70% of their need to be fully funded. Pray for more team members to come along side these staff families.
- McKinley, Copell, and Dempsie are at or under 50% of their need to be fully funded. Pray for more team members to come along side these staff families and that they not get discouraged.

- The management team would love to provide an OAC Sketchboard Evangelism Training (SET) for the west coast in 2023. Praying the NoCal branch would be a good fit. Also, we are looking at developing a SET near Dallas, TX.
- John and Tiffany Copell have health concerns for their children. John has a lot of hours commuting to Boston. They just moved even further away (Poland, ME). The management team is reaching out, through the Boston branch director (Eric Briscoe), to ask the Copell's to be praying about whether OAC is right for them. The Copell's will need to consider a move to an OACUSA branch and path for full funding.
- Peter and Isabel O'Driscoll have a continued spiritual battle going on within their family and home. Please pray for them. Peter has amazing open doors of opportunity in the schools.
- Kurt Schafli, as he continues battling his cancer.
- Chip and Kim Wolfe and his health issues (tinnitus and cancer).
- Pray for a staff person, or two, to be raised up to fill John Cutlip's position. This is a huge responsibility and will need some time to equip such a person(s).
- One of our director's is seeking wisdom, as a pastoral ministry opportunity has presented itself. Pray for wisdom and that God would confirm to him his calling.
- Satan puts marriages in his cross-hairs. There are a couple of our staff families needing our prayer in this area specifically.
- OAC management team as we look at how to serve and direct the branches and areas of ministry.
- Also, 2025 is fast approaching. OAC's goal: "25 cities by 2025" is a God glorifying goal and His will is perfect. May we be faithful in every place he plants us! Pray God would give the management team His vision for the next 10 year goal.

Until the net is full, thank you for serving our staff. (James 5:7).

SUMMARY REPORT FROM PERSONNEL DEVELOPMENT

TOM FOX



Contact cards

- No new Contact Cards
 - o Follow up from previous Contact Cards
 - ♣ John & Amanda Wardlaw – somewhat on hold pending caregiving of family
 - ♣ Moises Escobar – praying for God to give Moises clear conviction of a call
 - ♣ Proctor Hayes – asking many good questions – seeking God clear direction

Ministry Partnership Staff Development & National Training Development Fund (MPSD & NTD)

- MPSD
 - o Update on Kingdom Come Training to equip our newest staff to be fully funded:
 - ♣ McKinley – did initial training in Sept. and will start coaching in Oct.
 - ♣ Dempsie coaching in progress - now at 51%
 - ♣ Domont coaching in progress - now at 76%
 - ♣ Itzel: MT granted withdrawing from coaching - now at 86%
 - ♣ Powers: coaching in progress - now at 61%
 - o The MT has seen some significant increases in partnership development
- NTD
 - o SET 2023 – Dates and locations not established yet. Will do that with Brian Harmon at Director's Conference in October

Branch Short Term Housing Fund trips breakdown – housing provided by major donor (Holloway)

- I'll be touching base with this major donor to see if this will continue in 2023, Lord willing.

Staff Conference 2023 – looking into possible locations and host Branch. Will discuss at Director's Conference in October.

Open Air Campaigners

CONFIDENTIAL

Staff Support %

From January through September, 2022

Paul and Carmina Adams
Monthly Top = 6599

Appointed to OAC staff in 1996

January	177%
February	55%
March	122%
April	92%
May	114%
June	108%
July	53%
August	101%
September	81%

Year-To-Date Support Average = 100%

Frank Baldus
Monthly Top = 4950

Appointed to OAC staff in 2011

January	1%
February	38%
March	26%
April	39%
May	42%
June	38%
July	39%
August	46%
September	34%

Year-To-Date Support Average = 34%

Dan & Rebecca Beaudoin
Monthly Top = 6904

Appointed to OAC staff in 2015

January	329%
February	44%
March	64%
April	48%
May	56%
June	74%
July	69%
August	68%
September	66%

Year-To-Date Support Average = 91%

David and Joy Braun
Monthly Top = 6599

Appointed to OAC staff in 1985

January	163%
February	17%
March	37%
April	12%
May	17%
June	19%
July	27%
August	14%
September	19%

