



September 14, 2024 / Zoom Meeting 1:00pm Eastern / Board Meeting Agenda

Board Members virtually scheduled to be present are / Fox / Harmon / Hunter / Loop / Martin / Suttles (& John Cutlip, Management Team) Briscoe & Shader - absent

Join Zoom Meeting

https://www.google.com/url?q=https://us02web.zoom.us/j/82805889506?pwd=lwbJzjK1sTwZ47hXk08W700hAc0hZr.1&sa=D&source=calendar&usd=2&usg=AOvVaw2_lwL6YKPO5x_4XVbrUc6z

VOTE TO APPROVE PAST MINUTES – (Cutlip)

(These Minutes posted on our online board area oacnational.org <pw: since1892>)

Tuesday, December 12, 2023

Moved – Brian

Second – Matt Martin

STAFF INTERN TO FULL-TIME STAFF (Fox/Harmon)

Scott & Christine Domont

Moved – Brian

Second – Gordon

RECOMMEND NEW BOARD MEMBERS

Matthew Harvey

Hugh Holmes

Moved – Gordon Loop

Second – Matt Martin

FINANCIAL, RELATIONAL, AND SPIRITUAL HEALTH OF THE MEMBERS

(FRS HEALTH = BODY LIFE) (Fox/Harmon)

MPSD & NTD Fund update

Training provided by Kingdom Come Training

Chris & Bonnie McKinley

Follow up with all staff in their financial health was positive. (Fox/Harmon)

No vote (information only)

“Discuss, but not vote on” proposed 2025 BUDGET ATTACHED – (Cutlip)

* Recommended NOF budget for 2025 (Cutlip)

No vote (Information only)

With Tom Fox going off board:

Gregg Hunter chosen as Board Chair

Brian Harmon chosen as Secretary



OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll sent out December 27, 2023

Response tallied and recorded January 27, 2024

ITEMS OF BUSINESS:

1. An email poll vote results confirmation that we move ahead to grant permission for a vehicle fund account to be set up for Zane Dempsie.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS
NATIONAL BOARD OF DIRECTORS
Meeting Minutes

Tuesday, December 12, 2023

7:00pm Zoom Meeting



6 **Members virtually present via Zoom:** Briscoe / Fox / Harmon / Loop / Martin

7 **Members absent:** Hunter / Shader / Suttles **Guest present:** Cutlip

8

9 Brian Harmon opened the meeting with a reading of Luke 2:14 and prayer.

10

11 **PREVIOUS MINUTES**

12 It was Moved, Seconded and Carried that Minutes from the August 8, 2023 meeting be approved as
13 written:

14

15 **VAN INSURANCE POLICY REVISION**

16 It was Moved, Seconded, and Carried that section 11 of our policy manual regarding OAC vehicle
17 insurance be revised to read as follows: "All vehicles are to be insured in the name of the Open Air
18 Campaigners and such insurance policies are to be approved by the Management Team
19 unless a lease arrangement is made with OAC, in which case vehicles may be insured in the
20 staff person's name."

21

22 **2024 BUDGET**

23 It was Moved, Seconded, and Carried that we accept the proposed 2024 financial budget as presented
24 (see below).

25

26 **ONGOING IN-HOUSE MATTERS**

27 It was Moved, Seconded, and Carried that the following be accepted:

28 A. That we establish our Management Team and Board Treasurer as the audit committee for the coming
29 year;

30 B. That we continue audit services with Wentzel and Company, PC for our 2023 audit;

31 C. That we maintain the \$55,000 housing allowance ceiling limit each for staff who claim this
32 allowance on their W-2's which currently include Adams, Briscoe, Dempsie, Ewerth, Fox, Harmon,
33 Itzel, and Neimann;

34 D. That **John** Cutlip continues as our official OAC registered agent having legal permission from this
35 board to sign documents and otherwise act on behalf of OAC/USA on approved matters of routine
36 business;

37 E. That we are pleased to acknowledge no conflict-of-interest matters have arisen during the past year.

38

39

40

Respectfully submitted,

41

42 John D Cutlip, Open Air Campaigners

Open Air Campaigners – USA Proposed Budget - National Operating Fund (NOF) 2024					
	2023 Budget	2023 Actual (as of 11/8/23)	Difference	Comments	2024 proposed
NOF INCOME					
NOF related	50,200	68,335	(18,135)	The Schwab investment account performed very well this year - not optimistic about next year therefore proposed budget for this is conservative.	30,000
Goods Sold	9,000	10,562	(1,562)	Supplies sales bounced back more than expected thus more income than expected was received for this line item	9,000
Shipping Income	2,000	2,629	(629)	Increase in income due to increased sales of supplies	2,000
Orientation-Candidate School	1,000	-	1,000	No OR/Can held thus no income for 2023, however we expect to host this training next year.	1,000
MPSD	3,000	1,456	1,544	\$50,000 for this was set aside as approved in 2021, we have a current balance on hand of \$10,972 so probably don't need to budget any funds for 2024.	-
Service Charge	160,000	154,794	5,206	We are right on track with this income item - would anticipate the same for next year.	160,000
Staff Conference	-	264	(264)	We had a church donate to help with this year's conference held in Baltimore. No conference planned for 2024.	-
Reimbursement income	11,000	12,450	(1,450)	These funds we receive for producing and mailing out newsletters, copy machine use, etc	12,000
Misc (interest income, etc)	500	12,093	(11,593)	We moved quite a bit of our surplus cash flow into a Vanguard CD which is now working for us.	10,000
TOTAL NOF INCOME	\$ 236,700	\$ 262,583	(25,883)		224,000
			0		
NOF EXPENSES			0		
Affiliation	7,500	6,381	1,119	Includes membership fees for ECFA, OAC International, etc	7,000
Assist / Encourage Staff	6,000	1,187	4,813	Self-explanatory	1,500
Audit	9,000	8,300	700	Our auditors graciously gave us a discount on this year's audit work - no guarantees that this will happen next year.	9,000
Branch Development (Directors meetings, etc)	15,000	889	14,111	Self-explanatory	5,000
Cost of Goods Sold	7,000	5403	1,597	This is for supplies we purchase to resell. Current stock is in good shape so don't anticipate any major purchases next year.	6,000
Evangelism & Discipleship	200	255	(55)	This expense handled at branch level so it is recommended that we do not include in future national budget proposals.	-
Bank & other fees	35,000	20,492	14,508	Majority of this expense is to cover online donation transaction processing fees. We now give donors an option of helping to cover these fees by an additional gift amount and response has been positive.	25,000
Insurance (Multi-Peril)	4,000	3,666	334	Self-explanatory	4,500
Insurance (Workman's Comp)	4,500	3786	714	Self-explanatory	5,000
Meetings (Board / Management Team)	1,000	-	1,000	Most of this expense was the Board meeting at Maritime Conference Center	2,000
Miscellaneous	-	-	0	Self-explanatory	
MPSD (Ministry Partnership & Staff Development)	3,000	22,605	(19,605)	The bulk of this was for ministry partnership housing paid out which a donor has promised to supplement in the near future. \$50,000 for this was set aside as approved in 2021. we have a current balance on hand of \$10,972 so probably don't need to budget any funds for 2024.	-
Office Supply / Equipment / Repair	18,000	15813	2,187	Self-explanatory	17,000
Orientation / Candidate School	1,000	-	1,000	We anticipate running an Or/Can session next year - fees charged to participants will cover the bulk of this expense.	1,000
Payroll Taxes	80,000	86,229	(6,229)	Primarily OAC's share of staff FICA / Medicare payments as the employer of our staff. Staff support has been up, therefore taxes reflect this increase.	95,000
Communication	7,000	4,025	2,975	Includes expenses related to phone, web presence, social media, internet connection, etc	6,000
Postage	5,000	3,647	1,353	Postage rates are rising.	5,000
Promotion	2,000	13	1,987	The bulk of our promotion is web-based therefore included in the "Communication" category above.	1,000
Reimbursement expenses	5,500	3,524	1,976	Stock purchased which will eventually be reimbursed as it is used (Newsletter production, postage, etc)	6,000
Rent	13,000	10,349	2,651	Self-explanatory	13,000
Shipping / Handling	3,000	3,783	(783)	The bulk of this shortfall is supplemented by a modest markup on items we sell so we shall consider an increase in markup for 2024. Shipping rates continue to rise so we recommend increase for 2024 budget on this line item	4,000
Staff Conference	-	41,927	(41,927)	Thankfully, funds to cover this conference held in Baltimore were in hand; therefore we did not assign it as a budgeted item for 2023. No conference is planned for 2024.	-
Travel	8,000	9,456	(1,456)	Expenses related to Management Team local and national travel	11,000
Van Maintenance / Repairs	2,000	144	1,856	Recommend merging this expense with "Travel" above	-
TOTAL NOF EXPENSES	236,700	251,874	(15,174)		\$ 224,000
		10,709			



APPROVED

OPEN AIR CAMPAIGNERS
Board of Directors

Email Poll Minutes

Poll sent out August 8, 2023
Response tallied and recorded 08-16-2023

ITEMS OF BUSINESS:

1. An email poll vote results confirmation that we move ahead to grant permission for a van fund account to be set up for Ryan Itzel.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS

APPROVED

NATIONAL BOARD OF DIRECTORS
Meeting Minutes

Friday, April 29 – Saturday, April 30, 2022

Maritime Conference Center in Baltimore, MD

Members physically present: Briscoe / Fox / Hunter / Harmon / Martin

Members virtually present via Zoom: Hodder / Loop / Suttles / Toy

Members absent: Shader **Guests:** Cutlip

A devotional from Brian Harmon started off our meeting today from Psalm 90.