Year-To-Date Support Average = 36%

Eric and Diane Briscoe
Monthly Top = 6599

Appointed to OAC staff in 1982

January	153%
February	68%
March	123%
April	113%
May	127%
June	79%
July	126%
August	97%
September	119%

Year-To-Date Support Average = 112%

Richard & Diane Burley
Monthly Top = 6599

Appointed to OAC staff in 2002

January	49%
February	15%
March	24%
April	37%
May	20%
June	16%
July	29%
August	14%
September	20%

Year-To-Date Support Average = 25%

Michael & Renae Bussen
Monthly Top = 6599

Appointed to OAC staff in 1990

January	110%
February	81%
March	67%
April	106%
May	222%
June	107%
July	113%
August	78%
September	71%

Year-To-Date Support Average = 106%

Erin Chervenak
Monthly Top = 4950

Appointed to OAC staff in 2015

January	56%
February	87%
March	34%
April	31%
May	34%
June	44%
July	57%
August	47%
September	0%

Year-To-Date Support Average = 43%

John & Tiffany Copell
Monthly Top = 6500

Appointed to OAC staff in 2020

January	15%
February	9%
March	13%
April	3%
May	45%
June	6%
July	11%
August	16%
September	6%

Year-To-Date Support Average = 14%

John and Sue Cutlip
Monthly Top = 7391

Appointed to OAC staff in 1980

January	131%
February	100%
March	100%
April	131%
May	146%
June	139%
July	157%
August	174%
September	112%

Year-To-Date Support Average = 132%

Zane & Laurie Dempsie
Monthly Top = 8071

Appointed to OAC staff in 2008

January	44%
February	46%
March	53%
April	43%
May	44%
June	48%
July	57%
August	37%
September	28%

Year-To-Date Support Average = 44%

Scott & Christine Domont
Monthly Top = 7507

Appointed to OAC staff in 2021

January	114%
February	47%
March	42%
April	74%
May	122%
June	50%
July	44%
August	100%
September	64%

Year-To-Date Support Average = 73%

Bob Ewerth
Monthly Top = 6599

Appointed to OAC staff in 1976

August 70%
September 41%

Year-To-Date Support Average = 56%

Tom Fox
Monthly Top = 4950

Appointed to OAC staff in 2009

January 48%
February 24%
March 28%
April 25%
May 26%
June 27%
July 36%
August 24%
September 38%

Year-To-Date Support Average = 31%

Brian & Kimberlee Harmon
Monthly Top = 12000

Appointed to OAC staff in 2010

January 148%
February 150%
March 58%
April 191%
May 56%
June 103%
July 101%
August 41%
September 55%

Year-To-Date Support Average = 100%

Russ Hodder
Monthly Top = 4950

Appointed to OAC staff in 1977

January 79%
February 63%
March 68%
April 65%
May 81%
June 67%
July 84%
August 74%
September 60%

Year-To-Date Support Average = 71%

Ryan & Tasia Itzel
Monthly Top = 6750

Appointed to OAC staff in 2020

January	90%
February	45%
March	59%
April	65%
May	54%
June	45%
July	35%
August	48%
September	59%

Year-To-Date Support Average = 56%

Rebecca Jefferson
Monthly Top = 4950

Appointed to OAC staff in 2015

January	66%
February	15%
March	29%
April	20%
May	27%
June	21%
July	22%
August	22%
September	13%

Year-To-Date Support Average = 26%

Steve & Connie Johnson
Monthly Top = 6599

Appointed to OAC staff in 2015

January	1%
February	1%
March	1%
April	1%
May	1%
June	0%
July	10%
August	1%
September	1%

Year-To-Date Support Average = 2%

Mark & Angela Kennedy
Monthly Top = 6751

Appointed to OAC staff in 2004

January	33%
February	35%
March	27%
April	36%
May	49%
June	33%
July	49%
August	30%
September	36%

Year-To-Date Support Average = 36%

Sue MacNeil
Monthly Top = 4950

Appointed to OAC staff in 2000

January	2%
February	6%
March	2%
April	0%
May	0%
June	2%
July	2%
August	2%
September	14%

Year-To-Date Support Average = 3%

Betty Naggy-Masten
Monthly Top = 6599

Appointed to OAC staff in 1970

January	0%
February	0%
March	3%
April	0%
May	0%
June	3%
July	0%
August	0%

Year-To-Date Support Average = 1%

Chris & Bonnie McKinley
Monthly Top = 6904

Appointed to OAC staff in 2016

January	117%
February	18%
March	18%
April	17%
May	25%
June	17%
July	20%
August	0%
September	32%

Year-To-Date Support Average = 29%

Juan & Dawn Monzon
Monthly Top = 7205

Appointed to OAC staff in 1990

January	0%
February	0%
March	0%
April	0%
May	0%
June	0%
July	0%
August	0%
September	0%

Year-To-Date Support Average = 0%

Rick and Dovie Moore
Monthly Top = 6599

Appointed to OAC staff in 2007

January	107%
February	46%
March	69%
April	70%
May	51%
June	49%
July	62%
August	46%
September	45%

Year-To-Date Support Average = 61%

Ed & Debbie Neimann
Monthly Top = 6599

Appointed to OAC staff in 2016

January	29%
February	0%
March	0%
April	3%
May	31%
June	36%
July	24%
August	30%
September	23%

Year-To-Date Support Average = 20%

Peter and Isabel O'Driscoll
Monthly Top = 7055

Appointed to OAC staff in 1996

January	91%
February	12%
March	2%
April	8%
May	2%
June	0%
July	8%
August	6%
September	15%

Year-To-Date Support Average = 16%

Chuck Phelps
Monthly Top = 4950

Appointed to OAC staff in 1970

January	29%
February	22%
March	22%
April	22%
May	22%
June	19%
July	28%
August	22%
September	22%

Year-To-Date Support Average = 23%

Brenten & Lena Powers
Monthly Top = 7500

Appointed to OAC staff in 2020

January	52%
February	21%
March	22%
April	43%
May	38%
June	54%
July	46%
August	86%
September	54%

Year-To-Date Support Average = 46%

Ken & Kathy Teeter
Monthly Top = 6599

Appointed to OAC staff in 2011

January	37%
February	21%
March	37%
April	25%
May	166%
June	20%
July	35%
August	38%
September	20%

Year-To-Date Support Average = 44%

Karen Williams
Monthly Top = 6599

Appointed to OAC staff in 1984

January	88%
February	14%
March	12%
April	35%
May	10%
June	11%
July	35%
August	10%
September	6%

Year-To-Date Support Average = 25%

Mike & Christine Wilson
Monthly Top = 7205

Appointed to OAC staff in 2016

January	8%
February	23%
March	8%
April	11%
May	5%
June	8%
July	8%
August	11%
September	8%

Year-To-Date Support Average = 10%

Chip & Kim Wolfe
Monthly Top = 7390

Appointed to OAC staff in 2000

January	56%
February	70%
March	39%
April	47%
May	44%
June	49%
July	48%
August	7%
September	54%