SLATE OF OFFICERS FOR 2022-2023

It was Moved, Seconded and Carried that **Tom Fox** serve as our Chairman.

It was Moved, Seconded and Carried that that **Gordon Loop** serve as our Vice-Chairman.

It was Moved, Seconded and Carried that that **Gregg Hunter** serve as our Secretary-Treasurer.

VOTE TO APPROVE PAST MINUTES

It was Moved, Seconded and Carried that Minutes from the following meetings be approved as written:

03/03/2021 (Approval to establish van fund account for Brian Harmon)

03/15/2021 (Approving Gregg Hunter as new board member)

05/05/2021 (Approval of board ZOOM meeting where annual business matters were addressed)

03/02/2022 (Approving Brian Harmon as a new board member)

It was Moved, Seconded and Carried that the verbal audit review committee report be accepted and that the recommended NOF budget for 2022 be adopted as written.

It was Moved, Seconded and Carried that that we acknowledge our entire board as the Audit Review Board for the coming year and that our Secretary-Treasurer to serve as Chairman of this committee.

It was Moved, Seconded and Carried that we stay with Wentzel and Company, PC out of Fleetwood, PA who have done a fine job on our behalf for several years now.

It was Moved, Seconded and Carried that for the coming year, we maintain the \$55,000 housing allowance ceiling limit each for staff who claim this allowance on their W-2's which currently include Adams (\$30,000), Briscoe (\$40,000), Dempsie (\$10,320), Ewerth (\$12,000), Fox(\$24,000), Harmon (\$22,000), and Neimann\$7,875).

38 It was Moved, Seconded and Carried that John Cutlip continue as our official OAC registered agent
39 having legal permission from the OAC/USA Board of Directors to sign documents and otherwise act on
40 behalf of the corporation on approved matters of routine business.

41
42 It was noted that we are very thankful to report no conflict-of-interest matters have arisen during the past
43 year which need attention.

44
45 It was agreed to accept the Financial, Relational, and Spiritual health of our OAC USA staff member
46 report verbally given by Tom Fox and Brian Harmon.

47
48 It was Moved, Seconded and Carried that Rebecca Jefferson-Coates be voted on as a full-time staff
49 member as recommended by her branch director, Zane Dempsie.

50
51 It was agreed to accept the verbal update given by Tom Fox and Brian Harmon regarding the branch
52 short term housing fund made possible by a generous donor. This fund will allow our branches to cross-
53 pollinate as they physically visit one another, bringing teams to conduct local outreach which will
54 provide varied evangelistic opportunities, but stretch and refine ministry expertise.

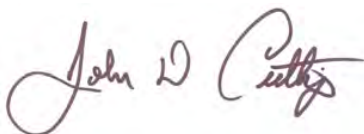
55
56 After much discussion both Friday evening and Saturday morning, it was agreed to table the discussion
57 regarding revising the current 12% service charge. Tom Fox will work on a process of gathering
58 information to clarify which of our staff are in financial need and which have sufficient financial health
59 and stability.

60
61 Brian Harmon gave a verbal update regarding the status of our current 13 branches and six geographical
62 areas of ministry. It was agreed that we need to continue to pray for additional staff both evangelistic and
63 administrative.

64
65 The board took a good amount of time at this point in the meeting to specifically pray for each of our
66 OAC USA staff.

67
68 It was agreed that near the end of this current year (specific date to be determined), our board should
69 convene via ZOOM to finalize and vote in a 2023 financial budget along with any other business at hand.

70
71 Respectfully submitted,

A handwritten signature in dark ink, reading "John D. Cutlip". The signature is written in a cursive style with a large initial "J" and "C".

72
73 John D Cutlip, Open Air Campaigners



APPROVED

At April 2022 mtg

OPEN AIR CAMPAIGNERS
Board of Directors

Email Poll Minutes

Poll sent out March 2, 2022

Response tallied and recorded April 5, 2022

ITEMS OF BUSINESS:

1. An electronic poll result taken via email to our current full-time staff and board members confirmed voting approval to receive **BRIAN HARMON** as a new OAC/USA National Board member whose term shall begin as of March, 2022.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.

OPEN AIR CAMPAIGNERS - NATIONAL BOARD OF DIRECTORS
Meeting Minutes
Wednesday, May 5, 2021
via ZOOM online meeting

APPROVED

Members present: Briscoe / Fox / Hodder / Hunter / Martin / Trout /
Members absent: Shader / Suttles / Loop / Toy
Guests: Cutlip / Harmon

At April 2022 mtg

1. Eric Briscoe started off our meeting today in prayer.
2. It was Moved, Seconded, and Carried that Tom Fox to serve as our Chairman currently in this position, that Dave Trout to continue to serve as our Vice-Chairman currently in this position, and that Joe Toy to continue to serve as our Secretary-Treasurer currently in this position.
3. It was Moved, Seconded, and Carried that Minutes from the following past meetings be approved as written and posted online: April 6, 2020, April 18, 2020, June 30, 2020, July 1, 2020, Sept 14, 2020.
4. It was Moved, Seconded, and Carried that the verbal audit review committee report as posted on our online area be accepted.
5. It was Moved, Seconded, and Carried that we acknowledge our entire board as the Audit Review Committee.
6. It was Moved, Seconded, and Carried that we stay with the accounting firm of Wentzel and Company, PC out of Fleetwood, PA who have done a fine job auditing our financial books on an annual basis for several years now.
7. It was Moved, Seconded, and Carried that for the coming year, we establish a \$55,000 housing allowance ceiling limit each for staff who claim this allowance on their W-2's which currently include Adams, Briscoe, Dempsie, Ewerth, Fox, Harmon, and Neimann.
8. It was Moved, Seconded, and Carried that John Cutlip continues as our official OAC registered agent having legal permission from the OAC/USA Board of Directors to sign documents and otherwise act on behalf of the corporation on approved matters of routine business.
9. It was noted that we are very thankful to report no conflict of interest matters have arisen during the past year which needs attention.
10. It was Moved, Seconded, and Carried that since a Staff Intern is a current officially recognized position in OAC (ie one who completes SET and OR-CAN and is voted on by the Board to be a Staff Intern), we officially recognize those coming with us on a specific short-term internship as Short Term Partners who may be appointed as such by the

Management Team. Such a Short Term Partnership will streamline the process for those individuals who desire to become OAC staff in a permanent manner and may also spur on other individuals to consider becoming Staff Interns by completing SET and OR-CAN

11. It was Moved, Seconded, and Carried that the Management Team be authorized to use up to \$50,000 of the buffer funds now on hold within our National Operating Fund (which are not designated for any other purpose) toward development of the financial, relational, and spiritual health of our current OAC staff members as detailed below. It was agreed that the Management Team give an update report at the next board meeting as to the progress and current status of this project.

FINANCIAL, RELATIONAL, AND SPIRITUAL HEALTH OF THE MEMBERS (FRS) ie BODY LIFE

It is the number one priority of the Board of Directors and the Management Team (MT) to look after the FRS Health. The MT has been discussing ways to increase the financial health of our membership team – from those in full-time service as well as new staff-interns.

The MT continually strives to assist in the spiritual and relational aspect of OAC family life. The MT also recognized that the staff-interns, as well as some full-time staff still need to become financially healthy.

MINISTRY PARTNERSHIP & STAFF DEVELOPMENT (MPSD) NATIONAL TRAINING DEVELOPMENT (NTD)

National Training Development encompasses a broad spectrum of activities that includes

- a. SET
- b. OR-CAN
- c. Staff Ministry Partnership Development = fund-raising

The Management Team recommends the establishment of a Special Project Fund to fuel the MPSD and NTD.

Such a fund will allow the following:

- Enlisting and hiring fund-raising experts to train our staff to be fully funded in one year.
 - The MT will decide which company/ministry meets our needs best
- d. SET – funds will be used for National Training Development to establish SET in the West Coast, preferably in the NorCal area, as well as other areas

- e. OR-CAN – funds will be available to establish OR-CAN in the new format (OR-CAN 2020 & 2021) when God raises the people to go through the OR-CAN process
-
- 12. It was agreed that the next board meeting be held via ZOOM on a weeknight at a date later in the current year which will be determined later.
 - 13. Our meeting time was closed in prayer by Matt Martin.

Respectfully submitted

John D Cutlip
Open Air Campaigners



APPROVED

OPEN AIR CAMPAIGNERS
Board of Directors

Email Poll Minutes

Poll sent out March 15, 2021

Response tallied and recorded March 22, 2021

At April 2022 mtg

ITEMS OF BUSINESS:

1. An electronic poll result taken via email to our current full-time staff and board members confirmed voting approval to receive Gregg Hunter as a new OAC/USA National Board member whose term shall begin as of March 22, 2021.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS
Board of Directors

Email Poll Minutes

Poll sent out March 3, 2021

Response tallied and recorded 03-05-2021

APPROVED

At April 2022 mtg

ITEMS OF BUSINESS:

1. An email poll vote results confirmation that we move ahead to grant permission for a van fund account to be set up for Brian Harmon.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

At May 5, 2021 mtg

OPEN AIR CAMPAIGNERS

Management Team

Zoom Meeting Minutes

Held September 14 2020 at 9am EST

Attendance: Eric Briscoe / John Cutlip / Tom Fox / Brian Harmon

1. There was discussion of the upcoming November family conference followed by a decision to postpone the conference until May/June of next year. Tom Fox will contact Higher Ground Conference Center to gather alternate date possibilities. Tom will let John know details and we will then send information out to our staff and gather a consensus of how these new dates would work for everyone.
2. Staff man John Risner has been discussing the Eric the possibility of taking on a part-time youth pastor position in the Toledo, Ohio area and relocating there from his current location in Tennessee. Pros and cons were discussed regarding such a relocation. Brian indicated that some college campus ministry about an hour drive from Michigan and an hour drive from John's potential location in Ohio would be possible. John also indicated that he desires to continue developing online evangelism outreach to those in China and India but our consensus is that this type of outreach is not our primary focus and would not be an area we desire to develop. Further prayer and information gathering will take place in the days ahead on this matter.
3. Eric indicated that he has been in touch with potential staff man, Sam Veit, who will contact John about coming to Central Services sometime in November to gather information about a possible ministry at that office location in the days ahead.

Respectfully Submitted,

John D. Cutlip
Director, Central Services
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

OPEN AIR CAMPAIGNERS
Management Team
Email Meeting Minutes
Submitted July 1 2020

At May 5, 2021 mtg

1. It was Moved, Seconded and Carried that due to the COVID-19 interruption in ministry outreach, Andrew Kernin's short-term internship be extended through August of this year.

Respectfully Submitted,

John D. Cutlip
Director, Central Services
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

OPEN AIR CAMPAIGNERS

At May 5, 2021 mtg

Management Team

Zoom Meeting Minutes

Held June 30 2020 at 1pm EST

Attendance: Eric Briscoe / John Cutlip / Tom Fox / Brian Harmon

1. It was Moved, Seconded and Carried that the following family units be granted the status of short-term intern workers with OAC from July 1 through December 31 2020:
 - * Brenten and Lena Powers working in the San Jose – Bay area under Dan Beaudoin
 - * John and Tiffany Copell serving in Boston under Eric Briscoe
 - * Ryan and Tasia Itzel serving in Baltimore under Tom Fox
2. There was agreement that OAC/USA affirm to the OAC International leadership that our preference of location for the next international conference would be Jamaica. We are flexible about this location realizing that the needs of other member countries may necessitate an alternate location.
3. Discussion took place regarding our upcoming Orientation Candidate school. Tom Fox shared that his church, Belcroft Bible, has agreed to pay for the lodging on our behalf at the local Marriott Suite which will provide for an ideal environment for us to teach and get to know the students. Dates for this will be August 16 - 20. Students will include Powers, Copell, Goss and Itzel.
4. Regarding the upcoming SET, it is scheduled for August 9 – 15 in the DC area led by Tom Fox. We are keeping the attendance low this year due to the COVID-19 situation.
5. Regarding our upcoming family conference, it will be held November 11 – 16 at Higher Ground Conference and Retreat Center in West Harrison, Indiana. There was agreement that our time together should be geared toward strengthening staff couples and family ties and the Management Team members should be pro-active in spending quality one-on-one time with staff throughout the week for encouragement and related ministry opportunities to our OAC family. Our continuity speaker for the week will be Brian Harmon's dad, Tom Harmon and we have a special time scheduled for Ken Ham to participate as well. We are planning on a trip to the Creation Museum and Ark Encounter and may have additional field trip opportunities as well.
6. There was agreement that the Management Team recommend to our board the establishment of a van fund account for Richard Burley who has requested that he be giving permission to begin raising funds in this regard.

Respectfully Submitted,

John D. Cutlip
Director, Central Services
OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS

NATIONAL BOARD OF DIRECTORS

Meeting Minutes

Saturday, April 18, 2020

Via ZOOM online meeting

APPROVED

At May 5, 2021 zoom mtg

Members present: Briscoe / Fox / Hodder / Loop / Martin / Suttles / Toy / Trout /

Members absent: Shader

Guests: Cutlip / Harmon

A devotional by Eric Briscoe started off our meeting today from Exodus 17 and Joshua 5.

SLATE OF OFFICERS FOR 2020-2021

It was Moved, Seconded and Carried that **Tom Fox** serve as our Chairman.

It was Moved, Seconded and Carried that that **Dave Trout** continue to serve as our Vice-Chairman.

It was Moved, Seconded and Carried that that **Joe Toy** continue to serve as our Secretary-Treasurer.

VOTE TO APPROVE PAST MINUTES

It was Moved, Seconded and Carried that Minutes from the following meetings be approved as written:

01/10/2020 (Approval to establish van fund accounts for Bussen and Cutlip)

10/18/2019 (Sohmer support level increase / Kerin on as Intern) +

10/07/2019 (Shader bank on board / Dempsie housing allowance approval) +

08/01/2019 (Suttles on as new member) +

04/15/2019 (Approval to purchase wide format printing machine) +

04/13/2019 physical meeting Minutes

MANAGEMENT TEAM & OTHER COMMITTEE REPORTS

Personnel and Development

Tom Fox gave a verbal report which included an update on the four potential staff in the application pipeline, plus Summer Intern Andrew Kerin status and the seven individuals who have completed and submitted a contact card for our consideration (see Tom's 2020 quarter one quarterly report for details).

Field Director

Eric Briscoe gave a detailed verbal report with emphasis on the current status of each branch

* He also indicated that he has been in touch with Sam Viet who may be a potential staff man to work in our Central Services office.

38 There was discussion on the amount of funds owed to OAC by staff man Zane Dempsie. While
39 there is concern that this amount is outstanding, there was agreement that progress is being made
40 and that the Management Team should continue to monitor the progress of this payback.

41
42 It was Moved, Seconded and Carried that the following staff Interns be appointed as full-time
43 staff: Beaudoin / Chervenak / Neimann / Johnson.

44
45 **Central Services**

46 John Cutlip gave a verbal update on the current status of the Central Services ministry emphasizing that:

- 47 * Incoming donations remain steady and have seen an increase in some one-time gifts
- 48 * Central Services workload of projects has increased in recent days
- 49 * Pre-sketch and outlines are in process of being posted to our website
- 50 * Online giving platform transition is in process and will take place at the end of this month
- 51 * DonorPerfect online receipting transition is also in process
- 52 * Progress report given on the OAC 1983-2020 history book progress, should be complete by the
53 end of this year
- 54 * Notice given that as of January 1, 2025, John is stepping down as Director of Central Services
55 but plans on continuing as a full-time OAC staff person as needed.

56
57 It was Moved, Seconded and Carried that the verbal audit review committee report be accepted and that
58 the recommended NOF budget for 2021 be adopted as written.

59
60 It was Moved, Seconded and Carried that that we acknowledge our entire board as the Audit Review
61 Board for the coming year and that our Secretary-Treasurer to serve as Chairman of this committee.

62
63 It was Moved, Seconded and Carried that we stay with Wentzel and Company, PC out of Fleetwood, PA
64 who have done a fine job on our behalf for several years now.

65
66 It was Moved, Seconded and Carried that for the coming year, we establish a \$55,000 housing allowance
67 ceiling limit each for staff who claim this allowance on their W-2's which currently include Adams,
68 Briscoe, Dempsie, Ewerth, Fox, Harmon, Neimann and Sohmer.

69
70 It was Moved, Seconded and Carried that John Cutlip continue as our official OAC registered agent
71 having legal permission from the OAC/USA Board of Directors to sign documents and otherwise act on
72 behalf of the corporation on approved matters of routine business.

73
74 It was noted that we are very thankful to report no conflict of interest matters have arisen during the past
75 year which need attention.