Year-To-Date Support Average = 46%

Open Air Campaigners 2022 Inventory Valuation Summary Quarter 03

	Item Description	On Hand	Sales Price	Retail Value
Inventory				
bk (from Nazareth) (Board Kit)	Board Kit	24	50.00	1,200.00
blrt (Blacklight tube, 18 inch two-prong)	Blacklight tube, 18 inch two-prong	3	7.50	22.50
BLU (from Nazareth) (LED Blacklight Unit - Nazareth warehouse)	LED Blacklight Unit - Nazareth warehouse	15	195.00	2,925.00
box (Paint Box)	Paint Box	402	7.00	2,814.00
boxTX (Texas inventory to sell - Paint Box)	Texas inventory to sell - Paint Box	4	0.00	0.00
bts (Ball to Square)	Ball to Square	3	6.00	18.00
cb (Checks & Balances Object Lesson)	Checks & Balances Object Lesson	78	2.00	156.00
chl (Checks & Balances INSTRUCTION sheet)	Checks & Balances INSTRUCTION sheet	125	0.25	31.25
ccc (Chemical Cross Crystals (small bag))	Chemical Cross Crystals (small bag)	330	3.00	990.00
ccp (from Nazareth) (Chemical Cross - PVC Nazareth warehouse)	Chemical Cross - PVC Nazareth warehouse	156	10.00	1,560.00
ct (Chalk & Talk)	Chalk & Talk	91	5.00	455.00
dvdkb (Miss Karen "Get Out of the Boat" DVD)	Miss Karen "Get Out of the Boat" DVD	19	15.00	285.00
dvdl (Object Lessons For The Open Air DVD)	Object Lessons For The Open Air DVD	50	10.00	500.00
dvdsM (Sketch Board Messages: Adult Presentations DVD)	Sketch Board Messages: Adult Presentations DVD	17	10.00	170.00
ec (EvangeCube Object Lesson)	EvangeCube Object Lesson	47	6.00	282.00
eccp (EvangeCube Carry Pouch)	EvangeCube Carry Pouch	8	8.00	64.00
eccpws (EvangeCube carry pouch / WITH CARRY STRAP)	EvangeCube carry pouch / WITH CARRY STRAP	2	8.00	16.00
ecck (EvangeCube Key Chain)	EvangeCube Key Chain	20	6.00	120.00
ess (Evangelistic Sketch Board Sermons)	Evangelistic Sketch Board Sermons	7	5.00	35.00
fb (Fisherman's Basket)	Fisherman's Basket	205	10.00	2,050.00
fol (Film of Life)	Film of Life	8	4.00	32.00
FPPBLU (Pint of Fluorescent Concentrate (Blue))	Pint of Fluorescent Concentrate (Blue)	9	10.00	90.00
FPPGRN (Pint of Fluorescent Concentrate (Green))	Pint of Fluorescent Concentrate (Green)	9	10.00	90.00
FPPOR (Pint of Fluorescent Concentrate (Orange))	Pint of Fluorescent Concentrate (Orange)	25	10.00	250.00
FPPRD (Pint of Fluorescent Concentrate (Red))	Pint of Fluorescent Concentrate (Red)	12	10.00	120.00
FPPYW (Pint of Fluorescent Concentrate (Yellow))	Pint of Fluorescent Concentrate (Yellow)	1	10.00	10.00
fsb (from Texas) (Folding Sketchboard - Texas warehouse)	Folding Sketchboard - Texas warehouse	10	200.00	2,000.00
gps (Gospel Puppet Stories)	Gospel Puppet Stories	104	5.00	520.00
gve (Gospel Visual Effects)	Gospel Visual Effects	18	5.00	90.00
hb (Bible Coloring Book Object Lesson)	Bible Coloring Book Object Lesson	75	12.00	900.00
hbb (Holy Bible BLANK edition)	Holy Bible BLANK edition	47	6.00	282.00
hbTX (Texas inventory to sell - Bible Coloring Book Object Lesson)	Texas inventory to sell - Bible Coloring Book Object Lesson	2	0.00	0.00
hnb (from Nazareth) (Portable Hand-Held Board - Nazareth warehouse)	Portable Hand-Held Board - Nazareth warehouse	7	18.00	126.00
hnbp (From Nazareth) (Portable Hand-Held Board Carry Pouch - Nazareth warehouse)	Portable Hand-Held Board Carry Pouch - Nazareth warehouse	2	18.00	36.00
hja (Heaven In A Jar)	Heaven In A Jar	89	5.00	445.00
is (Indian Symbols Tell The Gospel)	Indian Symbols Tell The Gospel	263	5.00	1,315.00
itg (Illustrating The Gospel)	Illustrating The Gospel	90	5.00	450.00
jarTX (Texas inventory to sell - 4 ounce jar with lid)	Texas inventory to sell - 4 ounce jar with lid	15	0.00	0.00
lol (Loop of Life Object Lesson)	Loop of Life Object Lesson	200	2.00	400.00
loli (Loop of Life Instruction Booklet)	Loop of Life Instruction Booklet	10	0.25	2.50
mpk (Modified Paint Kit)	Modified Paint Kit	18	50.00	900.00
oae (Open Air Evangelism)	Open Air Evangelism	244	5.00	1,220.00
oass (Open Air Sketchboard Stories)	Open Air Sketchboard Stories	216	6.00	1,296.00