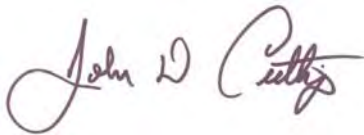
76

77 It was Moved, Seconded and Carried that Carol King be released from her Internship and related staff
78 status with OAC as of September 30, 2020 as it has become clear that her ministry direction and goals no
79 longer align with those of this mission. Eric will make contact with Carol who is out of the country at
80 this time to verbally confirm this decision with her.

81
82 There was discussion in relation to the stance of our mission to the current COVID-19 laws regarding the
83 limitation of public gatherings. It was pointed out that each state in our nation has laws which are unique
84 to their particular domain, but there was agreement of our desire to strike a balance between the Romans
85 13 principle of submitting to governing authorities to that of obeying the call of God on our lives to
86 preach the Gospel as the Spirit leads us.

87
88 It was agreed that our next physical meeting take place during the upcoming family conference at Higher
89 Ground Conference and Retreat Center in West Harrison, Indiana during November 11-16, 2020,
90 specific date to be confirmed at a later date. All board members were invited and encouraged to attend
91 the entire week of conference if able.

92
93 Respectfully submitted,

A handwritten signature in dark ink, appearing to read "John D. Cutlip". The signature is written in a cursive, flowing style.

94
95 John D Cutlip
96 Open Air Campaigners

97



OPEN AIR CAMPAIGNERS
Board of Directors

Email Poll Minutes

Poll sent out April 6, 2020

Response tallied and recorded April 20, 2020

APPROVED

At May 5, 2021 zoom mtg

ITEMS OF BUSINESS:

1. An electronic poll result taken via email to our current full-time staff and board members confirmed voting approval to receive Matt Martin as a new OAC/USA National Board member whose term shall begin as of April 18, 2020.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

OPEN AIR CAMPAIGNERS
Management Team
Email Poll Minutes
Poll emailed January 10, 2020

At 04/18/2020
meeting

ITEMS OF BUSINESS:

1. An email poll result confirmed voting approval for Mike Bussen and John Cutlip to establish van fund accounts and begin raising funds for replacement vehicles.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

At 04/18/2020
meeting

OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll sent out October 18 2019

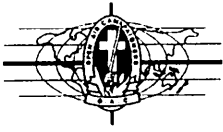
Response tallied and recorded November 6 2019

ITEMS OF BUSINESS:

1. An electronic poll result taken via email to our current board members who confirmed voting approval to increase Mark Sohmer's monthly support goal level from \$7,205 to \$10,419 due to the high cost of living in the area of New Hampshire where he lives and his increased medical costs.
2. An electronic poll result taken via email to our current board members who confirmed voting approval to accept Andrew Kerin of Reton, WA to come on as a short-term intern working under multiple branches from January 2020 through June 2020 culminating with SET in Baltimore in June.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

At 04/18/2020
meeting

OPEN AIR CAMPAIGNERS
Board of Directors

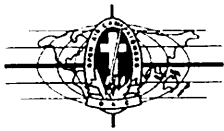
Email Poll Minutes
Poll emailed October 7, 2019
Response tallied and recorded October 9, 2019

ITEMS OF BUSINESS:

1. An email poll result confirmed voting approval to have former board member Jonathan Shader return to the board as an active member.
2. Included with the above email poll was confirmed voting approval to authorize Zane Dempsie to submit a housing allowance figure to Central Services office at the end of the year for recording on his W2 form.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

At 04/18/2020
meeting

OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll sent out August 1 2019

Response tallied and recorded August 21 2019

ITEMS OF BUSINESS:

1. An electronic poll result taken via email to our current full-time staff and board members confirmed voting approval to receive Dr. Dan Suttles as a new OAC/USA National Board member whose term shall begin as of September 1 2019.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



APPROVED

OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll sent out April 15, 2019

Response tallied and recorded April 17, 2019

At 04/18/2020
meeting

ITEMS OF BUSINESS:

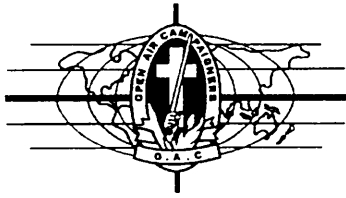
1. An email poll result of our board members who were present at our recent physical meeting on April 13 to participate in the presentation and discussions regarding the purchase of the Ricoh Aficio MP CW2201SP wide format plotter printer for producing colored pre-sketches to use on our sketchboards and sell to the general public was tallied. Voting approval was given to proceed on purchasing this unit as we have sufficient funds on hand to do so.

Respectfully Submitted,

John D. Cutlip

Recording Secretary

OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS

NATIONAL BOARD OF DIRECTORS
Meeting Minutes

Saturday, April 13, 2019

APPROVED

At 04/18/2020
meeting

5 Trinity Community Church, Roslyn Pennsylvania

6 **Members present:** Briscoe / Fox / Loop / Toy / Trout /

7 **Members absent:** Hodder / Trent

8 **Guests:** Cutlip / Ewerth

9

10 A devotional by Eric Briscoe started off our meeting today from Exodus 3:4-6 regarding the type of
11 people God chooses for ministry (humble, understanding the nature of God, realizing our limitations,
12 assured that God will provide).

13

14 **SLATE OF OFFICERS FOR 2019-2020**

15 It was Moved, Seconded and Carried that **Rex Trent** continue to serve as our Chairman.

16 It was Moved, Seconded and Carried that that **Dave Trout** continue to serve as our Vice-Chairman.

17 It was Moved, Seconded and Carried that that **Joe Toy** continue to serve as our Secretary-Treasurer.

18

19 **VOTE TO APPROVE PAST MINUTES**

20 It was Moved, Seconded and Carried that Minutes from the following meetings be approved as written:
21 04/14/2018 + 04/03/2019

22

23 **MANAGEMENT TEAM & OTHER COMMITTEE REPORTS**

24 **Field Director**

25 Eric Briscoe gave a detailed verbal report with emphasis on the current status of each branch

26 * It was Moved, Seconded and Carried that Jonathan Shader be invited to rotate back onto
27 the board as a non-staff member.

28

29 * It was Moved, Seconded and Carried that Dan Suttles be invited to rotate back onto
30 the board as a non-staff member.

31

32 * There was agreement that staff evangelist Ed Neimann be encouraged to continue seeking God
33 and moving in the direction of opening up a branch of OAC in the Pittsburgh, Pennsylvania area.

34

35 * There was agreement that Eric Briscoe contact staff evangelist Peter Odriscoll letting him know
36 of our concern for his current family crisis situation and encouraging him to renew his
37 commitment to and active regular involvement in a biblically solid local church as we require
38 from all our OAC staff. Eric will also make contact with Peter's Orlando Children's Church
39 (OCC) board chairman to update him of our ongoing concern for Peter and to gain any insight the
40 OCC board may have in this matter.

41 **Central Services**

42 John Cutlip gave a slide presentation update on the current status of the Central Services ministry.

43

44 **Personnel and Development**

45 Bob Ewerth gave a verbal report.

46 * It was Moved, Seconded and Carried that at his request, and with this board's thankfulness for
47 many years of good service, Bob Ewerth transition from the position of Personnel &
48 Development Department (PDD) Director to that of Senior Evangelist but that he continue on
49 in the role of promoting our James Duffecy Endowment Fund program and other projects as
50 requested.

51

52 * It was also agreed that John Cutlip revise the job description of Senior Evangelist as discussed
53 at today's meeting and send copies to the Management Team for final approval.

54

55 * It was Moved, Seconded and Carried that after a successful three-year training and mentoring
56 process, Tom Fox become our active PDD Director.

57

58 * It was Moved, Seconded and Carried that Tom Fox be officially recognized as the official
59 OAC International representative for OAC/USA.

60

61

62 **CURRENT FINANCIAL RECOMMENDATIONS**

63 It was Moved, Seconded and Carried that the verbal audit review committee report be accepted and that
64 the recommended NOF budget for 2020 be adopted as written.

65

66 It was Moved, Seconded and Carried that that we acknowledge our entire board as the Audit Review
67 Board for the coming year and that our Secretary-Treasurer to serve as Chairman of this committee.

68

69 It was Moved, Seconded and Carried that we stay with Wentzel and Company, PC out of Fleetwood, PA
70 who have done a fine job on our behalf for several years now.

71

72 It was Moved, Seconded and Carried that for the coming year, we establish a \$55,000 housing allowance
73 ceiling limit each for staff who claim this allowance on their W-2's which currently include Adams,
74 Briscoe, Ewerth, Fox, Harmon, Neimann and Sohmer.

75

76

77 **OTHER MATERS OF BUSINESS**

78 It was Moved, Seconded and Carried that John Cutlip continue as our official OAC registered agent
79 having legal permission from the OAC/USA Board of Directors to sign documents and otherwise act on
80 behalf of the corporation on approved matters of routine business.

81

82 It was noted that we are very thankful to report no conflict of interest matters have arisen during the past
83 year which need attention.