paper (Newsprint Paper (36" x 54"))	Newsprint Paper (36" x 54")	1,224	0.25	306.00
pb (Paint Brush)	Paint Brush	449	8.50	3,816.50
pbHARRIS (Paint Brush)	Paint Brush	8	5.00	40.00
pbTX (Texas inventory to sell - Paint Brush)	Texas inventory to sell - Paint Brush	20	0.00	0.00
pod-public (Problem of Death tract)	Problem of Death tract	4,878	0.40	1,951.20
pod-staff (Problem of Death tract - OAC staff discount applied)	Problem of Death tract - OAC staff discount applied	4,550	0.35	1,592.50
ppblack (Powdered Paint (Black))	Powdered Paint (Black)	30	5.00	150.00
PS (Board message pre-sketch)	Board message pre-sketch	15	5.00	75.00
RANS (Rich Art BLACK quart)	Rich Art BLACK quart	224	25.00	5,600.00
RAS (Rich Art BLACK quart (Special staff pricing))	Rich Art BLACK quart (Special staff pricing)	182	20.00	3,640.00
RGN (The Really Great News of the Bible booklet)	The Really Great News of the Bible booklet	455	1.00	455.00
rpblack (Pint - Regular Pint (Black))	Pint - Regular Pint (Black)	9	7.00	63.00
rpblu (Pint - Regular Pint (Blue))	Pint - Regular Pint (Blue)	22	7.00	154.00
rpgrn (Pint - Regular Pint (Green))	Pint - Regular Pint (Green)	16	7.00	112.00
rprrd (Pint - Regular Pint (Red))	Pint - Regular Pint (Red)	10	7.00	70.00
rpzyw (Pint - Regular Pint (Yellow))	Pint - Regular Pint (Yellow)	52	7.00	364.00
rqblk (Regular Paint (Quart) - Black)	Regular Paint (Quart) - Black	97	10.00	970.00
rqblue (Regular Paint (Quart) - Blue)	Regular Paint (Quart) - Blue	48	10.00	480.00
rqgreen (Regular Paint (Quart) - Green)	Regular Paint (Quart) - Green	21	10.00	210.00
rprrd (Regular Regular Paint (Quart) - Red)	Regular Regular Paint (Quart) - Red	57	10.00	570.00
rqyellow (Regular Paint (Quart) - Yellow)	Regular Paint (Quart) - Yellow	16	10.00	160.00
RT (Rat Trap Object Lesson)	Rat Trap Object Lesson	27	4.00	108.00
RWG (How To Have The Relationship With God You Really Need booklet)	How To Have The Relationship With God You Really Need booklet	479	1.00	479.00
sm (Sketchboard Messages)	Sketchboard Messages	417	6.00	2,502.00
sms (Sketchboard Messages (SPANISH))	Sketchboard Messages (SPANISH)	33	6.00	198.00
st (Sketch & Tell)	Sketch & Tell	189	6.00	1,134.00
STEPSNS (Counseling Booklets*)	Counseling Booklets*	14,301	0.25	3,575.25
STEPSS (Counseling Booklets - Special discount for OAC staff)	Counseling Booklets - Special discount for OAC staff	10,564	0.12	1,267.68
tab (Tricky Arrow Board)	Tricky Arrow Board	41	5.00	205.00
tc (from Nazareth) (Ten Commandments in stone - Nazareth warehouse)	Ten Commandments in stone - Nazareth warehouse	73	8.00	584.00
tcts (The Church Team (SPANISH))	The Church Team (SPANISH)	64	3.00	192.00
tes (The Evangelist (SPANISH))	The Evangelist (SPANISH)	8	4.00	32.00
tf (The Fool Flashcard Story Set)	The Fool Flashcard Story Set	15	20.00	300.00
tl (Three LOOPS Object Lesson)	Three LOOPS Object Lesson	492	3.00	1,476.00
tl (Three LOOP Instruction Booklet)	Three LOOP Instruction Booklet	85	0.25	21.25
tm1 (Training Manual (One-Week Edition))	Training Manual (One-Week Edition)	18	12.00	216.00
tm3 (Training Manual (Three-Week Edition))	Training Manual (Three-Week Edition)	23	20.00	460.00
tr (Three ROPES Object Lesson)	Three ROPES Object Lesson	593	2.00	1,186.00
tr (Three ROPES Instruction Booklet)	Three ROPES Instruction Booklet	105	0.25	26.25
trTX (Texas inventory to sell - Three ROPES Object Lesson)	Texas inventory to sell - Three ROPES Object Lesson	50	0.00	0.00
tw (Truceless Warfare Advances)	Truceless Warfare Advances	11	8.00	88.00
uq (Ultimate Questions Booklet)	Ultimate Questions Booklet	89	2.00	178.00
WB (The Wonderful Wordless Bible)	The Wonderful Wordless Bible	7	2.00	14.00
WBS (The Wonderful Wordless Bible - Small Edition)	The Wonderful Wordless Bible - Small Edition	25	0.50	12.50
yppp (Young People's Evangelistic Programs)	Young People's Evangelistic Programs	220	6.00	1,320.00
Total Inventory		43,392		60,672.38
TOTAL		43,392		60,672.38