84

85 Ewerth vision and strategy update:

86 * Bob reported that we currently have four potential staff in the application process. These
87 individuals will continue in this process and receive guidance as to next steps from our new PDD
88 Director, Tom Fox in the days ahead.

89

90 * Bob and Bernie Bostwick from Ambassador Advisors will be going to the Los Angeles area soon
91 to present the vision of Duffey Endowment Fund at prearranged small group gatherings. Our
92 Endowment Fund currently has in-hand cash gifts and future commitments of donations totaling
93 around \$700,000.

94

95 New York City General Fund status: There was agreement that since Richard and Diane Burley continue
96 to have ongoing team outreach activity in the New York City area even though they have moved from
97 that area to Florida, that OAC New York City as an official branch no longer exists. Realizing that the
98 majority of funds currently on hold in the NYC General Fund were raised by the Burley's, we agree to
99 rename the current "New York City General Fund" to "Burley Ministry Fund" and allow those funds to
100 be used by Richard and Diane in their Florida and New York City outreach endeavors.

101

102 Carol King status: There was agreement that Eric Briscoe continue to monitor the international ministry
103 activity of Carol which will soon be at an end as outlined in our 2018 meeting discussions, receive any
104 input from her in this regard and that this information be summarized with and final decision made at the
105 Management Team level regarding her future staff status with us.

106

107 Erin Chervenak status: There was agreement that the Management Team consult with Erin and make a
108 geographic placement decision with her as she is now in her fourth year of ministry with us.

109

110 It was Moved, Seconded and Carried that that we pursue the details for having having a five-day
111 family conference in 2020 and that the Management Team finalize the details based on
112 research from Ewerth, Trout, Briscoe and any others who may have potential venues to
113 suggest. Some possibilities included Lancaster area / Spruce Lake in the Poconos / Black
114 Rock and the Cincinnati area.

115

116 OAC chaplain / member care paper : Consideration of this first draft was discussed and it was agreed
117 that with this good start, Bob Ewerth now work with staff man Ed Neimann who is a certified counselor
118 to further expand a plan to take this concept to the next level.

119

120

121 Tom Fox items:

122 * Website development

123 - It was Moved, Seconded and Carried that we invest up to \$1200 from national
124 funds to implement the web design proposal as presented in writing today by Tom
125 Fox.
126

127

128 * Branding

129 - Tom Fox led us in a discussion related to the importance of OAC/USA branding and led
130 us through the Land's End clothing and apparel website offering of OAC-logo related
131 items.
132

132

133 * Facebook

134 - It was noted that Tom Fox has taken over the administration of our OAC national
135 Facebook page from Paul Adams and that each branch has been encouraged to develop a
136 Facebook page for their local OAC-related ministries. Tom then led us through an online
137 demonstration of how this currently works and looks like.
138

138

139 * Social Media Team recommendations

140 - Tom Fox shared a verbal report regarding the very first social media committee meeting
141 he conducted with members including himself, Zane Dempsie, Daniel Beaudoin and Mark
142 Sohmer.
143

143

144 - As a result of our discussions on this topic and the input from social media
145 committee members, there was concern at the attitude of staff man, Mark Sohmer
146 as it relative to being a team player, submitting to OAC authority, the use of OAC
147 vs personal branding and other related issues. It was Moved, Seconded and
148 Carried that Tom develop a "punch list" of concerns OAC leadership has related
149 to Mark's attitude and that Field Director, Eric Briscoe, meet with Mark and
150 discuss these in detail with the goal of resolving the concerns noted at this
151 meeting.
152

152

153 Bussen furlough: It was duly noted that the time of furlough granted to staff man, Mike Bussen, by the
154 Management Team will soon be coming to an end as of May 31, 2019. John Cutlip shared that this time
155 has been a successful event in the lives of both Mike and his wife, Renae who have spent time visiting
156 and updating supporting churches, reconnecting with family members in Minnesota, spending time
157 writing and developing evangelism training materials, physically relaxing, rehabbing and engaging in
158 medical testing & treatments, and culminating in recent days with a trip to the Holy Land in Israel.
159

159

160

161 It was Moved, Seconded and Carried that the staff support advance policy be accepted as
162 presented in written form at today's meeting and incorporated into our policy manual.
163

164 As a result of requests from staff and as requested from a presentation by staff man, Brian Harmon, at
165 last year's board meeting, John Cutlip presented a summary of his findings regarding the potential
166 purchase details for a wide-format inkjet plotter printer capable of producing pre-sketches for use on
167 sketchboards which could be sold to OAC staff, those we train and to the general public on our website
168 at a reasonable price. No decision was made.

169

170 It was agreed that John Cutlip research options for outsourcing our bookkeeping duties.

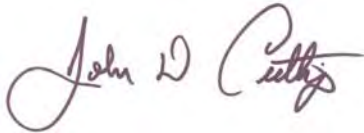
171

172 It was agreed that our next physical meeting take place on Saturday, April 25, 2020 hosted by Bob
173 Ewerth at this location, Trinity Community Church in Roslyn, Pennsylvania.

174

175

176 Respectfully submitted,

A handwritten signature in dark ink, reading "John D. Cutlip". The signature is written in a cursive style with a large, looping initial "J".

177

178 John D Cutlip
179 Open Air Campaigners

180



OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll sent out March 23 2019

Response tallied and recorded April 3, 2019

ITEMS OF BUSINESS:

1. An email poll result sent out to all our current full-time staff and board members confirmed voting approval to receive **Eric Briscoe** back on the OAC/USA national board as a member in good standing whose term shall begin immediately.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS

NATIONAL BOARD OF DIRECTORS
Meeting Minutes

Saturday, April 14, 2018

Faith Community Church, Roslyn Pennsylvania

Members present: Baker / Briscoe / Ewerth / Fox / Hodder / Loop / Shader / Toy / Trout /
Members absent: Pope
Guests: Cutlip / Harmon

A devotional by Eric Briscoe started off our meeting today from Psalm 133 regarding unity symbolized by the oil and the dew. The importance of the resurrection was emphasized as well. Both of these concepts were applied to the fellowship and ministry we enjoy together in OAC.

A special welcome to new board members Tom Fox and Gordon Loop was announced. It was noted that rotating off the board this year will be Larry Baker, Bob Ewerth and Jonathan Shader.

SLATE OF OFFICERS FOR 2018-19

It was Moved, Seconded and Carried that **Rex Trent** serve as our Chairman.

It was Moved, Seconded and Carried that that **Dave Trout** serve as our Vice-Chairman.

It was Moved, Seconded and Carried that that **Joe Toy** continue to serve as our Secretary-Treasurer.

VOTE TO APPROVE PAST MINUTES

It was Moved, Seconded and Carried that Minutes from the following meetings be approved as written: 03/13/2018 + 02/02/2018 + 04/29/2017.

MANAGEMENT TEAM & OTHER COMMITTEE REPORTS

Field Director

Eric Briscoe gave a detailed verbal report with emphasis on the current status of each branch and staff personnel as listed on the attached "Current Staff Status Report" document. The following are action items for Eric to care for as a result of this report:

1. Regarding Carol King this month regarding:

* Potential long-term ministry locations with OAC include the following geographic locations with the possibility of working in tandem with Erin Chervenak:

- Boston under Briscoe
- Baltimore/DC under Fox
- Arizona under Williams
- Western Pennsylvania under Dempsie

- * Eric will contact Carol this month regarding:
 - her upcoming nine-month Scotland ministry trip
 - the exact nature of the research taking place on this trip
 - how the above ministry would relate to the open-air ministry of OAC
 - her goals relative to OAC
 - confirming her plans for summer ministry in the Boston area
- * Eric will then give recommendation to the Management Team on her current educational furlough as to an extension or curtailment of this status.

2. Regarding Ed Neimann (Western PA branch):

- * Eric reported that he is open to any direction the board would give relative to his physical geographic ministry location in OAC.
- * There was discussion that potential locations include San Jose working with staff man Dan Beaudoin, Phoenix area with Williams, Baltimore/DC with Fox.
- * With the relocation of Matt Smart out of the current Western PA branch area soon, it was agreed that Ed remain in Western Pennsylvania with Zane Dempsey for the immediate future so that Zane will not be left all alone in that region.

Central Services

John Cutlip gave a slide presentation update on the current status of the Central Services ministry in Nazareth.

Personnel and Development

Bob Ewerth gave a verbal report, emphasizing the following:

1. Incoming contact cards from potential staff have ceased and other avenues of future staff procurement are very sparse at this time.
2. The James Duffecy endowment campaign seems to have hit a plateau of \$550,000 pledged estate gifts with no foreseeable contacts on the horizon. Cash gifts of \$9,447 are in hand. Bob recommended that we now pursue additional contacts through the efforts of our staff and board members to set up luncheon and dinner appointments for he and Bernie Bostwick from Ambassadors Advisors to make presentations.
3. Bob reported that as a mission, we are pretty much on target as far as our OAC vision, strategy and goals are concerned.