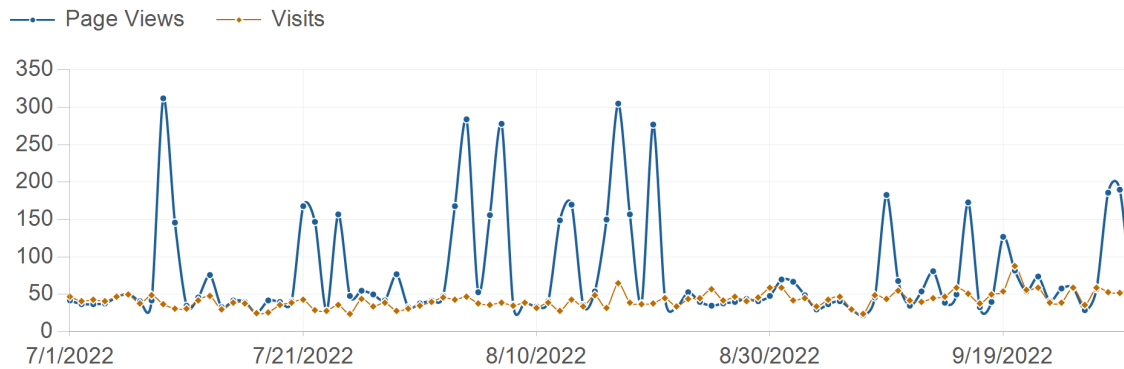
Traffic Trend

oacusa.org

7/1/2022 - 9/30/2022

Traffic Trend

7/1/2022 - 9/30/2022



Date	Page Views	Visits	Hits	Bandwidth
7/1/2022	42	47	85	5.0 MB
7/2/2022	37	41	44	0.8 MB
7/3/2022	37	43	53	5.6 MB
7/4/2022	38	41	51	3.3 MB
7/5/2022	46	47	59	2.0 MB
7/6/2022	51	50	65	3.1 MB
7/7/2022	41	38	50	2.1 MB
7/8/2022	42	49	55	2.2 MB
7/9/2022	312	37	312	2.5 MB
7/10/2022	146	31	150	0.6 MB
7/11/2022	35	31	37	0.2 MB
7/12/2022	46	42	49	0.3 MB
7/13/2022	76	48	127	0.5 MB
7/14/2022	33	30	35	0.2 MB
7/15/2022	42	39	49	0.3 MB
7/16/2022	40	38	42	0.2 MB
7/17/2022	25	25	29	0.2 MB
7/18/2022	42	26	43	0.3 MB
7/19/2022	40	36	41	0.2 MB
7/20/2022	41	39	45	0.2 MB
7/21/2022	168	43	178	0.8 MB
7/22/2022	147	29	150	0.7 MB
7/23/2022	28	28	33	0.2 MB
7/24/2022	157	36	165	0.7 MB
7/25/2022	48	24	49	0.3 MB
7/26/2022	55	44	62	0.3 MB
7/27/2022	50	34	53	0.3 MB
7/28/2022	42	39	49	0.2 MB