4. The following are goals Bob presented for the coming year:
 - * Visit four new schools for staff recruitment possibilities
 - * Work toward finding, training and installing six new OAC staff members
 - * Continue working with Tom Fox as he transitions into the Personnel and Development department of OAC
 - * Work toward increasing the James Duffecy endowment fund by an additional \$500,000

CURRENT FINANCIAL RECOMMENDATIONS

It was Moved, Seconded and Carried that the verbal audit review committee report be accepted and that the recommended NOF budget for 2019 be adopted as written.

It was Moved, Seconded and Carried that that we acknowledge our entire board as the Audit Review Board for the coming year and that our Secretary-Treasurer to serve as Chairman of this committee.

It was Moved, Seconded and Carried that we stay with Wentzel and Company, PC out of Fleetwood, PA who have done a fine job on our behalf for several years now.

It was Moved, Seconded and Carried that for the coming year, we establish a \$55,000 housing allowance ceiling limit each for staff who claim this allowance on their W-2's which currently include Adams, Briscoe, Ewerth, Fox, Harmon, Neimann and Sohmer.

There was agreement that as new information becomes available on housing, tax and related issues, we share this information with our current OAC staff body at large to keep them in the loop. It was also noted that staff conference venues would be an excellent opportunity to also share such pertinent information and also emphasize and refresh the memory of our staff on important policy requirements (van purchase protocol / travel protocol / social media policies / etc).

OTHER MATERS OF BUSINESS

It was Moved, Seconded and Carried that John Cutlip continue as our official OAC registered agent having legal permission from the OAC/USA Board of Directors to sign documents and otherwise act on behalf of the corporation on approved matters of routine business.

It was noted that we are very thankful to report no conflict of interest matters have arisen during the past year which need attention.

There was agreement that Bob Ewerth continue researching and create a draft copy of an OAC Senior Evangelist job description.

Regarding the issue of Mark Sohmer raising funds for his family van vehicle through his local church, it was agreed that protocol for such fund-raising, along with other important policy matters, be a matter of reminder and perhaps even a regular part of our staff and branch director's conferences in the days ahead. There was agreement that as policy issues are discussed and times of questions and answer sessions are held, future issues of concern may be alleviated by such reminder sessions.

Brian Harmon shared a physical copy of the sketchboard pre-sketch he has printed on a plotter printer on an ongoing basis for ministry use. He emphasized how beneficial this was to his ministry and suggested that we consider the possibility of OAC obtaining a printer to produce pre-sketches for our staff and possibly to also sell on our web store area. Russ Hodder shared that one of his volunteer workers (Grant Nakadate) has successfully found and is using a clear protective film covering to use on top of such pre-sketches that would preserve and even allow them to be used multiple times, he will have Grant send John Cutlip information about this covering.

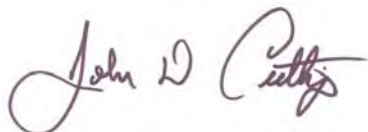
Russ Hodder led the board in a time of discussion regarding the current progress and future direction of the Truceless Warfare book update. He reported that various staff from here in the States and around the world have sent him valuable information he has been including in the book which is about 50% complete at this time. He would appreciate suggestions as to a title for this publication. Target goal for completion of this project is October of this year.

Bob Ewerth shared a verbal vision of having an OAC Chaplain position established in our mission. There was agreement that Bob Ewerth, Tom Fox and Eric Briscoe work on putting together a job description for this position and submit it to the Board for consideration.

Member Larry Baker will be making his mandatory rotation off the board after this meeting and has announced that he will be officially retiring as a board member. We all gathered around Larry in prayer and thanked God for his faithful service to this mission through the years and committed him and his wife Skogi to the Lord for what He has in store for them in the coming years.

It was agreed that our next physical meeting take place on Saturday, April 13, 2019 hosted by Bob Ewerth in the Philadelphia area.

Respectfully submitted,

A handwritten signature in dark ink, reading "John D. Cutlip". The signature is written in a cursive style with a large, looping initial "J".

John D Cutlip
Open Air Campaigners



OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll sent out March 13 2018

Response tallied and recorded March 29 2018

@ 4/19/18 meeting
APPROVED

ITEMS OF BUSINESS:

1. A physical poll result taken via email to our current full-time staff and board members conference confirmed voting approval to receive **Tom Fox** as a new OAC/USA National Board member whose term shall begin as of March, 2018.
2. A physical poll result taken via email to our current full-time staff and board members conference confirmed voting approval to receive **Rex Trent** and **Eric Briscoe** back onto the board after the required year off as rotation protocol calls for.

Respectfully Submitted,

John D. Cutlip

Recording Secretary

OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll sent out February 2, 2018

Response tallied and recorded February 12 2018

4/14/18 meet-7
APPROVED

ITEMS OF BUSINESS:

1. A physical poll result taken via email to our current full-time staff and board members conference confirmed voting approval to receive Gordon Loop as a new OAC/USA National Board member whose term shall begin as of February, 2018.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.

**Management Team Video Meeting
November 15, 2017**

Participants: Eric Briscoe, John Cutlip, Bob Ewerth

* Meeting was opened in prayer by Eric Briscoe

*** ERIC BRISCOE TRAVEL UPDATE**

- Eric shared about his visit to Western PA Branch
- Matt Smart possibility of relocating to Little Rock Arkansas

- Visit to Texas
 - * Chip Wolfe continuing to struggle with physical problems
 - * Doesn't look like staff conference is working out to be held in this location
 - * Ministered in Chuck Swindoll's Texas church with fruitful outcome

- Visit with God's Bible College with Brian Harmon in Ohio was very successful.

- Visit with Erin Chervenak
 - * Possibility of long-term ministry location includes Baltimore, Western PA, Iowa and Central Services.
 - * She will continue to pray and plan a trip to visit Iowa.
 - * Eric was able to speak in Erin's church and give a good recommendation of her before the congregation.

*** NEW BOARD MEMBERS**

- A reminder that potential board members who want to start the ball rolling should fill out information form at our www.oacusa.org site, click on "board area" and then on "Potential Member Information Form."
- Bob will touch base with Peter Bogart who is still considering joining the board
- Eric will touch base with Gordon Loop
- John will send refresher out to all staff regarding the need to keep on the lookout for potential board members and point them to the online form to fill out to get the process started.

*** LADIES IN OAC LEADERSHIP**

- Poll to staff and board indicated that most have a problem with this
- Concern that support may be lost or hindered if ladies are in leadership
- It was agreed that ladies could currently serve on local area branch committees but not as area directors or board members at this time unless the branch is comprised of all women. As men come in to such a branch, then ladies would step down from leadership.

*** VAN PURCHASE POLICY**

- It was agreed that current policy as written out in policy manual is sufficient

*** STAFF CONFERENCE 2018**

- It appears that the Dallas location will not work out this time
- John will send out info asking for venue volunteers and request response within two weeks
- Dates will be October 3-8
- It was discussed and concluded that there is no need to pro-rate staff conference expenses amongst our staff according to their current incoming achieved support levels.

*** MEETING STATS**

- For the sake of simplicity and ease of recording, it was agreed that when meetings are conducted with multiple staff, each staff person should continue to record their stats as usual on the monthly report form.
- When staff minister in five-day clubs and other multiple ongoing meeting situations, separate meeting stats for each day should be recorded.
- In the case of a multi-day ministry or similar event where lodging for participants is provided and/or participants are residents, only one total number for attendance should be recorded as opposed to recording the same number each day.
- To report static board meetings, it was agreed that these stats should simply be recorded under the "other" category on our current monthly meeting report form.

Respectfully submitted,

John D Cutlip
Director, Central Services



OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll emailed August 23, 2017

Response tallied and recorded November 17, 2017

ITEMS OF BUSINESS:

1. An email poll result confirmed voting approval to allow staff man Paul Adams to claim housing allowance of his W2 form.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.



OPEN AIR CAMPAIGNERS

NATIONAL BOARD OF DIRECTORS
Meeting Minutes

Saturday, April 29, 2017

Faith Community Church, Roslyn Pennsylvania

Members present: Baker / Ewerth / Hodder / Pope / Shader / Toy / Trent / Trout /

Members absent: Briscoe

Guests: Cutlip

A devotional by Bob Ewerth started off our meeting today from Romans 12:9-16 regarding our response to one another and to God in light of His love. Emphasis was shared of the special bond in Christ we have with our co-workers and those in the body of Christ at large.

SLATE OF OFFICERS FOR 2018

It was Moved, Seconded and Carried that **Russ Hodder** serve as our Chairman.

It was Moved, Seconded and Carried that that **Jonathan Shader** serve as our Vice-Chairman.

It was Moved, Seconded and Carried that that **Joe Toy** to serve as our Secretary-Treasurer.

VOTE TO APPROVE PAST MINUTES

It was Moved, Seconded and Carried that Minutes from the following meetings be approved as written: 04/21/2016 + 05/21/2016 with notation that line item 73 on the 5/21 Minutes regarding Senior Evangelist job description, it was agreed that the Management Team continue working on putting together a job description for Senior Evangelist position.

MANAGEMENT TEAM & OTHER COMMITTEE REPORTS

Eric Briscoe was not able to be with us for today's physical meeting however a verbal report was presented by Bob Ewerth for the **Personnel Development Department** which included an update on the James Duffecy endowment campaign.

It was agreed that Bob Ewerth contact the Ambassadors Advisor's in Lancaster who currently handle the James Duffecy Endowment details and have them set up an account in which we may begin depositing cash gifts which are starting to be received for this purpose.

John Cutlip also gave a verbal update on behalf of **Central Services** to augment detailed written reports found in the quarterly reports.

A phone call was made to Eric and conducted on speaker for all board members to participate in which Eric gave an update regarding the following staff:

- An on-site visit with staff man Steve Johnson has just taken place. Steve is ready to receive another evangelist in his area of Iowa to join him for outreach and so we look for and pray to this end.
- Eric has also concluded a visit with Kurt Schafli in Wyoming. The ministry continues well and counsel is ongoing with Kurt and his wife as Eric and Diane work with them in helping to reestablish a healthy relationship between the Schafli's and their eldest son. We also continue to monitor their emphasis on Jewish culture issues and so far it seems there is a good balance but monitoring will continue in the days ahead.
- Eric and Diane also continue to counsel Peter O'Driscoll and his wife in Florida with some personal issues but the ministry as a whole is continuing to be strong and continuing well.
- Regarding the status of Carol King who continues on educational furlough, he recommends that she continue her staff status with OAC. In past days, she has indicated a desire to stay on staff with us after her graduation and seems to be open to discussing geographic placement within our USA locations. Eric will be meeting in person with her for a visit in August and will discuss the above with Carol in order to confirm her current desires and future intent.

There was board agreement that Carol King's educational furlough continue as recommended by Eric.

- Eric reports that Michigan staff man Brian Harmon continues to pray about and seriously consider taking over as Field Director within the next 4 ½ years at which time Eric will be age 70.

CURRENT FINANCIAL RECOMMENDATIONS

It was Moved, Seconded and Carried that the verbal audit review committee report be accepted and that the recommended NOF budget for 2017 be adopted as written.

It was Moved, Seconded and Carried that that we acknowledge our entire board as the Audit Review Board for the coming year and that our Secretary-Treasurer to serve as Chairman of this committee.

Upon recommendation from the Management Team, there was agreement among the board that a

one-time gift of \$500 from our National Operating Fund be given to each of the following 17 branches as an encouragement for their faithful ministry efforts and as a practical help to be used for future outreach endeavours in New Hampshire, New York City and Rochester New York, Baltimore, Philadelphia Pennsylvania & Western Pennsylvania, Texas, Michigan, Idaho, California Bay area, Southern California area, Minnesota, Iowa, Boston Massachusetts, Florida, Arizona and Wyoming.

It was Moved, Seconded and Carried that we stay with Wentzel and Company, PC out of Fleetwood, PA who have done a fine job on our behalf for several years now.

It was agreed that John Cutlip post a copy of our 2015 audit immediately and the 2016 edition when it becomes available to the OAC board area of our website so that all members can enjoy access to that information.

It was Moved, Seconded and Carried that for the coming year, we establish a \$45,000 housing allowance ceiling limit each for staff who claim this allowance on their W-2's which currently include Briscoe, Ewerth, Fox, Harmon and Sohmer.

OTHER MATERS OF BUSINESS

It was Moved, Seconded and Carried that John Cutlip continue as our official OAC registered agent having legal permission from the OAC/USA Board of Directors to sign documents and otherwise act on behalf of the corporation on approved matters of routine business.

It was noted that we are very thankful to report no conflict of interest matters have arisen during the past year which need attention.

It was Moved, Seconded and Carried that an ad hoc committee led by Rex Trent and including Joe Toy and Scott Pope. Their mission is to put together a list of pertinent questions to be used by our Field Director, Eric Briscoe, as he embarks on a fact-finding mission regarding recent New Hampshire branch establishment communications which staff man Mark Sohmer has produced and circulated that indicated support of the new branch would be through Mark's local church as opposed to through OAC channels. Eric will meet with Mark and a representative from Mark's local church to present these questions and relay the answers back to Rex for evaluation and determine what, if any, further counsel or guidelines are needed as Mark continues to open up this part of the country to the OAC work. We trust this process will help avoid confusion and ensure the long-term health of this new location now in the early stages of formation.

Regarding the need for new board members, Chairman Trent indicated the need for OAC to

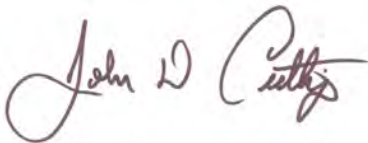
continue seeking the Lord for not only mature experienced board members from a cross-section of the nation, but also for younger ones as well as additional in-house staff. Potential new members discussed included Gordon Loop, Bill Kabasenche, Peter Bogart, Tom Fox, Brian Harmon and Frank Baldus.

Russ Hodder led the board in a time of discussion regarding the current progress and future direction of the Truceless Warfare book update. There was agreement that the Truceless Warfare book produced by Jim Duffecy would be remain as it is and be considered volume 1 which records the work of OAC since it's inception up through 1980. Then, the book Russ is currently working on would be volume 2 picking up from 1980 to the present time. Russ indicated that staff around the world have responded well in sending him materials needed and with the help of our International President, Rob George, the information is coming to him in such a way that he has quite enough resources currently on hand to begin the writing process. He will put this information together, type it up, include pictures with suggested captions which will all be sent to our Central Services office for final proofing, layout, design and printing. We envision initial printing to be in PDF format with eventual distribution in digital form and perhaps even utilizing a book printing-on-demand venue.

The subject of considering women as branch directors and perhaps even board members was introduced. There was agreement that John Cutlip send a poll out to our USA staff to gauge their thoughts on this matter to serve as a resource as this topic is considered in the days ahead.

It was agreed that our next physical meeting take place on Saturday, April 14, 2018 hosted by Bob Ewerth in the Philadelphia area.

Respectfully submitted,

A handwritten signature in dark ink, reading "John D. Cutlip". The signature is written in a cursive, flowing style with a large initial "J" and "C".

John D Cutlip
Open Air Campaigners



OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll emailed February 6, 2017

Response tallied and recorded February 9, 2017

ITEMS OF BUSINESS:

1. An email poll result confirmed voting approval to return \$1,000.00 payment check from Chris Schroeder sent to us in fulfillment of a verbal obligation back in the 1980's so pay for a van.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.

Management Team Meeting

January 30, 2017

Held at Central Services Office - Nazareth, PA

Participants: Eric Briscoe / John Cutlip / Bob Ewerth

1. Our time together began as we had a round of prayer and Eric Briscoe shared from the Word in John 15 and 16 regarding the ministry of the Holy Spirit in our lives.
2. Regarding holding another Orientation Candidate School, it was determined that Bob will continue researching potential dates.
3. We observed that our branches are becoming self-sufficient as they develop teams for the open-air, we see God leading folks from these teams coming onto our staff in a full-time capacity. A good point to emphasize and develop at our upcoming branch director's meeting.
4. Regarding Duffecy endowment, Bob has been talking with some individuals about our continuing efforts to get information out in small group settings about this fund including:
 - Tom Fox in the Maryland area
 - Brian Harmon in the Michigan area
 - Bob Rennie and Russ Hodder in the LA area
 - Russ Hodder
5. The issue of support-raising for existing staff was discussed .
6. Regarding reworking our SET and Orientation Candidate School note outlines, it was agreed that such a revision needs to take place keeping the majority of content the same but revamping the manner in which the material is presented with the following thoughts in mind:
 - Fill in the blanks method still a good approach.
 - PowerPoint integration utilized to emphasize major points
 - Content ideas to revise including:
 - How to run a children's meeting.
 - How to take advantage of one-on-one counseling opportunities.
 - Cell phone distractions in the open air and how to overcome.
 - How to run an adult meeting.

 - Tom Fox and Bob Ewerth will work on putting together ideas on this topic.
7. The advantages of contacting SET participants through the year was discussed with acknowledgement that:
 - Such contact could be delegated.
 - Protocol needs to be designed.
 - Training and Recruitment personnel would be responsible for this.

8. Opening up new branches
 - Is currently under PDD.
 - May be better set up and run under the Field Director or create a new department.
 - Dividing our work into zones/districts/territories and placing a director in charge of each might be a good way to efficiently direct the work.
 - It was agreed that part of the new branch opening process would be to discuss the details on the Management Team level.