7/29/2022	77	28	87	0.7 MB
7/30/2022	33	31	35	0.2 MB
7/31/2022	38	35	44	0.3 MB
8/1/2022	42	40	43	0.2 MB
8/2/2022	48	46	56	0.3 MB
8/3/2022	168	43	170	0.7 MB
8/4/2022	284	47	286	1.2 MB
8/5/2022	53	38	56	0.4 MB
8/6/2022	156	36	156	0.7 MB
8/7/2022	278	39	280	1.2 MB
8/8/2022	36	35	38	0.2 MB
8/9/2022	39	39	47	0.3 MB
8/10/2022	34	32	49	0.4 MB
8/11/2022	41	39	43	0.3 MB
8/12/2022	149	28	151	0.6 MB
8/13/2022	170	43	176	0.8 MB
8/14/2022	36	34	40	0.2 MB
8/15/2022	54	49	56	0.3 MB
8/16/2022	150	32	185	0.8 MB
8/17/2022	305	65	311	1.2 MB
8/18/2022	157	39	158	0.7 MB
8/19/2022	38	37	42	0.2 MB
8/20/2022	277	38	277	1.1 MB
8/21/2022	46	45	53	0.2 MB
8/22/2022	33	34	35	0.2 MB
8/23/2022	53	44	61	0.3 MB
8/24/2022	40	45	47	2.1 MB
8/25/2022	35	57	61	10.0 MB
8/26/2022	38	42	46	4.8 MB
8/27/2022	40	47	52	1.4 MB
8/28/2022	44	41	49	0.9 MB
8/29/2022	41	46	47	2.1 MB
8/30/2022	48	59	63	3.7 MB
8/31/2022	70	59	88	5.2 MB
9/1/2022	67	42	78	4.2 MB
9/2/2022	49	45	66	2.9 MB
9/3/2022	30	34	39	2.5 MB
9/4/2022	37	43	45	2.2 MB
9/5/2022	41	47	49	2.7 MB
9/6/2022	30	30	40	4.2 MB
9/7/2022	22	24	25	0.3 MB

9/8/2022	46	49	63	4.2 MB
9/9/2022	183	44	197	6.5 MB
9/10/2022	68	55	88	2.4 MB
9/11/2022	35	42	56	2.4 MB
9/12/2022	54	40	69	2.7 MB
9/13/2022	81	45	102	4.1 MB
9/14/2022	39	47	53	2.2 MB
9/15/2022	50	59	86	3.1 MB
9/16/2022	173	51	191	2.6 MB
9/17/2022	33	38	45	4.5 MB
9/18/2022	40	50	61	5.0 MB
9/19/2022	127	54	142	6.1 MB
9/20/2022	82	88	108	7.8 MB
9/21/2022	54	56	103	1.9 MB
9/22/2022	74	59	85	3.9 MB
9/23/2022	41	39	53	1.6 MB
9/24/2022	58	39	74	4.2 MB
9/25/2022	59	59	73	2.5 MB
9/26/2022	29	36	43	4.5 MB
9/27/2022	57	59	77	2.4 MB
9/28/2022	186	53	203	3.0 MB
9/29/2022	190	52	202	5.8 MB
9/30/2022	50	59	70	2.0 MB
Total	7,143	3,905	8,134	181.6 MB

Open Air Campaigners – USA
Quarterly Budget Overview - National Operating Fund (NOF)
2022