9. Regarding Field Director responsibilities:
 - Brian Harmon has been researching this aspect
 - Goal would be to take over from Eric by the time he is age 70
 - In the meantime Brian can participate as able with Eric in travel and ministry

10. Regarding Paul Adams evangelist-at-large ministry:
 - He is still not clear as to the responsibilities of this position in our mission.
 - Paul seems to have a desire to move out of Baltimore area.
 - Is considering leaving OAC to pastor church in UK.
 - The evangelist-at-large is key in opening up new branches.
 - Eric has encouraged Paul to direct contacts for ministry teams for foreign locations
 - Eric will be with him next week to further flesh out some of these issues.

11. Regarding upcoming branch director's meeting:
 - We will have entire Briscoe estate at our disposal.
 - This time together will include about 17 individuals.
 - Eric Briscoe and Bob Ewerth will work on putting together agenda items.

12. Regarding the PDD Department:
 - Job description needs updated to accommodate integration of Tom Fox who is coming on board.
 - Discussed managing this department as a team concept much as we do the national work.
 - Personnel Director aspect could eventually transition over full-time to Tom Fox but in the meantime Tom would continue as Baltimore Director and work with the PDD Department.
 - Financial Development aspect could continue under the direction of Bob Ewerth.
 - The idea of dovetailing the task of targeting and establishment of new branches with Field Director and PDD discussed.
 - It was agreed that the PDD department have input in the training of new directors and development of existing directors.
 - Bob will confer with Tom Fox and send Eric items for directors meeting

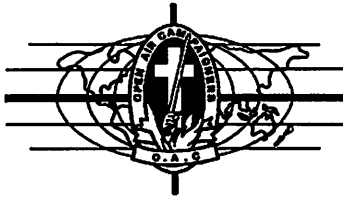
13. Regarding staff applications:
 - Our current application for the most part seems to be adequate.
 - It was agreed that at a future Management Team meeting the revision of various parts of the application be updated.

14. Tom Fox is researching pop up promotional displays for availability and cost

15. Regarding our promotional literature, it was agreed that they need to be updated.
16. Regarding follow up contact with potential staff:
 - PDD office should continue to be the point of contact for information
 - Refer potential person to a local branch director who will in turn make contact with the potential staff person
19. This Management Team meeting time was closed with a round of prayer.
20. Regarding national mailings:
 - Bob Ewerth and Tom Fox will discuss details on potential future mailings
21. Regarding ladies directing with work on a branch level:
 - It was agreed that we discuss this on the board level and also on the branch director level
22. Regarding Orlando work:
 - Eric and Diane spent time with Peter and Isabelle
 - Eric will continue to keep in contact and monitor this situation
23. Eric will be visiting the Schafelis out in Wyoming soon and will continue monitoring that situation
24. Kent Blalock will not be teaching at the Miami Outreach this year.
25. Brian Harmon will curtail summer travel with teams and concentrate on local Michigan ministry this coming summer.
26. Regarding our local branches:
 - New York / Nazareth / Boston / Baltimore are our key branches at this time
 - Secondary branches would include Orlando / Idaho / San Jose / Philly / Minneapolis
 - Need additional staff
27. Eric has visited all of our staff with the exception of Steve Johnson but will be visiting him later this year. Ministry in the quad-city area where Steve is located has
28. Eric reported that the work in Arizona has growth potential, in fact Phoenix would be a good location for an OAC branch.
29. It was agreed that Bob will make contact with Frank Baldus and touch base to check the status of SET training he is in process of conducting this summer.

Respectfully submitted,

John Cutlip
Director, Central Services
Open Air Campaigners



OPEN AIR CAMPAIGNERS

NATIONAL BOARD OF DIRECTORS Meeting Minutes

Saturday, May 21, 2016

Faith Community Church, Roslyn Pennsylvania

Members present: Briscoe / Ewerth / Toy / Trent / Trout /

Members absent: Baker / Hodder / Pope / Shader /

Guests: Cutlip / Fox

1 A devotional by Eric Briscoe started off our meeting today from Genesis 1 and 2 and John 16
2 relating to the topic of being alone, emphasizing the importance of being connected to God and
3 the body of Christ and looking at the times when Jesus experienced being alone and the
4 implications of this.
5

6 SLATE OF OFFICERS FOR 2017

7 It was Moved, Seconded and Carried that **Rex Trent** continue to serve as our Chairman.

8 It was Moved, Seconded and Carried that that **Bob Ewerth** continue to serve as our Vice-
9 Chairman.

10 It was Moved, Seconded and Carried that that **Larry Baker** continue to serve as our Secretary-
11 Treasurer.

12

13 VOTE TO APPROVE PAST MINUTES

14 It was Moved, Seconded and Carried that Minutes from the following meetings be approved as written:
15 12/09/2015 + 11/30/2015 + 05/02/2015

16

17 MANAGEMENT TEAM & OTHER COMMITTEE REPORTS

18 A verbal report was presented by Bob Ewerth for the **Personnel Development Department**
19 **(outline can be found in the Minute book)**. As part of his official presentation, Bob included
20 highlights of the international conference just held in Germany at which he officially represented
21 OAC/USA. There was agreement that Bob head up coordinating the 2020 international
22 conference which is to be held here in the USA, exact location to be researched and determined
23 by Bob and the Management Team.

24

25 A verbal report was presented by Eric Briscoe for the office of **Field Director** which included an
26 update of branches visited and thoughts related to opening up of new branches. Details regarding
27 these topics can be found in Eric's most recent written quarterly report to the board.
28

29

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31

31A A verbal report was presented by John Cutlip for the office of **Central Services**

32 * There was a consensus by the board that our payroll and related tax payment and filing
33 requirements be outsourced, details to be finalized and implemented by the Central
34 Services office.
35

36 **CURRENT FINANCIAL RECOMMENDATIONS**

37 It was Moved, Seconded and Carried that the verbal audit review committee report be accepted
38 and that the recommended NOF budget for 2017 be adopted as written.
39

40 It was Moved, Seconded and Carried that that we acknowledge our entire board as the Audit
41 Review Board for the coming year and that our Secretary-Treasurer to serve as Chairman of this
42 committee.

43
44 It was Moved, Seconded and Carried that we stay with Wentzel and Company, PC out of
45 Fleetwood, PA who have done a fine job on our behalf for several years now.

46
47 It was Moved, Seconded and Carried that for the coming year, we establish a \$45,000 housing
48 allowance ceiling limit each for staff who claim this allowance on their W-2's which currently
49 include Briscoe, Ewerth, Fox, Harmon and Sohmer.
50

51
52 It was Moved, Seconded and Carried that John Cutlip continue as our official OAC registered
53 agent having legal permission from the OAC/USA Board of Directors to sign documents and
54 otherwise act on behalf of the corporation on approved matters of routine business.

55
56 It was noted that we are very thankful to report no conflict of interest matters have arisen during
57 the past year which need attention.

58 59 **Endowment Committee update (Ewerth)**

60 Bob Ewerth gave a verbal update on the status of our James Duffecy Endowment Fund
61 campaign. There are currently \$300,000 in committed pledges toward this campaign. Bob will
62 be working on contacting additional potential donor in the coming months. We also have a plot
63 of land in Missouri which has been deeded to OAC.

64
65 It was Moved, Seconded and Carried that the status of **Branch Director** be granted to Zane
66 Dempsie who will operate as such under the written guidelines established in June of last year for
67 this purpose.
68

69 It was Moved, Seconded and Carried that that Carol King be granted an **educational furlough** as
70 outlined in our policy manual for the coming year, status of which is to be reviewed at our next
71 board meeting.
72

73 It was Moved, Seconded and Carried that that Russ Hodder's official title be that of **Senior**
74 **Evangelist** and that Bob Ewerth head up the task of writing a job description for this position
75 which is to be reviewed and finalized by the Management Team.

76

77 It was agreed that our next physical meeting take place on Saturday, April 29, 2017 hosted by
78 Bob Ewerth.

79

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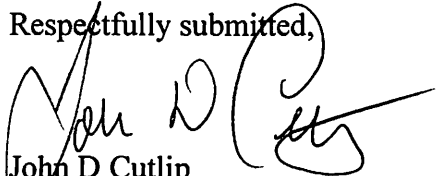
81 Respectfully submitted,

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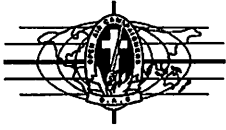
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John D Cutlip
Open Air Campaigners



OPEN AIR CAMPAIGNERS

Board of Directors

Email Poll Minutes

Poll emailed April 21, 2016

Response tallied and recorded May 21, 2016

ITEMS OF BUSINESS:

1. An email poll result confirmed voting approval to approve both Joe Toy and Russ Hodder back on the board for new first term.

Respectfully Submitted,

John D. Cutlip
Recording Secretary
OPEN AIR CAMPAIGNERS, U.S., INC.