	Budget	Quarter 1 Actual	Quarter 2 Actual	Quarter 3 Actual	Quarter 4 Actual	Year-To-Date	Difference
NOF INCOME							
NOF related	50,200	6,611	22,640	20,371		\$ 49,622	(578)
Goods Sold	9,000	2,979	3,773	4,169		\$ 10,921	1,921
Shipping Income	2,000	1,061	1,256	729		\$ 3,046	1,046
Orientation-Candidate School	1,000	-	-	-		\$ -	(1,000)
MPSD	3,000	340	2,680	-		\$ 3,020	20
Service Charge	160,000	52,759	44,129	40,377		\$ 137,265	(22,735)
Staff Conference	-	-	-	-		\$ -	0
Reimbursement income	11,000	2,668	3,645	2,480		\$ 8,793	(2,207)
Misc (interest income, etc)	500	12	275	526		\$ 813	313
TOTAL NOF INCOME	\$ 236,700	\$ 66,430	\$ 78,398	\$ 68,652	\$ -	\$ 213,480	(23,220)
NOF EXPENSES							
Affiliation (ECFA / OACI)	7,500	1,207	2,531	1,416		\$ 5,154	(2,346)
Assist / Encourage & Train Staff	6,000	322	438	171		\$ 931	(5,069)
Audit	9,000	-	-	9		\$ 9	(8,991)
Branch Development (Directors meetings, etc)	15,000	3,389	4,510	539		\$ 8,438	(6,562)
Cost of Goods Sold	7,000	515	7558	614		\$ 8,687	1,687
Evangelism & Discipleship	200	-	-			\$ -	(200)
Bank & other fees	35,000	4,200	3,974	3,797		\$ 11,971	(23,029)
Insurance (Multi-Peril)	4,000	-	3,714			\$ 3,714	(286)
Insurance (Workman's Comp)	4,500	936	847	696		\$ 2,479	(2,021)
Meetings (Board / Management Team)	1,000	-	1,967	166		\$ 2,133	1,133
Miscellaneous	-	-	-			\$ -	0
MPSD	3,000	2,625	8,485	2,500		\$ 13,610	10,610
Office Supply / Equipment / Repair	18,000	2,005	3142	4908		\$ 10,055	(7,945)
Orientation / Candidate School	1,000	-	-	-		\$ -	(1,000)
Payroll Taxes	80,000	17,093	21419	25579		\$ 64,091	(15,909)
Communication (Phone/web/social media)	7,000	1,607	839	1,665		\$ 4,111	(2,889)
Postage	5,000	2,351	411	1,013		\$ 3,775	(1,225)
Promotion	2,000	524	643	1,080		\$ 2,247	247
Reimbursement expenses	5,500	828	3,903	1,222		\$ 5,953	453
Rent	13,000	3,394	3,140	3,284		\$ 9,818	(3,182)
Shipping / Handling	3,000	846	1,265	1,129		\$ 3,240	240
Staff Conference	-	-	-	-		\$ -	0
Travel	8,000	1,294	2,104	1,459		\$ 4,857	(3,143)
Van Maintenance / Repairs	2,000	285	47	903		\$ 1,235	(765)
TOTAL NOF EXPENSES	236,700	43,421	70,937	52,150	0	\$ 166,508	(70,192)
		23,009	7,461	16,502	0	46,972	

Inc. minus exp.

\\finance\budget\overview



Report for:
September, 2022

CASH IN THE BANK = \$ 811,150

Truist Checking	\$ 16,181
Fulton Checking	\$ 285,506
PayPal	\$ 20,263
PNC Checking	\$ 78,001
Schwab - Endowment	\$ 245,603
Money Market	\$ 165,596
	\$ 811,150

Designated For Staff & Branch Use = \$ 264,380

In Checking	\$ 263,980
In Money Market	\$ 400

Available For Immediate NOF Use = \$ 546,772

Committed to Short Term Branch Ministry	\$ (951)
Committed to MPSD-NTD	\$ (31,560)
Committed for Staff Assistance	\$ (10,000)
Committed to Rainy Day Fund	\$ (15,000)
Duffecy Endowment funds on hand	\$ (267,725)
Coming back to us next month from staff bills we paid on their behalf this month	\$ 812
	\$ (324,424)
Net cash available for national use (ie not designated for anything else)	\$ 222,348
Duffecy Endowment Pledges not yet received - Future Income	\$ 700,000